

DOCKET NO.: 320529527US  
(PATENT)

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE**

In re Application of:  
Acharya et al.

Application No.: 09/975,831

Confirmation No.: 3000

Filed: October 11, 2001

Art Unit: 3625

For: **METHOD AND SYSTEM FOR  
INTEGRATED ONLINE AND BRICK AND  
MORTAR PROVIDER SHOPPING**

Examiner: J. B. Dunham

Mail Stop AF  
Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

**DECLARATION OF KAMAL ACHARYA UNDER 37 CFR § 1.131**

I, Kamal Acharya, declare and state that:

1. I am a co-inventor of the subject matter of the above-referenced U.S. Patent Application (the "application"). I make this declaration to establish conception and actual reduction to practice of the subject matter of the application, in the United States, prior to April 12, 2001.

2. I contributed to the conception and actual reduction to practice of the subject matter of the application prior to April 12, 2001. As evidence to this conception and actual reduction to practice, I refer to the following exhibits:

**EXHIBIT A:**

Powerpoint presentation, Shop@Anywhere Episode 2: Online/Offline  
Integration Code Name: Yoda, October 16, 2000;



**EXHIBIT B:**

Product Requirements Document (PRD): Shop@Anywhere Bullet –  
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**EXHIBIT C:**

Email from Srinivas Lingutla to Kamal Acharya; February 2, 2001;

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**EXHIBIT O:**

Email from Kamal Acharya to Mohsin Hussain; April 11, 2001; and

**EXHIBIT P:**

Email from Kamal Acharya to Mohsin Hussain; April 11, 2001.

3. I have reviewed the above-referenced exhibits and believe that they are of such character and weight as to establish conception and actual reduction to practice of the subject matter of the application prior to April 12, 2001. Further, I believe that the above-referenced exhibits, coupled with the preparation of the application, establish due diligence from prior to April 12, 2001, to the filing of the application. As evidence of diligence between prior to April 12, 2001, and the filing of the application, I further refer to:

**EXHIBIT Q:**

Email from Srinivas Lingutla to Kamal Acharya; April 17, 2001;

**EXHIBIT R:**

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**EXHIBIT S:**

Email from Kamal Acharya to Mohsin Hussain; May 4, 2001; and

**EXHIBIT T:**

Email from Srinivas Lingutla to Kamal Acharya; May 9, 2001.



4. The exhibits referred to herein attached herewith. These exhibits are also already of record in the application. These exhibits were filed with the USPTO on December 22, 2005, in one or more prior declarations under 37 C.F.R § 1.131.

5. I have reviewed the exhibits referred to herein and believe that they are accurate. I further believe that EXHIBITs A-P existed in the United States prior to April 12, 2001. I also believe that EXHIBITs A-P provide a complete teaching of the subject matter of the application.

6. I further declare that all statements herein made of my own knowledge are true, and that all statements made on information or belief are believed to be true; and further, that the statements are made with the knowledge that the making of willful or false statements or the like is punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code, and may jeopardize the validity of any patent issuing from the present patent application.

Kamal Acharya  
Kamal Acharya

4/2/2010  
Date



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Examiner: J. B. Dunham

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Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

**DECLARATION OF SRINIVAS LINGUTLA UNDER 37 CFR § 1.131**

I, Srinivas Lingutla, declare and state that:

1. I am a co-inventor of the subject matter of the above-referenced U.S. Patent Application (the "application"). I make this declaration to establish conception and actual reduction to practice of the subject matter of the application, in the United States, prior to April 12, 2001.

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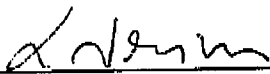
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5. I have reviewed the exhibits referred to herein and believe that they are accurate. I further believe that EXHIBITs A-P existed in the United States prior to April 12, 2001. I also believe that EXHIBITs A-P provide a complete teaching of the subject matter of the application.

6. I further declare that all statements herein made of my own knowledge are true, and that all statements made on information or belief are believed to be true; and further, that the statements are made with the knowledge that the making of willful or false statements or the like is punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code, and may jeopardize the validity of any patent issuing from the present patent application.

  
\_\_\_\_\_  
Srinivas Lingutla

3-22-2010  
Date



## **Exhibit A**

**Copies of the letters and Declaration Papers sent to Inventors March 19, 2010, and tracking information from United Parcel Service.**



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3/23/2010 12:49:00 PM THE RECEIVER WAS UNAVAILABLE TO SIGN ON THE 1ST DELIVERY ATTEMPT. A 2ND DELIVERY ATTEMPT WILL BE MADE OAKLAND, CA US  
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3/22/2010 7:08:00 AM DEPARTURE SCAN ROSEBURG, OR US  
3/22/2010 3:12:00 AM DEPARTURE SCAN PORTLAND, OR US  
3/21/2010 12:16:00 AM ARRIVAL SCAN PORTLAND, OR US  
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3/19/2010 11:25:00 PM DEPARTURE SCAN SEATTLE, WA US  
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Wade Barbus  
PHONE: (206) 359-3287  
EMAIL: WBarbus@perkinscoie.com

March 19, 2010

**VIA UPS**

Mr. Peter Gremett  
962-9 Belmont Terrace  
Sunnyvale, California 94086

**Re: US Patent application 09/975,831 for "Method and System for Integrated Online and Brick and Mortar Providing Shopping" - Client-Matter No. 32052.9527.US00**

Dear Mr. Gremett,

Perkins Coie was recently asked to establish that the subject matter of your above-listed patent application was conceived and reduced to practice prior to April 12, 2001. As you may recall, you assisted with a similar process, in late 2005, to establish that your invention was conceived and reduced to practice prior to April 27, 2001. To complete the current process, we kindly request that you review the attached declaration and attachments, and either:

(1) sign the attached declaration, and return the signed declaration via email to WBarbus@perkinscoie.com or via facsimile to 206.359.4287, or;

(2) if you do not wish to sign, please send us an email or facsimile stating that you have received the enclosed but do not wish to sign. Please also forward originals to the address above in the enclosed self addressed stamped envelope.

We would appreciate your response as described above via email or facsimile by March 26, 2010. Failure to respond by *April 2, 2010* will be interpreted as constructive refusal to sign.



Mr. Peter Gremett  
March 19, 2010  
Page 2

We very much appreciate your attention to this matter. Please do not hesitate to contact us with any questions regarding the attached.

Very truly yours,

A handwritten signature in black ink, appearing to read 'Wade Barbus', written in a cursive style.

Wade Barbus  
Paralegal

Enclosures: Copy of Application 09/975,831  
Declaration under 37 CFR § 1.131 and Exhibits A-T  
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Examiner: J. B. Dunham

Mail Stop AF  
Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

**DECLARATION OF PETER GREMETT UNDER 37 CFR § 1.131**

I, Peter Gremett, declare and state that:

1. I am a co-inventor of the subject matter of the above-referenced U.S. Patent Application (the "application"). I make this declaration to establish conception and actual reduction to practice of the subject matter of the application, in the United States, prior to April 12, 2001.

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Peter Gremett

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Wade Barbus  
PHONE: (206) 359-3287  
EMAIL: WBarbus@perkinscoie.com

March 19, 2010

**VIA UPS**

Mr. Vincent Tong  
3552 McSherry Way  
Alameda, California 94502

**Re: US Patent application 09/975,831 for "Method and System for Integrated Online and Brick and Mortar Providing Shopping" - Client-Matter No. 32052.9527.US00**

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Mr. Vincent Tong  
March 19, 2010  
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We very much appreciate your attention to this matter. Please do not hesitate to contact us with any questions regarding the attached.

Very truly yours,

A handwritten signature in black ink, appearing to read "Wade Barbus", written over a horizontal line.

Wade Barbus  
Paralegal

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5. I have reviewed the exhibits referred to herein and believe that they are accurate. I further believe that EXHIBITs A-P existed in the United States prior to April 12, 2001. I also believe that EXHIBITs A-P provide a complete teaching of the subject matter of the application.

6. I further declare that all statements herein made of my own knowledge are true, and that all statements made on information or belief are believed to be true; and further, that the statements are made with the knowledge that the making of willful or false statements or the like is punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code, and may jeopardize the validity of any patent issuing from the present patent application.

\_\_\_\_\_  
Vincent Tong

\_\_\_\_\_  
Date



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Last Scan: 4/1/2010 1:39:00 PM RECEIVER WAS UNAVAILABLE TO SIGN ON 3RD DELIVERY ATTEMPT / RETURNED TO SHIPPER SAN FRANCISCO, CA US  
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4/1/2010 1:39:00 PM RECEIVER WAS UNAVAILABLE TO SIGN ON 3RD DELIVERY ATTEMPT / RETURNED TO SHIPPER SAN FRANCISCO, CA US  
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3/25/2010 3:44:00 PM RECEIVER WAS UNAVAILABLE TO SIGN ON 3RD DELIVERY ATTEMPT SAN FRANCISCO, CA US  
3/25/2010 3:58:00 AM OUT FOR DELIVERY SAN FRANCISCO, CA US  
3/24/2010 4:54:00 PM THE RECEIVER WAS NOT AVAILABLE TO SIGN ON THE 2ND DELIVERY ATTEMPT. A 3RD DELIVERY ATTEMPT WILL BE MADE SAN FRANCISCO,  
3/24/2010 4:19:00 AM OUT FOR DELIVERY SAN FRANCISCO, CA US  
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3/23/2010 7:13:00 AM OUT FOR DELIVERY SAN FRANCISCO, CA US  
3/23/2010 6:19:00 AM OUT FOR DELIVERY SAN FRANCISCO, CA US  
3/23/2010 6:18:00 AM ARRIVAL SCAN SAN FRANCISCO, CA US  
3/23/2010 3:42:00 AM DEPARTURE SCAN SOUTH SAN FRANCISCO, CA US  
3/23/2010 12:23:00 AM LOCATION SCAN SOUTH SAN FRANCISCO, CA US  
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3/22/2010 1:37:00 AM ARRIVAL SCAN PORTLAND, OR US  
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Wade Barbus  
PHONE: (206) 359-3287  
EMAIL: WBarbus@perkinscoie.com

March 19, 2010

**VIA UPS**

Ms. Ellen Butler  
2219 Steiner Street  
San Francisco, California 94115

**Re: US Patent application 09/975,831 for "Method and System for Integrated Online and Brick and Mortar Providing Shopping" - Client-Matter No. 32052.9527.US00**

Dear Ms. Butler,

Perkins Coie was recently asked to establish that the subject matter of your above-listed patent application was conceived and reduced to practice prior to April 12, 2001. As you may recall, you assisted with a similar process, in late 2005, to establish that your invention was conceived and reduced to practice prior to April 27, 2001. To complete the current process, we kindly request that you review the attached declaration and attachments, and either:

(1) sign the attached declaration, and return the signed declaration via email to WBarbus@perkinscoie.com or via facsimile to 206.359.4287, or;

(2) if you do not wish to sign, please send us an email or facsimile stating that you have received the enclosed but do not wish to sign. Please also forward originals to the address above in the enclosed self addressed stamped envelope.

We would appreciate your response as described above via email or facsimile by March 26, 2010. Failure to respond by *April 2, 2010* will be interpreted as constructive refusal to sign.



Ms. Ellen Butler  
March 19, 2010  
Page 2

We very much appreciate your attention to this matter. Please do not hesitate to contact us with any questions regarding the attached.

Very truly yours,

A handwritten signature in black ink, appearing to read "Wade Barbus", with a stylized flourish at the end.

Wade Barbus  
Paralegal

Enclosures: Copy of Application 09/975,831  
Declaration under 37 CFR § 1.131 and Exhibits A-T  
Self addressed stamped envelope



DOCKET NO.: 320529527US  
(PATENT)

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE**

---

In re Application of:  
Acharya et al.

Application No.: 09/975,831

Confirmation No.: 3000

Filed: October 11, 2001

Art Unit: 3625

For: **METHOD AND SYSTEM FOR  
INTEGRATED ONLINE AND BRICK AND  
MORTAR PROVIDER SHOPPING**

---

Examiner: J. B. Dunham

Mail Stop AF  
Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

**DECLARATION OF ELLEN F. BUTLER UNDER 37 CFR § 1.131**

I, Ellen F. Butler, declare and state that:

1. I am a co-inventor of the subject matter of the above-referenced U.S. Patent Application (the "application"). I make this declaration to establish conception and actual reduction to practice of the subject matter of the application, in the United States, prior to April 12, 2001.

2. I contributed to the conception and actual reduction to practice of the subject matter of the application prior to April 12, 2001. As evidence to this conception and actual reduction to practice, I refer to the following exhibits:

**EXHIBIT A:**

Powerpoint presentation, Shop@Anywhere Episode 2: Online/Offline  
Integration Code Name: Yoda, October 16, 2000;



EXHIBIT B:

Product Requirements Document (PRD): Shop@Anywhere Bullet –  
Online/Offline Integration <Code Name: Yoda> [Release 1.0], October 23, 2000;

EXHIBIT C:

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EXHIBIT E:

Email from Kamla Acharya to Todd Goldman, *et al.*; February 19, 2001;

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EXHIBIT G:

Email from Kamal Acharya to Mohsin Hussain; March 7, 2001;

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EXHIBIT I:

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EXHIBIT J:

Email from Srinivas Lingutla to Kamal Acharya; March 28, 2001;

EXHIBIT K:

Email from Kamal Acharya to Mohsin Hussain; March 28, 2001;

EXHIBIT L:

Email from Srinivas Lingutla to Kamal Acharya; April 4, 2001;

EXHIBIT M:



Email from Kamal Acharya to Mohsin Hussain; April 8, 2001;

EXHIBIT N:

Email from Srinivas Lingutla to Kamal Acharya; April 10, 2001;

EXHIBIT O:

Email from Kamal Acharya to Mohsin Hussain; April 11, 2001; and

EXHIBIT P:

Email from Kamal Acharya to Mohsin Hussain; April 11, 2001.

3. I have reviewed the above-referenced exhibits and believe that they are of such character and weight as to establish conception and actual reduction to practice of the subject matter of the application prior to April 12, 2001. Further, I believe that the above-referenced exhibits, coupled with the preparation of the application, establish due diligence from prior to April 12, 2001, to the filing of the application. As evidence of diligence between prior to April 12, 2001, and the filing of the application, I further refer to:

EXHIBIT Q:

Email from Srinivas Lingutla to Kamal Acharya; April 17, 2001;

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6. I further declare that all statements herein made of my own knowledge are true, and that all statements made on information or belief are believed to be true; and further, that the statements are made with the knowledge that the making of willful or false statements or the like is punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code, and may jeopardize the validity of any patent issuing from the present patent application.

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Ellen F. Butler

---

Date



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Last Scan: **3/25/2010 11:41:00 AM DELIVERED STANFORD, CA US**  
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3/25/2010 12:42:00 AM DEPARTURE SCAN SOUTH SAN FRANCISCO, CA US  
3/24/2010 10:04:00 PM ARRIVAL SCAN SOUTH SAN FRANCISCO, CA US  
3/24/2010 9:16:00 PM DEPARTURE SCAN SUNNYVALE, CA US  
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3/24/2010 7:38:00 AM THE DELIVERY CHANGE REQUEST FOR THIS PACKAGE HAS BEEN COMPLETED / THE ADDRESS HAS BEEN CORRECTED. THE DELIVERY HAS BEEN  
3/24/2010 6:31:00 AM OUT FOR DELIVERY SUNNYVALE, CA US  
3/23/2010 10:34:00 PM UNLOAD SCAN SUNNYVALE, CA US  
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3/23/2010 2:28:00 AM ARRIVAL SCAN SUNNYVALE, CA US  
3/23/2010 1:43:00 AM DEPARTURE SCAN SOUTH SAN FRANCISCO, CA US  
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3/20/2010 4:39:00 AM DEPARTURE SCAN REDMOND, WA US  
3/20/2010 2:46:00 AM LOCATION SCAN REDMOND, WA US  
3/20/2010 1:42:00 AM UNLOAD SCAN REDMOND, WA US  
3/20/2010 12:01:00 AM ARRIVAL SCAN REDMOND, WA US  
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Wade Barbus  
PHONE: (206) 359-3287  
EMAIL: WBarbus@perkinscoie.com

March 19, 2010

**VIA UPS**

Mr. Matthew Crampton  
230 Monroe Drive, #9  
Mountain View, California 94040

**Re: US Patent application 09/975,831 for "Method and System for Integrated Online and Brick and Mortar Providing Shopping" - Client-Matter No. 32052.9527.US00**

Dear Mr. Crampton,

Perkins Coie was recently asked to establish that the subject matter of your above-listed patent application was conceived and reduced to practice prior to April 12, 2001. As you may recall, you assisted with a similar process, in late 2005, to establish that your invention was conceived and reduced to practice prior to April 27, 2001. To complete the current process, we kindly request that you review the attached declaration and attachments, and either:

(1) sign the attached declaration, and return the signed declaration via email to WBarbus@perkinscoie.com or via facsimile to 206.359.4287, or;

(2) if you do not wish to sign, please send us an email or facsimile stating that you have received the enclosed but do not wish to sign. Please also forward originals to the address above in the enclosed self addressed stamped envelope.

We would appreciate your response as described above via email or facsimile by March 26, 2010. Failure to respond by *April 2, 2010* will be interpreted as constructive refusal to sign.



Mr. Matthew Crampton  
March 19, 2010  
Page 2

We very much appreciate your attention to this matter. Please do not hesitate to contact us with any questions regarding the attached.

Very truly yours,

A handwritten signature in black ink, appearing to read 'Wade Barbus', with a long horizontal flourish extending to the right.

Wade Barbus  
Paralegal

Enclosures: Copy of Application 09/975,831  
Declaration under 37 CFR § 1.131 and Exhibits A-T  
Self addressed stamped envelope



DOCKET NO.: 320529527US  
(PATENT)

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE**

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In re Application of:  
Acharya et al.

Application No.: 09/975,831

Confirmation No.: 3000

Filed: October 11, 2001

Art Unit: 3625

For: **METHOD AND SYSTEM FOR  
INTEGRATED ONLINE AND BRICK AND  
MORTAR PROVIDER SHOPPING**

---

Examiner: J. B. Dunham

Mail Stop AF  
Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

**DECLARATION OF MATTHEW CRAMPTON UNDER 37 CFR § 1.131**

I, Matthew Crampton, declare and state that:

1. I am a co-inventor of the subject matter of the above-referenced U.S. Patent Application (the "application"). I make this declaration to establish conception and actual reduction to practice of the subject matter of the application, in the United States, prior to April 12, 2001.

2. I contributed to the conception and actual reduction to practice of the subject matter of the application prior to April 12, 2001. As evidence to this conception and actual reduction to practice, I refer to the following exhibits:

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---

Matthew Crampton

---

Date



# **Method and System for Integrated Online Shopping**

## **BACKGROUND OF THE INVENTION**

5

### **FIELD OF THE INVENTION**

The invention relates to online shopping. More particularly, the invention relates to a system and a family of methods that provide for online shopping of a product or service from both online and offline providers.

10

### **DESCRIPTION OF RELATED TECHNOLOGY**

Presently, online shopping services provide information about only online product/service providers that have a storefront Web access, which usually do not have a physical retail store. Such information does not include comparison information about providers of a product/service based on information received from both online and offline providers. Therefore, bargain-seeker shoppers do not fully trust current online product/service pricing information, and majority of shoppers end up using the information they receive from online searching to local physical retail providers for final price comparison. Often, such bargain-seeker shoppers get a better deal or competitive price from a local physical provider and eventually do the shopping offline. Local physical retail providers further attract shoppers because they provide in-store product touch and feel experience, quick delivery and pickup, and convenient return policies.



Furthermore, current online shopping services do not give detailed information about offline providers, such as in-store pick up policies, in-store return policies, and other detailed information.

- 5 There is a need, therefore, for online shopping services that provide shoppers with the ability to find the most competitive price for product/service and comparison information about online and offline providers of such product/service, all in one integrated search. There is also a need for online shopping services that attract and retain offline product/service providers by
- 10 highlighting their detailed information and features online.

### **SUMMARY OF THE INVENTION**

- One presently preferred embodiment of the invention provides a system and a
- 15 method for providing an integrated electronic list of providers for a product or service that comprises the steps of determining at least one online provider, determining at least one offline provider, and integrating the at least one online service provider with the at least one offline service provider to provide an integrated list of providers.

20

- Another presently preferred embodiment of the invention provides a system and a method for providing online comparison information about at least one online provider and at least one offline provider of a product or service. The comparison information may also include comparison information about the
- 25 offline providers of the product or service.



## **BRIEF DESCRIPTION OF THE DRAWINGS**

Figure 1 shows a flow chart for online shopping according to one embodiment of the present invention;

5 Figure 2 shows a representation of a search result according to one embodiment of the present invention; and

Figure 3 shows a representation of an exemplary system for providing integrated shopping information.

## **10 DETAILED DESCRIPTION OF THE INVENTION**

The invention contemplates a new and unique system and a family of methods for online shopping, which may be implemented in a network of computer systems, such as the Internet.

15

Online shoppers may include those shoppers who both search and shop a product or service online. These shoppers usually do not check the online price information with the price information offered by local product/service providers for getting a bargain price. On the other hand, online shoppers

20 may also include those bargain-seekers, price-driven shoppers who usually take the information they receive from online search results to offline local providers, looking for a better deal and/or special offers, sales, and/or coupons. Therefore, current online shopping services lose revenue unless they provide an integrated list of both online and offline product/service  
25 providers in response to a search for a product/service, as will be discussed below.



Figure 1 shows a block diagram representation of a method of online search process according to a preferred embodiment of the invention. A shopper may request an online search for a product or service, in step 102. A shopper  
5 may request for a product/service search based on a category of products/services, such as toys, electronics, or cleaners. A shopper may also request for a product/service based on a name or an identification code of a specific product or service, such as a game, a television set, or a carpet cleaner. A request for a product or service may be also based on a name or  
10 an identification code of a product/service provider, such as a specific toy store, an electronics distributor, or a cleaner. A search request for a product or service may be limited to a geographical area. A desired geographical area may be identified by a shopper's city and state, zip code, and/or a target location. A geographical area may be limited to a proximity range, such as a  
15 default or a user-defined search radius about a target location.

After receiving an online search request for providers of a selected product or service, according to one embodiment of the present invention, a search is conducted for both online and offline providers of the desired product or  
20 service. In step 104, the database 106, which contains information about online providers, is searched. These "pure-play e-tailers" include those online providers with a Web storefront, which may not have physical retail outlets. They may allow the shoppers to trade with them only through online shopping.

25 In step 108, the database 110, which contains information about offline providers, is searched. The offline providers may include the offline "brick-&-



mortar” providers, which have physical retail outlets but no Web storefront, such as local mom-&-pop stores. The offline providers may also include the offline “click-&-mortar” providers, which have physical retail outlets as well as Web storefront. These offline providers may allow the shoppers to trade with  
5 them either online or offline.

In step 112, the search results for both online and offline providers may be combined to generate an integrated search result for the desired product or service. Figure 2 presents an exemplary integrated provider page 202. The  
10 integrated provider page 202 may include a first portion 204, pertaining to the online providers that carry the desired product/service, and a second portion 206, pertaining to the offline providers that carry the same product or service.

In step 114, the online providers of a desired product or service may be  
15 compared to the offline providers of such product or service. The provider page 202 may also include a third portion 208 that may provide comparison information about online and offline providers of a selected product or service. The comparison information may be based on providers rating, a product/service price, product/service availability, user review,  
20 professional/expert review, and special promotions, such as coupons and/or sales, and/or return/pickup policies. Therefore, the bargain-seeker, price-driven, and sales-fanatic shoppers may conveniently get the providers comparison information online, and may do more online shopping confidently. This attracts more shoppers to do online shopping, attracts more “brick-&-  
25 mortar” offline providers to join online shopping services, and retains more “pure-play e-tailer” online providers.



The list of offline providers of a product or service may be based on a target geographical location. Shoppers may choose such target locations to be their home, work, or other locations. A shopper may choose one of several target  
5 locations, which may have been already created and stored for future use.

The comparison information may also include comparison information about the offline providers of a selected product or service, which may be based on information such as proximity to a target location, price, rating, special  
10 promotions, product/service availability, or user and/or expert review. The list of offline providers may be prioritized based on a desired factor, such as proximity to a target location, price, rating, or user and/or expert review. When an online shopper selects an offline product service provider from a provider page 206, the shopper may receive detailed information about the  
15 selected offline provider.

The provider page 202 may contain a direct link to an offline provider page 210 that may provide detailed information for a selected offline provider. Such detailed information may include a provider's business name, address, phone  
20 number, photo, map, working hours, rating, user and/or expert reviews, driving direction, sales and/or coupons, and in-store pickup and/or return policies of online purchases. The offline providers may regularly update their information. The provider page 202 may also contain a direct link to an online provider page 212, which may provide detailed information about a selected  
25 online provider and/or a product or service page.



In another embodiment of the invention, a provider locator allows searching for a desired provider, which may include an A-Z directory of providers, a directory of product/service categories, and/or a provider department page.

- 5 The method and system of the invention creates a comparison shopping experience that enables online shoppers to shop online confidently and conveniently, knowing that they are getting the best deal for a product/service based on online comparison information about online and offline product/service providers. The system and method of the present invention  
10 provides a multi-channel search result, an integrated list of online and offline providers, and providers comparison information.

- Figure 3 shows a representation of an exemplary system for providing integrated shopping information according to one embodiment of the  
15 invention. The user terminals 302, 304 may include the hardware and software modules to implement the disclosed invention. The user terminals may also include the necessary devices and software modules to connect to the global telecommunication network 306, which may include the Internet. A shopper may use a user terminal to search for shopping information that may  
20 be warehoused in the databases 308, 310. The shopping service providers or system managers may regularly update the databases.

- Thus, the system and method of the present invention saves shopping time for bargain-seeker shoppers, attracts more physical product/service retail  
25 outlets to join online shopping services, and retains the online product/service providers.



Accordingly, although the invention has been described in detail with reference to particular preferred or exemplary embodiments, persons possessing ordinary skill in the art to which this invention pertains will appreciate that various modifications and enhancements may be made  
5 without departing from the spirit and scope of the claims that follow.



## CLAIMS

1. A method for providing an integrated electronic list of providers, comprising the steps of:
  - 5 determining at least one online provider for an item;  
determining at least one offline provider for the item; and  
integrating the at least one online provider with the at least one offline provider to provide an integrated list of providers for the item.
- 10 2. The method of Claim 1, wherein the determining steps follow a request for a product.
3. The method of Claim 2, wherein the request is for a product category.
- 15 4. The method of Claim 2, wherein the request is for a desired geographical area.
5. The method of Claim 4, wherein the request is for a predetermined proximity to a target location.
- 20 6. The method of Claim 1, further including:  
providing comparison information for the at least one online provider and the at least one offline provider for the item.
- 25 7. The method of Claim 6, wherein the comparison information includes price comparison.



8. The method of Claim 6, wherein the comparison information includes rating comparison.
- 5 9. The method of Claim 6, wherein the comparison information includes review comparison.
10. The method of Claim 6, wherein the comparison information includes availability comparison.
- 10 11. The method of Claim 6, wherein the comparison information includes special promotion comparison.
12. The method of Claim 6, wherein the comparison information includes
- 15 12. The method of Claim 6, wherein the comparison information includes electronic wallet comparison.
13. The method of Claim 6, wherein the comparison information includes return-policy comparison.
- 20 14. The method of Claim 1, further providing:  
providing comparison information about at least two offline providers.
15. The method of Claim 14, wherein the comparison information includes in-store return policy of online purchases.

25



16. The method of Claim 14, wherein the comparison information includes in-store pickup policy of online purchases.
17. The method of Claim 14, wherein the comparison information includes special promotions.
18. The method of Claim 14, wherein the comparison information includes coupon-availability information.
19. The method of Claim 14, wherein the comparison information includes proximity to the at least two offline providers.
20. The method of Claim 14, wherein the comparison information includes direction to the at least two offline providers.
21. The method of Claim 14, wherein the comparison information includes user review.
22. A computer readable medium embodying a method for providing an integrated electronic list of providers, the method comprising the steps of:  
determining at least one online provider for an item;  
determining at least one offline provider for the item; and  
integrating the at least one online provider with the at least one offline provider to provide an integrated list of providers for the item.
23. A system for online shopping, comprising:



at least one user terminal;

at least one database containing information about online and offline providers;

means for searching the database and for providing an integrated list of  
5 online and offline providers in response to a search request for a selected item; and

means for comparing the online and offline providers for the selected item.

10 24. The computer system of Claim 23, further implemented on a network environment.

25. The computer system of Claim 24, wherein the network environment further comprising a global communications network.



## **Method and System for Integrated Online Shopping**

### **ABSTRACT**

5 The method and system of the present invention provides a comparison shopping experience that enables online shoppers to shop online confidently and conveniently, knowing that they are getting the best deal for a product/service based on online comparison information about both online and offline providers of a product/service. The system and method of the  
10 present invention provides a multi-channel search result, an integrated list of online and offline providers, and comparison information about providers of a selected product or service. Thus, the system and method of the present invention saves shopping time for bargain-seeker shoppers, attracts more physical product/service retail outlets to join online shopping services, and  
15 retains the existing online product/service providers.



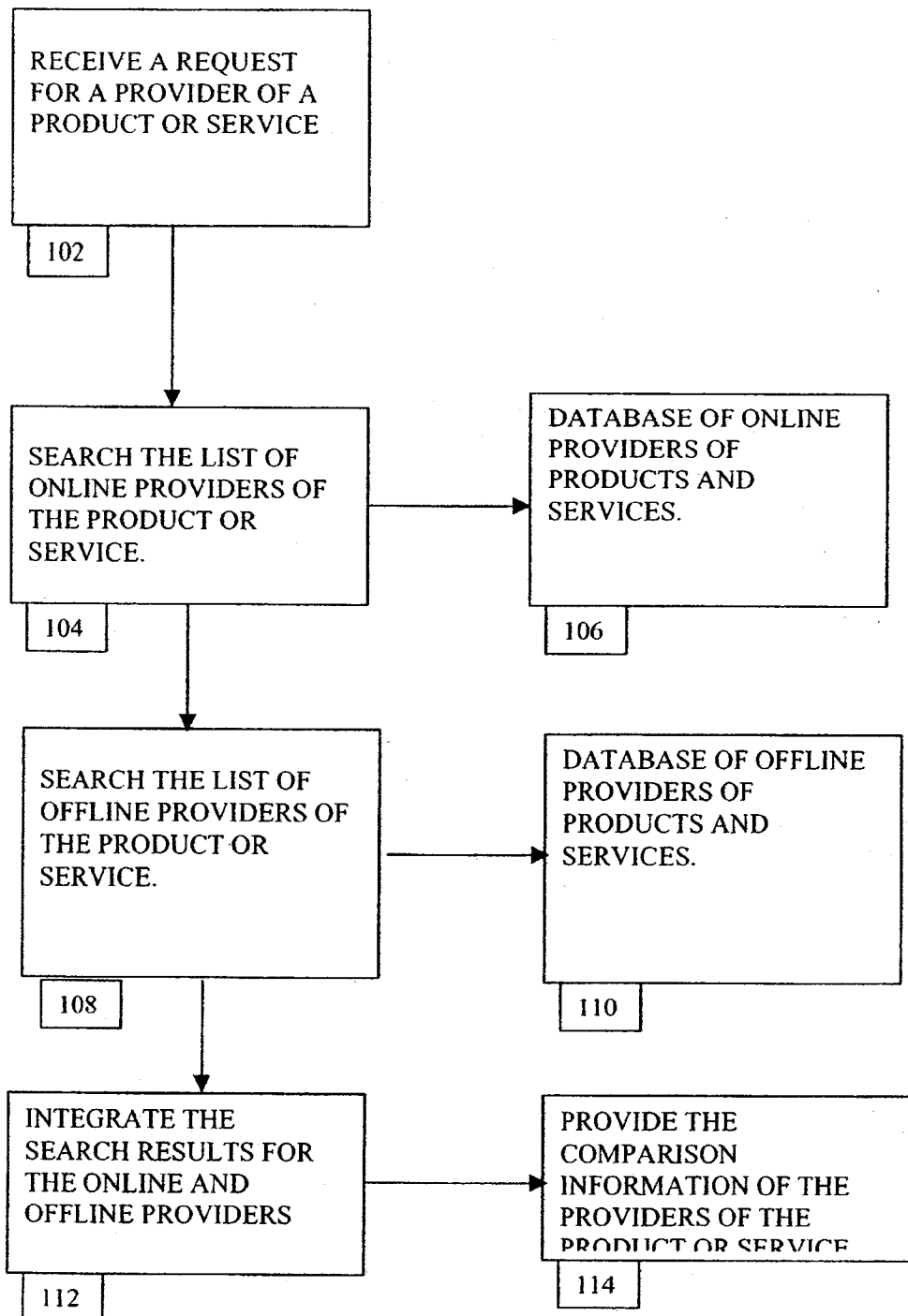
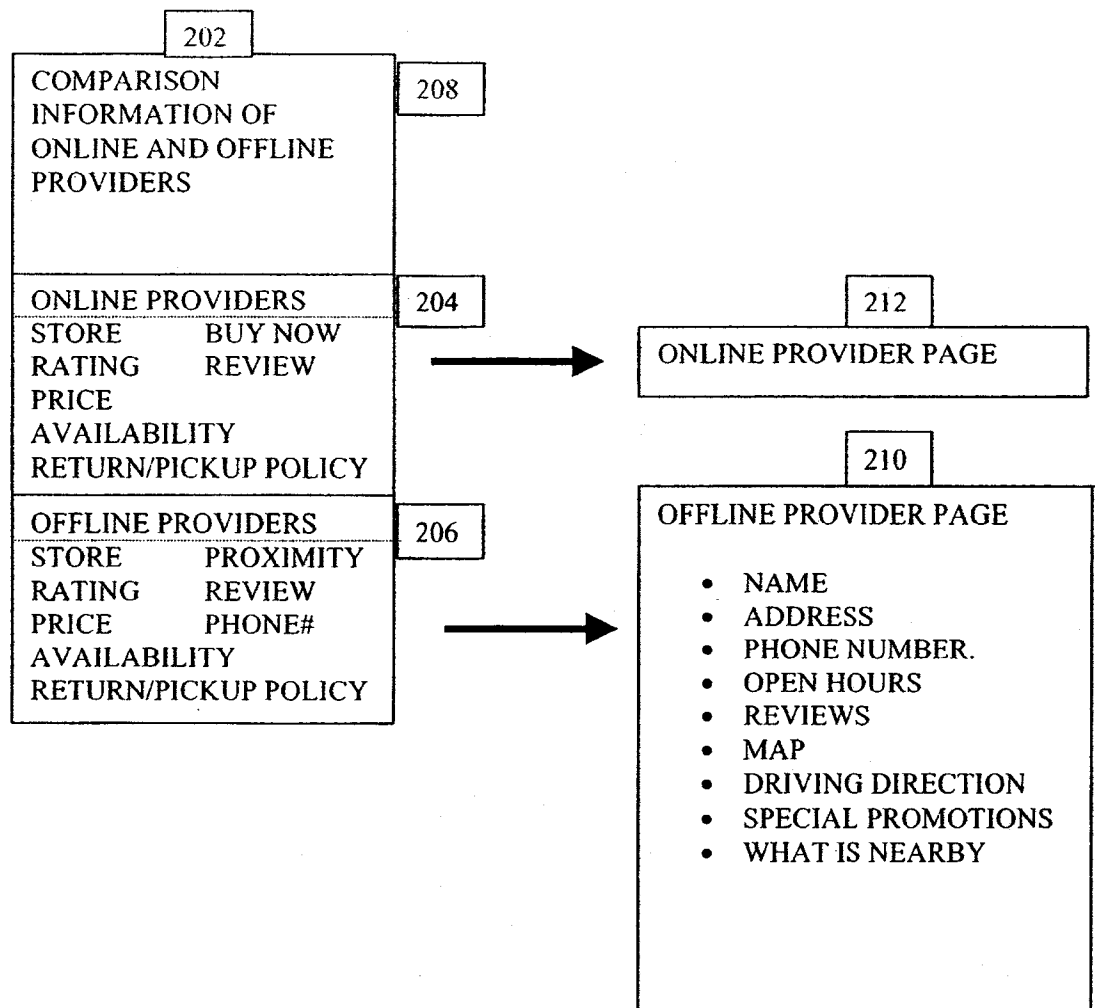


Figure 1





**Figure 2**



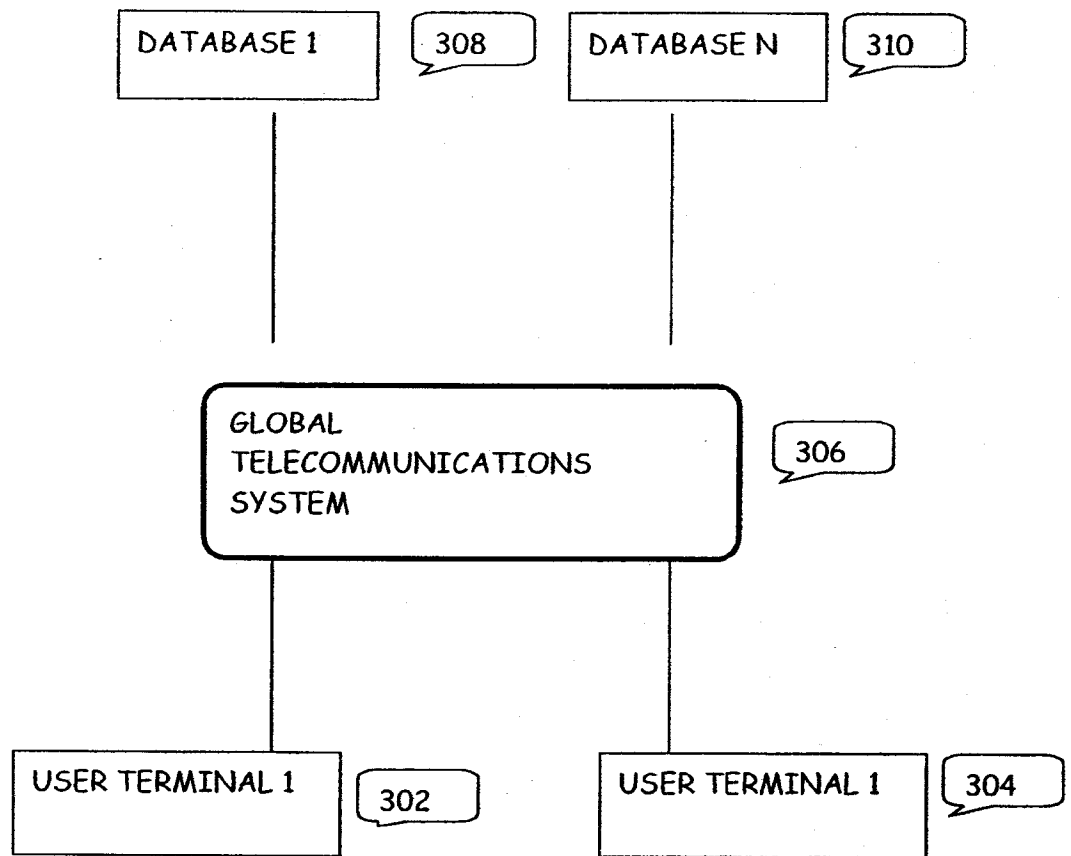
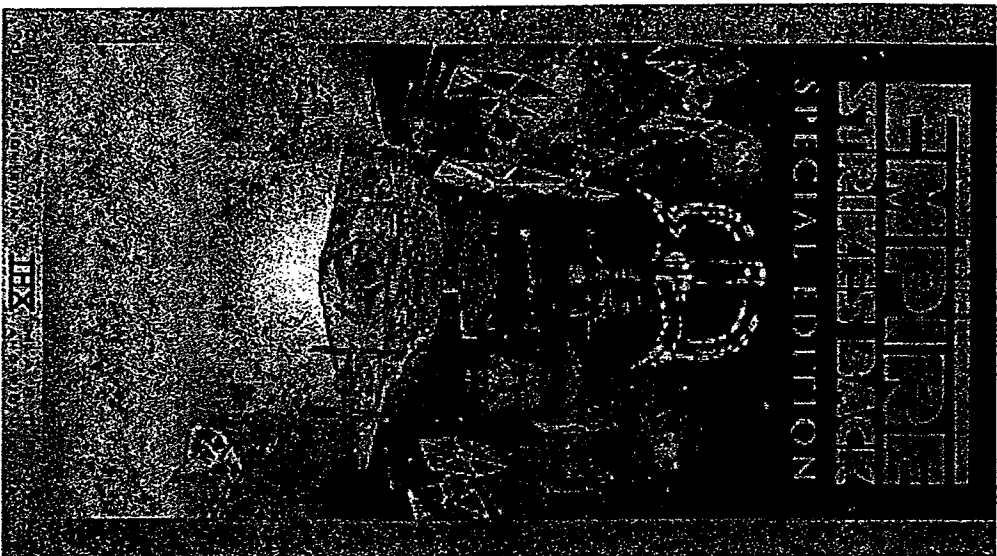


Figure 3



A



# Shop@Anywhere

Episode 2: Online/Offline Integration

Code Name: Yoda

## Advanced Planning Meeting

Vincent Tong

10/16/00

Feel the Buck & Mortar Force...  
Online retail sales will reach only a  
modest 7% of the total retail market  
within the next 4 years  
(Red Herring/Forrester Research 07/00)

BEST AVAILABLE COPY



# What's the problem we are trying to solve?

---

- ⌘ Consumers will spend \$199 billion online in 2005, but they will spend more than 3 times that offline as a direct result of online research (Jupiter 06/00)
- ⌘ Consequently, consumers need the ability to find the best deals for an individual product from online merchants as well as from physical store nearby all-in-one-place
- ⌘ Neither AOL nor our key competitors are addressing this need

"82% of all online buyers took  
to online for the most convenient  
online physical store location"  
- Jupiter

"73% of online browsers indicated  
that they researched products online  
and then purchased them at a  
physical store" - Jupiter



# Goals

---

## SHORT-TERM (Shop@Anywhere Bullet - 6 months)

- ⌘ Make shopping easier and more convenient by helping consumers to locate nearby physical stores of “click-&-mortar” Shop@ merchant partners
- ⌘ Highlight local offerings from “click-&-mortar” merchant partners (e.g. physical store presence, local store return/pick-up for online sales)
- ⌘ Earn consumers’ trust, as they release their zipcode/address to us
- ⌘ Generate additional pages views
- ⌘ Drive local ad impressions via Digital City

## LONG-TERM

- ⌘ Provide a true multi-channel (both online and offline) merchant comparison environment with store-level product pricing and availability from “click-&-mortar”, “brick-&-mortar” only, and “pure-play e-tailer”



# Project Metrics

---

- ⌘ Deploy store locator feature and highlight local store offering for 100% of “click-&-mortar” Shop@ merchant partners in 100% of Shop@ channels, after 3 months
- ⌘ 15% of store locator users will “store” their zipcode/address for repeat usage, after 3 months
- ⌘ Generate additional 17M pages views in year 1
- ⌘ Drive \$1.3M local ad impressions via Digital City in year 1



# Value Proposition

---

## Consumers

- ⌘ Convenience! -- This will make the info needed for my purchase decision readily available (local store listings of merchants)
- ⌘ Quick access to local store content (e.g. nearby restaurants, driving direction) to satisfy my need for entertainment & instant gratification
- ⌘ In the long term, "I have a feeling that [AOL Shopping] is limiting my choices" "Let me know that I could buy a book at BN.com but I could also buy it from Harry's Tiny Bookstore on the corner" (Murmurs)
- ⌘ Bottom Line = AOL provides us with the best comparison shopping for online merchants and local stores — HIGH



## Value Proposition

---

“Click-&-Mortar” Shop@ Merchant Partners (30% in headcount)

- ⌘ Drive sales and foot traffic to local stores
- ⌘ Make the most impact in differentiating vs. pure-play e-tailers. Proximity (touch product, need ASAP, easy return, want ASAP) is the key edge of local merchants (Red Herring/Jupiter 07/00)
- ⌘ Effectively build trust for my online unit. Offline presence is the #1 factor in developing online merchant trust (Jupiter 8/99)
- ⌘ Multi-channel customers spend avg of 20-30% more than single channel customers (Jupiter 06/00)
- ⌘ Bottom Line = AOL helps us to leverage our physical assets to attract profitable customers to shop at our online and/or offline retail channels — HIGH



# The Store Locator

Proximity Search for local stores of "click-&-mortar" merchant partners in the Shop@ environment, including Merchant Comparison and other possible areas (e.g. A-Z Store Listing)

- PLUS**
- ✖ User may store multiple target locations (link to UMP?)
- ✖ Local store return/pick-up policy for online sales

The screenshot displays a product page for a DVD player. At the top, the product description is shown: "DVD Surround Sound, DVD Audio CD Pausable Formats, 500 Line Resolution, Single Optical Pick-up, 27-Bit Audio DAC, Digital Coaxial, Digital Optical Audio Output". Below this, a table compares prices from various merchants:

Merchant	Price	Stock Status
amazon.com	\$8.45	Out of Stock
mobishop	\$8.45	In Stock
Superstore	\$8.45	Check Site

Below the price comparison, there is a section for "Local Shopping" with a list of nearby stores. A red arrow points from the "mobishop" entry to the "Local Shopping" section. Another red arrow points from the "Store Detail Page" section to the "Store Detail Page" section.

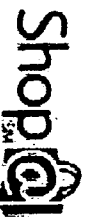
**Store Detail Page**

- Store Name
- Address
- Phone #
- Open Hours
- User Rating
- Reviews (user / pro)
- Map & Driving Direction
- Sales/Coupon
- What's nearby...etc

(Powered by Digital City)

## Product Page: Merchant Comparison

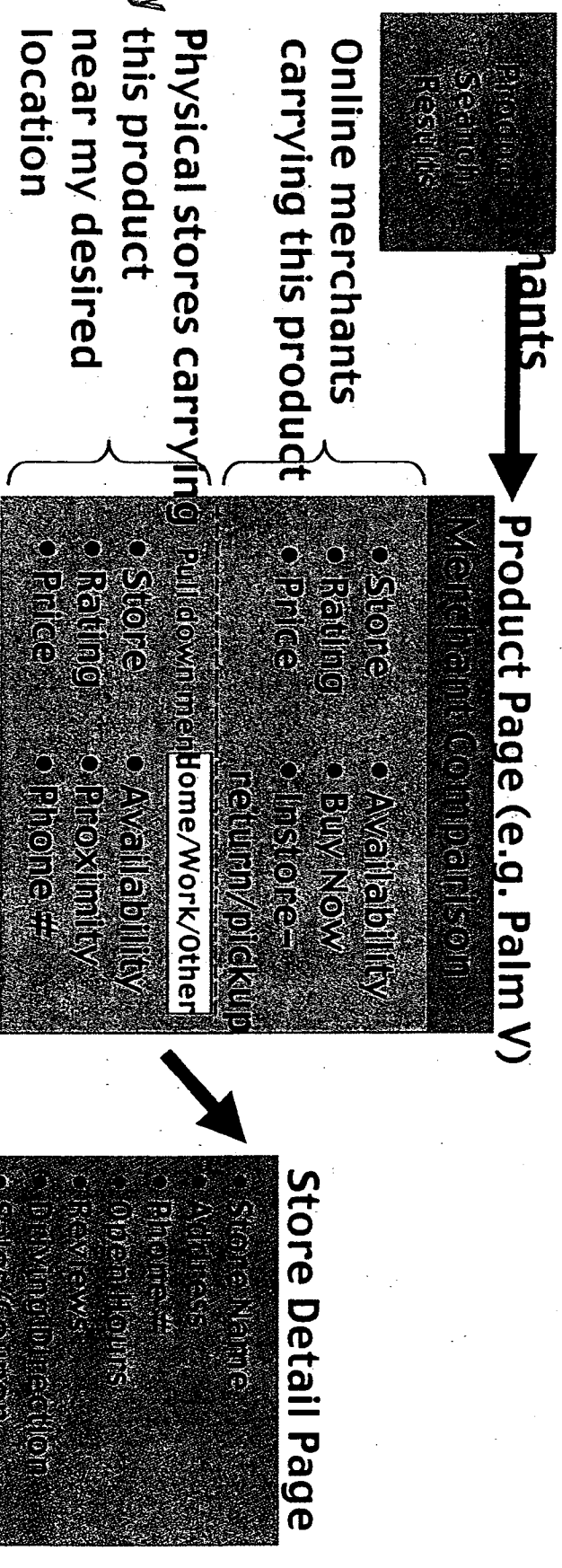
(This mock-up is created solely to illustrate the idea. It's not the final





## The Long Term Vision (outside the scope of this bullet)

- ⌘ Provide a true multi-channel (both online and offline) merchant comparison environment with the latest store-level product pricing and availability info from “click-&-mortar”, “brick-&-mortar” only, and “pure-play e-tailer”





# Cost and Benefit

## Revenue & Traffic Impact

Generate additional revenue from existing visitors  
 2. Viral referral and business referrals  
 Generate additional revenue from Google AdWords  
 AdWords (1.5 - 2.4M per year)  
 Generate additional revenue from sponsored links via  
 (ads) for local search and referrals

Did mention X, MSN  
 and Amazon don't have it?

## Retention

Consumers: HIGH  
 Click-&-Mortar Merchants: HIGH  
 Pure-play e-tailers: -ve

## 2-month Development Cycle (Est.)

Engineering: 3.5 pm  
 Engineering - Digital City: 1.5 pm  
 UI Designer: 0.5 pm  
 QA: 1 pm  
 Product Manager: 1 pm  
 Ongoing OPE: 0.25 person



## Key Dependencies / Risks

---

⌘ Depends on Digital City to provide the proximity search and the localized content – *Mitigation: Set the right expectation with DCI on performance requirements, server load , their flexibility and responsiveness in updating store level content upon Shop@ merchant partner's request*

⌘ Privacy concern on allowing user to store zipcode/address – *Mitigation: The initial check with Kent Walker (legal) was positive. Will confirm with Kent once features are finalized*

⌘ Negative reaction from “pure-play” e-tailer partners – *Mitigation: Ask Account Management team for feedback*

⌘ Different product assortment at Web channel vs. Physical  
 store channel for a merchant – *Mitigation: create*



## **Open Issues**

---

- ⌘ **Can/should we deliver the “stored” user zipcode / address to UMP? – Need to check with Personalization Divlet**
- ⌘ **In addition to “Merchant Comparison” area (stand-alone and under Product Page), where else can “Store Locator” appear? (e.g. A–Z Store Listing, Dept Pages) – Initial feedback is possible for A–Z Store Listing, but no room for Dept Pages. Need to finalize with Kathleen May.**
- ⌘ **Do we need permission from merchant partner to deploy “Store Locator”? – Need to check with Acct Mgmt**



## **What's Next?**

---

- ⌘ **Core team assignment – this week**
- ⌘ **Further investigate open issues and risks**
- ⌘ **Project Kick-off Review & PRD – week of 10/30/00**





Product Requirements Document (PRD)

Shop@Anywhere Bullet -  
Online/Offline Integration  
<Code Name: Yoda>

[Release 1.0] [10/23/00]

America Online, Inc., CONFIDENTIAL

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☒ Review Draft

☐ Final for Acceptance by Core Team

Document Owner

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## EXECUTIVE SUMMARY

Feel the "Brick-&-Mortar" Force...  
Online retail sales will reach only a  
modest 7% of the total retail market  
within the next 4 years  
(Red Herring/Forrester Research 07/00)

Consumers will spend \$199 billion online in 2005, but they will spend more than 3 times that offline as a direct result of online research (Jupiter 06/00). The Shop@ channels have done nothing to address this need so far. There is a huge opportunity for AOL to win the online/offline integration battle vs. the competition by having Digital City and Shop@ channels joined forces. Immediately, consumers will witness a better

comparison shopping experience with the ability to easily and conveniently find nearby retail locations of "click-&-mortar" merchant partners. In the long term, we will be able to open up new revenue opportunity by moving up the value chain (e.g. enabling large manufacturers/distributors to sponsor their "brick-&-mortar" dealers). It is an important yet simple first step to the right direction.

## PURPOSE OF PRD

The purpose of this document is to define the target for the product team and extended operational team. It communicates the objectives and priorities of the product so that the product team makes the best decisions. It translates/tie business objectives so that team members can clearly understand how their work contributes.

## REVISION HISTORY/CHANGE SUMMARY

Release 1.0: (10/23/00) Initial draft for review by core team.

## ASSOCIATED DOCUMENTS

The following documents will also be written in conjunction with this requirement document.

### Design/Testing:

- Technical specifications- Kamal A.
- Usability tests – Peter G.
- Test Plan – QA lead?

### Launch:

- Marketing plan – Vincent T.

### Post-mortem:

- Postmortem - Vincent T.



## PRODUCT CONTACTS

### *Product Development Team (\* - Core Team)*

Name	Organization	Role	Phone	E-mail
Vincent Tong*	<a href="#">Shop@Products</a>	Product Mgr	650 937 4775	<a href="mailto:Vincentt@netscape.com">Vincentt@netscape.com</a>
Amanda Halbert*	AOL e-commerce	Business Owner	703-265-1151	<a href="mailto:ahalbert@aol.com">ahalbert@aol.com</a>
Randy Wagner*	Digital City	Digital City Counterpart	703-265-3342	<a href="mailto:rwagner8@aol.com">rwagner8@aol.com</a>
Kamal Acharya *	<a href="#">Shop@Products</a>	Engineering Mgr	650 937 4383	<a href="mailto:acharya@netscape.com">acharya@netscape.com</a>
Peter Gremett*	<a href="#">Shop@Products</a>	UI Designer	650 937 6504	<a href="mailto:Pgremett@netscape.com">Pgremett@netscape.com</a>
TBD*	<a href="#">Shop@Products</a>	Project Mgr		
Aron Boggs	AOL e-commerce	Interface with AOL Member Support	703-265-1468	<a href="mailto:boggsaron@aol.com">boggsaron@aol.com</a>

### *Stakeholders and their Representatives (\* - Key)*

Name	Organization	Role	Phone	E-mail
Katherine Borsechnik*	AOL e-commerce	Executive "Good to Go" approval	703 265 3480	<a href="mailto:KatherineB/a@aol.com">KatherineB/a@aol.com</a>
Todd Goldman*	<a href="#">Shop@Products</a>	Executive "Good to Go" approval	650 937 6434	<a href="mailto:tgoldman@netscape.com">tgoldman@netscape.com</a>
Patrick Gates*	AOL e-commerce	Executive "Good to Go" approval	703 265 0037	<a href="mailto:Patrickgates/a@aol.com">Patrickgates/a@aol.com</a>
Jim Ambach*	<a href="#">Shop@Products</a>	Executive "Good to Go" approval	650 937 3948	<a href="mailto:ambach@netscape.com">ambach@netscape.com</a>
Todd Unger*	Digital City	Executive "Good to Go" approval	703-265-0209	<a href="mailto:Digitodd@aol.com">Digitodd@aol.com</a>
Jim Bramson	Legal	Legal Counsel	703-265-1075	<a href="mailto:JimBramson@aol.com">JimBramson@aol.com</a>
Carol Madson	<a href="#">Shop@Netscape</a>	<a href="#">Shop@Netscape</a> representation	650-937-6268	<a href="mailto:cmadson@netscape.com">cmadson@netscape.com</a>
Veronica Gabriel	<a href="#">Shop@CompuServe</a>	<a href="#">Shop@CompuServe</a> representation	614-538-3842	<a href="mailto:vgabriel00@cs.com">vgabriel00@cs.com</a>
Chris Iannuccilli	Interactive Marketing /Account Management	Communication with merchant partners	415-844-9134	<a href="mailto:iannuccilli@aol.com">iannuccilli@aol.com</a>
Sean Guy	AOL Member Services	AOL Member Support	703-265-1510	<a href="mailto:seang567@aol.com">seang567@aol.com</a>
Al Patel	AOL E-commerce	Mar Comm	703-265-2793	<a href="mailto:Alkentpatel@aol.com">Alkentpatel@aol.com</a>



## CONCEPT AND OBJECTIVES

### Goal

#### IMMEDIATE GOAL

Unlock the power of Digital City, AOL's crowned jewel in the localized content play, into the Shop@ space. Create a better comparison shopping experience by enabling Shop@ users to easily and conveniently find nearby retail locations of Shop@ merchant partners.

#### LONG TERM VISION

Provide a true "one-stop-shop" for consumers to comparison shop. They may perform product search and merchant comparison on individual products from large and small "click-&-mortar", "brick-&-mortar" only, and "pure-play e-tailer" merchants.

### Problem Definition

Consumers will spend \$199 billion online in 2005, but they will spend more than 3 times that offline as a direct result of online research (Jupiter 06/00). Consequently, consumers need the ability to find the best deals for an individual product from online merchants as well as from nearby physical store all-in-one-place. The Shop@ channels are not addressing this need at the moment.

"32% of all online buyers look [online] for the most convenient off-line physical store location" - Jupiter

"73% of online browsers indicated that they researched products online and then purchased them at a physical store" - Jupiter

### Business Objectives

Categories	Objectives
Consumer Satisfaction	Increase retention by making comparison shopping easier and more convenient
Merchant Partner Satisfaction	Increase retention of "Click-&-Mortar" merchant partners by highlighting their "offline" assets
Strategic	Earn consumers' trust, as they release their zipcode/address to us
	Open up future revenue opportunities via this localized platform (e.g. move up the supply chain to add value to manufacturers and to mom-&-pop stores)
Traffic	Generate incremental pages views
Revenue	Drive local ad impressions via Digital City



**Prioritized Metrics**

How do we know if we succeed?

Type	Priority	Metrics
Consumer & Merchant Partner Satisfaction	H	Deploy Yoda to 100% of "click-&-mortar" Shop@ merchant partners in 100% of Shop@ channels, within 3 months after the initial launch
Consumer Satisfaction	H	Achieve a click-thru rate of 5% for the "Store Locator" feature, within 3 months after the initial launch
Strategic	M	15% of users will "store" their zipcode/address for repeat usage, within 3 months after the initial launch
Page Views	H	Generate incremental page views of 21M in year 1 and 32M in year 2 (see Product Economics for assumptions)
Revenue	H	Drive additional local ad impressions via Digital City valued at \$1.6M in year 1 and \$2.4M in year 2 (see Product Economics for assumptions)

**High level constraints**

Categories	Constraints
Budget	None identified (It's been approved as part of the Shop@Anywhere Bullet)
Schedule	None identified
Staffing	UI resource constraint
Merchant	None identified



## MARKET ANALYSIS & OPPORUNITY

### *Target Users*

The primary audience is the current users of Shop@ channel: (Tier 1: Shop@AOL & Shop@AOL.com. Tier 2: Shop@Netscape & Shop@CompuServe. Tier 3: Shop@Gateway.net, Shop@Spinner & Shop@Winamp) The prioritization is based on their need and desire to shop offline.

- Priority 1: "Shirley"
- Priority 2: "Steve"
- Priority 3: "Chantilly"

(See appendix for the AOL Shopping Personas)

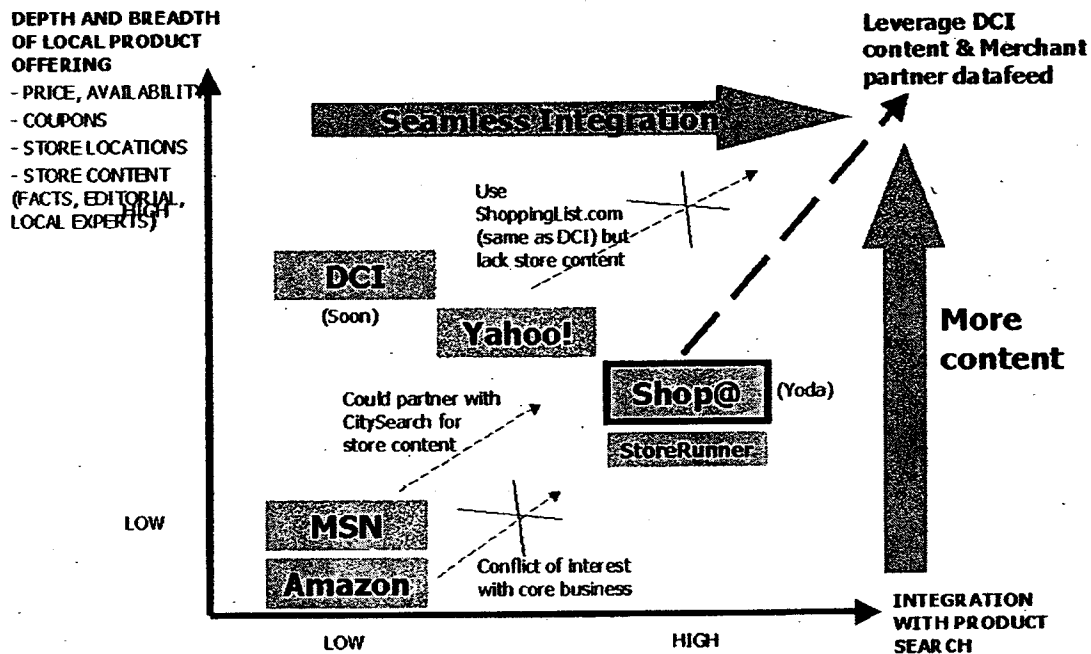
The secondary audience is the potential traffic coming from Digital City via the Shop@AOL.com integration points. Digital City is the most trafficked local content network in the U.S. with over 6M unique users/month, 8% reach (Media Metrix, June 2000 Home/Work).

- Priority 1: "Clicks-and-mortar shoppers": Using this term loosely to describe people who research/shop online as a means to buying offline. Research discussed at the Kelsey Local Commerce Conference indicated that 60%-70% of online shopping results in offline purchase, approaching \$750 million in annual purchases within the next few years.
- Priority 2: "Shopping enthusiasts": people who love to shop and see shopping and "the thrill of the hunt" as entertainment. Includes both in-town and visitor segments (about 50% of unique users for any particular Digital City come from outside the market)
- Priority 3: "Bargain-seekers": price-driven shoppers and sales fanatics interested in where to get the best deal, coupons/special offers, and sales.

(Source: Todd Unger, Digital City. Prioritization by Vincent Tong)



## Competition



The winner will be determined by its ability to seamlessly deliver the most comprehensive store-by-store product content and store content. With Digital City as the competitive advantage on the store content front, the Shop@ channels are well positioned to win the online/offline integration war. To gain the first mover advantage in gaining access to merchant's store-by-store product content, Shop@ will continue to explore opportunity to partner with technology enablers (e.g. strategic investment), who are helping "click-&-mortar" merchants to synchronize their retail channels <See Long Term Vision>



## PRODUCT ECONOMICS

AOL monetizes this product directly via incremental page views to Digital City.  
Please see appendix for more detail.

Summary	Jan-Dec 2001	Jan-Dec 2002
Incremental page views	21M	32M
Revenue	\$1.6M	\$2.4M
Est. based on \$75 CPM		

### KEY ASSUMPTIONS

- Only traffic driven by the Merchant Comparison area's "Store Locator" feature via Product Pages and Shopping Assistant are considered here.
- Traffic via other integration points (e.g. A-Z Store Directory, Department pages) are too trivial
- Future revenue opportunity as we built this localized platform is not considered in this model
- Higher retention rate of "Click-&-Mortar" merchants are not considered in this model
- The growth rate of online buyers from Jupiter is applicable to that of our users



## PRODUCT AND SERVICE

### *Value Proposition*

#### **Consumers**

- Convenience! -- Make comparison shopping easier, as the local store listings of merchants are readily available with a click of the button at convenient places within the Shop@ environment (e.g. Merchant Comparison area)
- Quick access to entertaining and helpful local store content via Digital City's Details Page (e.g. map, driving direction, user review, professional review, store sales, coupons)
- Bottom Line = AOL provides us with a better comparison shopping experience for online merchants and local stores — HIGH

"In the long term, we should be able to expand the universe of Shop@ partners to include "brick-&-mortar" only stores. "I have a feeling that [AOL Shopping] is limiting my choices" "Let me know that I could buy a book at BN.com but I could also buy it from Harry's Tiny Bookstore on the corner" (Murmurs)

#### **"Click-&-Mortar" Shop@ Merchant Partners (30% in headcount)**

- Drive sales and foot traffic to local stores.
- Make the most impact in differentiating vs. pure-play e-tailers. Proximity (touch product, need ASAP, easy return, want ASAP) is the key edge of local merchants (Red Herring/Jupiter 07/00)
- Effectively build trust for my online unit. Offline presence is the #1 factor in developing online merchant trust (Jupiter 8/99)
- Multi-channel customers spend avg of 20-30% more than single channel customers (Jupiter 06/00)
- Bottom Line = AOL helps us to leverage our physical assets to attract profitable customers to shop at our online and/or offline retail channels — HIGH



## Prioritized Requirements

The purpose here is to clearly communicate prioritized requirements to engineering, UI and QA so that they can make the correct trade-offs when making and implementing design decisions.

The following requirements are prioritized as follows:

- P0 = Non negotiable. It isn't a functional product without this feature.
- P1 = Critical. Product can initially exist without this feature but not for long.
- P2 = Differentiating feature that may provide significant marketing value.
- P3 = Would be nice to have.

Please also see appendix for Terms and Definitions

**Summary**

- Proximity Search for local stores of "click & mortar" merchant partners in the Shop@ environment, including Merchant Comparison and other possible areas (e.g. A-Z Store Directory).
- User may store multiple target locations (link to UMP)
- Indicators of merchant's local store return/pick-up policy for online sales

**Product Page: Merchant Comparison**

(This mock-up is created solely to illustrate the idea. It's not the final design) page 7



Requirements	Priority
<b>DRIVE AWARENESS AT SHOP@ CHANNELS</b>	
"Store Locator" indicator next to each "click-&-mortar" merchant partner. It triggers the proximity search feature	P0
Clearly identify the different types of in-store return/pick-up policy for online sales of each "click-&-mortar" merchant partner A) Store Accepts In-Store Return of Online Purchases B) Store Accepts In-Store Pick-up of Online Purchases C) Store Accepts Both In-Store Return and Pick-up of Online Purchases D) Don't know or None	P1
Placement in Merchant Comparison area (includes but only limited to Product Page and Shopping Assistant) across Shop@channels	P0
Placement in Department Pages across Shop@channels	P1
Placement in A-Z Store Directory across Shop@channels	P1
Display the number of nearby stores for each "click-&-mortar" merchant within the default/predefined radius of the user's "stored" target location	P2
<b>TARGET LOCATION(S)</b>	
Solicit user for address, zipcode or city, state (within Shop@ channels). Pre-fill the form on repeat visits with the last selection (cookie?).	P0
Enable the same functionality for "Find It Locally" <sup>1</sup> feature under Shopping Search	P1
Enable and encourage user to "store" multiple target locations (e.g. home, work, grandma's house). User may easily pick any one of their target locations to perform the proximity search. Requires authentication of the corresponding membership (e.g. AOL, CompuServe, Netscape). Information will be stored as an extended UMP profile for the user so that the data will be standardized and tightly controlled and other applications can share this data (should collaborate with MapQuest and UMP owner Rizwan Ali on this).	P2
Pre-fill target location form from user's core UMP under Shop@AOL and Shop@CompuServe (if any). <Subject to Privacy Issue> <sup>2</sup>	P3
User may define the search radius (could be stored along with the target location as well)	P3
<b>PROXIMITY SEARCH (BY DIGITAL CITY)</b>	
Search: With the target location, merchant name and search radius (default or user-defined) as parameters, search for the merchant partner's physical stores in the Digital City directory.	P0
Presentation of Search Result: Minimally, the search result must display store name, proximity to target location and phone number. If there is no result, user will be advised to return to select another Shop@ merchant partner. If there are more than one search result, the stores will be ranked by proximity starting with the closest one.	P0
To ensure accuracy of search result (e.g. Blockbuster Fireworks Inc. should not be returned as a search result for "Blockbuster"), the "click-&-mortar" merchant partners should be mapped to their retail outlets at the Digital City directory (e.g. add a Shop@ merchant ID to all Blockbuster stores and use this ID as search	P0

<sup>1</sup> "Find It Locally" resides on the Shopping Search 2.0 Result Page. Currently, it collects a zipcode from the user and passes the search's product category and the zipcode to Digital City. The result would be a list of offline merchants under the same product category and the zipcode.

<sup>2</sup> Currently, UMP (Unified Member Profile) is at it early infancy. According to UMP's Product Manager Rizwan Ali, it does not collect info from subscriber's billing profile (due to privacy issue) and depends largely on My AOL.com. Moreover, information stored at core UMP (e.g. address, birthday) also need to be assigned whether it could be shared for application outside My AOL.com or not.

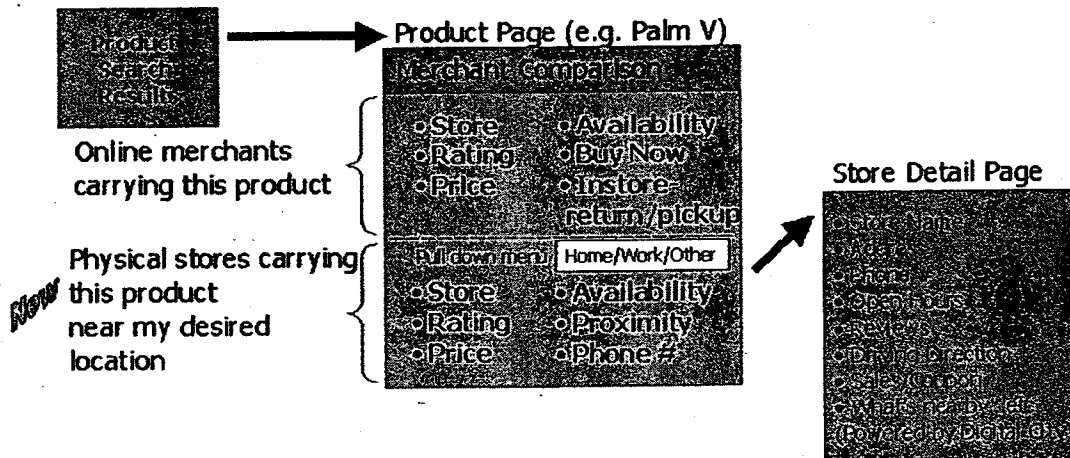


parameter instead of merchant name)	
Each search result contains a direct link to the store's Details Page	P0
<b>STORE DETAILS PAGE (BY DIGITAL CITY)</b>	
Content Availability: With an estimated launch in mid-Dec 2000, the Details Page is the heart of Digital City's enhanced shopping directory. While the exact amount of content for each location may vary depending on Digital City's content acquisition efforts. Here is the prioritized list of content item for all "click-&-mortar" merchant partners.	
- Venue description (store name, address, phone #, & editorial)	P2
- Photo	P2
- DCI Utilities ("Map") & Driving Directions (takes the target location)	P0
- Enhanced Data – hours, accepted payment, price info, return policy, parking, cross street, upcoming events	P2
- Local Expert Reviews	P2
- Fulfillment Tools (sales, coupon) via ShoppingList.com co-brand	P1
- Shop@ Integration (static link to Shop@AOL.com)	P0
- NetBusiness Biz Card tie-in	P3
Update Content: With a one week turn-around time, a Digital City Producer should be able to update the "factual" content items of individual listing upon the request of Shop@ merchant partners via their Account Managers. These items include "Enhanced Data" & "Venue description" (except for the editorial). Moreover, the producer should also be able to handle adding a new store and deleting a "closed" one in the same time frame as well. The change should propagate across the Digital City directory.	P0
Block "Unfriendly" Advertising: With a one week turn-around time, a Digital City Producer should be able to filter out advertising deemed "unfriendly" by the Shop@merchant partners. The change should be limited to only this co-branded Details Page.	P2
<b>THE DIGITAL CITY &amp; SHOP@ CO-BRAND EXPERIENCE</b>	
Until the user returns to the Shop@ channel, his/her entire experience after igniting the "Store Locator" feature will be co-branded by Digital City and the corresponding Shop@ channel	P0
The co-branded site will be stripped of all non-shopping related content to minimize distraction of user's online shopping activity. However, user can always access the entire product offerings of Digital City by clicking on the "Digital City" logo.	P1
<b>CUSTOMER CARE</b>	
Self Help FAQ on this feature should be readily available within the co-branded environment	P0
Consumer feedback form should be readily available within the co-branded environment. The "categorized" feedback form is a vehicle for Shop@ Product Group to collect user comments on this feature and is NOT meant to be answered by customer service.	P1
<b>REPORTING</b>	
# of impressions, click-thrus and empty result of the "Store Locator" feature for each "click-&-mortar" Shop@ merchant partners, per Shop@ channel-location (e.g. Product Page's Merchant Comparison at Shop@Netscape.com)	P0
# of Page Views at Digital City & Shop@ co-branded page via the "Store Locator" feature, per Shop@ channel	P0
# of Unique Users "storing" their target location for repeat usage	P1



## Long Term Vision

**Summary**  
 Provide a true multi-channel (both online and offline) product search and merchant comparison environment on individual products from "click-&-mortar", "brick-&-mortar" only, and "pure-play e-tailer" merchants.



- Seamlessly integrate the latest product information (e.g. availability, pricing) of individual physical retail locations of Shop@ merchant partners into Shop@ Product Search and Merchant Comparison all-in-one-place.
- Include product information on store-by-store level from "Click-&-Mortar" merchant partners into the Datamart
- Include product information on individual "Brick-&-Mortar" Mom-&-Pop stores (sponsored by manufacturers?) into the Datamart
- Provide Product Page for "Specialty" items, currently un-available due to the lack of product content. With local store information, it might be compelling enough to have a Product Page for Guess Jeans.

### Be patient....

Unfortunately, merchants are NOT ready yet. Most "Click-&-Mortar" merchants have NOT synchronized their Web and physical store retail channels. That means they lack the ability to pinpoint the availability or even the pricing of an individual product for each of their physical stores. Echoing the "Competition" section.... To gain the first mover advantage in gaining access to merchant's store-by-store product content, Shop@ will continue to explore opportunity to partner with technology enablers (e.g. strategic investment), who are helping "click-&-mortar" merchants to synchronize their retail channels.



**UI Design Goals**

AOL Shopping Persona	User Experience Goals to Find nearby stores of Shop@ merchant partners
Shirley	<ul style="list-style-type: none"> <li>- EASY: The "Store Locator" features are conveniently located next to all "click-&amp;-mortar" merchant partners throughout the Shop@ channel. It's so easy to find them.</li> <li>- SENSE OF ACCOMPLISHMENT: a.k.a. dummy-proof. The "Store Locator" feature is so easy to use. There is no way for me to make a mistake, unless I type in the wrong target location.</li> </ul>
Steve	<ul style="list-style-type: none"> <li>- FAST: Once I decided that I like this product, I can quickly compare prices from online store and call up nearby local stores for pricing and availability. 2 or 3 clicks.... I am done.</li> </ul>
Chantilly	<ul style="list-style-type: none"> <li>- FUN: There is so much interesting content on the Details Page for this store (e.g. Local Expert reviews on this store). I can't wait to tell my sister about it.</li> </ul>

<See Appendix: AOL Shopping Persona for details on the personas>

**Other Goals:**

- It is highly likely that there are different product assortment at Web channel vs. Physical store channel for a merchant. If the user is coming from the Merchant Comparison page, we need to set the right expectation with the user that the local stores might or might not carry this product and the pricing might not be the same.
- Avoid distracting consumers with other DCI content. Filter out the non-shopping related content.
- User may easily return to what they were doing at the Shop@ channel (e.g. the "Store Locator" feature could open a new window for the Digital City co-brand)
- The placement of "Store Locator" will NOT cause the Product Page to violate the merchant agreement of display at least 2 merchant at merchant comparison area above the fold.



## **Release Criteria**

### **HARDWARE**

The following requirements are expected to run on the following hardware platforms:  
<Please see appendix>

### **WEB**

- ☐ No P0 or P1 defects
- ☐ No misspellings or alignment errors can appear in the UI
- ☐ Proximity search results will be generated correctly at least 99% of the time
- ☐ Having the "Store Locator" on Shop@ channels does not noticeably effect the download speed
- ☐ Digital City can process proximity search request and push search results within 8 seconds at peak time, 3 seconds average
- ☐ Digital City can support an additional 5 service requests per second at peak for the proximity search
- ☐ It should take a Digital City producer a one-week turnaround time at the maximum to update store content on Details Page, adding a new store or deleting a closed store
- ☐ All help documentation (FAQ) describing "Store Locator" usage is included
- ☐ The following usability criteria will be demonstrated through user tests
  - ☐ 90% of tested users do not find "Store Locator" distracting
  - ☐ 90% of tested users understand what "Store Locator" will do for them before clicking on it
  - ☐ 90% of tested users can find the local stores of a "click-&-mortar" merchant in front of their screen without additional instruction, especially with the target location tool
  - ☐ 80% of tested users indicate that the search results and Details are useful while shopping, and that they would use it again



## OPERATIONS

### *Operational issues and Resolutions*

#### SUPPORT CONSUMERS

Support	Tier 1 Shop@AOL & Shop@AOL.com	Tier 2 Shop@Netscape & Shop@CompuServe	Tier 3 Shop@Gateway.net Shop@Spinner & Shop@Winamp
Email	Feedback Form (not meant to be answered by customer service)	Feedback Form (not meant to be answered by customer service)	Feedback Form (not meant to be answered by customer service)
Phone	None	None	None
On-line	Self-Help FAQ	Self-Help FAQ	Self-Help FAQ

#### SUPPORT MERCHANT PARTNERS

##### <Store Info Update>

- "Click-&-Mortar" merchant partners are expected to request updates on their local store content in the Digital City database (e.g. new phone #, new store opening, store close-down, store relocation) via their *Account Managers*
- The assigned *producer* at Digital City to handle this request is TBD.
- We must be careful in setting the right expectation with merchant partners on the editorial integrity of Digital City. Digital will ONLY change the factual content items on the Details Page.



## RISK AND ISSUES

### Issues

Areas	Status	Issues
Legal	Open	Privacy concern on allowing user to store zipcode/address - Mitigation: The initial check with Kent Walker (legal) was positive. Will confirm with Jim Bramson and Kent Walker once features are finalized
Merchant	Open	Do we need permission from merchant partner to deploy "Store Locator"? - Need to check with Acct Mgmt
Placement	Open	In addition to "Merchant Comparison" area (stand-alone and under Product Page), where else can "Store Locator" appear? (e.g. A-Z Store Directory, Dept Pages) - Initial feedback is possible for A-Z Store Listing, but no room for Dept Pages. Need to finalize with Kathleen May.
UMP	Closed	Can/should we deliver the "stored" user zipcode / address to UMP? - Need to check with Personalization Divlet
Space Limitation	Open	On Product Pages, we are promising that 2 merchants will be display at merchant comparison area "above the fold". Need to verify with Account Services.

### Risks

Areas	Risks	Contingency (Plan B)
Merchant Partner Satisfaction	Potential negative reaction from "pure-play" e-tailer partners	Ask Account Management team for feedback

### Dependencies

Areas	Dependencies	Contingency (Plan B)
Internal Tech & Content Partner	Depends on Digital City to provide the proximity search and the localized content	Set the right expectation with DCI on performance requirements, server load, their flexibility and responsiveness in updating store level content upon Shop@ merchant partner's request



**RESOURCE AND SCHEDULE*****Schedule (Preliminary)***



***Staffing (Preliminary)***

&lt;Source: Jun Huang &amp; Steve Rubinstein&gt;

**2-month Development Cycle (Est.)**

Engineering	3.5 pm*
Engineering - Digital City	1.5 pm
UI Designer	0.5 pm
QA	1 pm
Product Manager	1 pm
Ongoing CPE	0.25 person

\*pm – person-month



## Appendix

## Usage Estimate

KEY ASSUMPTIONS					
- Revenue from Store Locator at A-Z Store List is too trivial					
- Future revenue opportunity as we built this localized platform is not considered in this model					
- Higher retention rate of Clicks-& Mortar merchants are not considered in this model					
- Est. traffic between Aug 01 - July 02 is used for Yr 1					
- The growth rate of online buyers from Jupiter is applicable to that of AOL users					
TRAFFIC ESTIMATES					
US online buyers (Jupiter 1/00)			Page Views for Product Pages		
Yr	Online Buyers	Growth Rate	Annual	Period	
2,000	39,000,000	n/a	154,856,365	Aug 00 - July 01 (AOL e-commerce Estimates)	
2,001	52,000,000	33%	180,836,713	Yr 1 (Using AOL e-commerce est for Jan-Jul '01 and using Jupiter's Growth Rate for Aug-Dec '00)	
2,002	67,000,000	29%	233,001,150	Yr 2 (Using Jupiter's Growth Rate)	
			YEAR 1	YEAR 2	SOURCE/EXPLANATION/ASSUMPTION
DIRECT REVENUE FROM STORE LOCATOR			Jan 01-Dec 01	Jan 02-Dec 02	
Merchant Comparison Only Page PVs			180,836,713	233,001,150	Shopping Assistant is driving traffic to Merchant Comparison Only Page in the same rate as Search to the Product Page
Page Views (Product Page & M.C. Only Page)			361,673,426	466,002,299	
Avg # Merchants at M.C.			4.0	4.5	Shop@ M.C. team
% Click-& Mortar Merchant			30%	30%	Shop@ A-Z Store List 8/8/00
% Store Nearby User			20%	20%	Wild guess. Important.
% Local Store Available at M.C.			24%	27%	(% Brick-& Mortar Merchant x % Store Nearby User) x Avg # merchants at M.C.
% User decided to pursue a merchant			30%	30%	Shop@ M.C. team
% User prefer to shop offline			75%	75%	Jupiter
% Subtotal			5.4%	6.1%	
PVs on Proximity Search Result Page (DCI)			19,530,365	28,309,640	
% Click-thru to Details Page			10%	15%	Wild guess. Need to ask DCI
PVs on Details Page (DCI)			1,953,037	4,246,446	
Total PVs			21,483,402	32,556,086	
CPM			\$75	\$75	Digital City - Shopping Category (Todd Unger)
REVENUE			\$1,611,255	\$2,441,706	
SERVER LOAD ESTIMATE					
Service Requests			For the Year	19,530,365	28,309,640
			Peak Month (Dec) = 18%	3,515,466	5,095,735
			Daily Avg During Peak Month	113,402	164,379
			Peak Hour (10% of day)	11,340	16,438
			Service Requests Per Second During Peak Hour	3.15	4.57



## ***Terms and Definitions***

The following terms are used (and italicized) throughout the PRD, especially in the requirements section.

**"Click-&-Mortar" Shop@ Merchant Partners:** Shop@ merchant partners with physical retail outlets and a web store-front (e.g. BN.com)

**"Brick-&-Mortar" Shop@ Merchant Partners:** Merchants with physical retail outlets and no web store-front (e.g. Mom-&-Pop store)

**"Pure-Play E-tailer" Shop@ Merchant Partners:** Shop@ merchant partners with a web store-front but no physical retail outlets (e.g. eToys)

## ***System Users***

There are three different classes of users for the Shopping Assistant: shoppers, administrators and producers, and executives. Each class is described below. Features for shoppers will be developed first, followed by features for administrators and producers, and finally executives.

**Shoppers:** These are the end users of the system. They interact with the system from within the AOL and CompuServe clients. Their goal is to shop online.

**Administrators and Producers:** These are the users charged with the ongoing operation and maintenance of the system. These users are responsible for trouble-shooting, for adding/deleting and editing merchants and sites where Shopping Assistant services are recommended, and for performing routine maintenance. Their goal is the successful operation, maintenance and expansion of the Shopping Assistant.

**Executives:** Executives are interested in tracking the use and acceptability of the Shopping Assistant. Their goal is to determine how the Shopping Assistant is functioning and whether it is attaining its success criteria.



***AOL Shopping Personas***

<Source: Peter Gremett>



The details page is the heart of Digital City's enhanced shopping directory:

Page 23 of 24



## Hardware Requirements

Unless otherwise noted, the features described in PRD are meant to run on the following hardware configuration:

### Server-Side

- Operating System: Solaris 2.6 and above
- Processor: Sun E450 4 CPU
- Memory: 2 GB RAM
- Disk Space: 4 GB hard drive space

### Client-Side

- Operating System: Windows: 32-bit: Win95/98/Me: Win NT/2000: Whistler
- Processor: Pentium Class PC
- Memory: 16 MB RAM
- Disk Space: 48 MB hard drive space
- Screen Resolution: Minimum resolution: 640 x 480, 256 colors
- Internet Connection: Modem: 28.8



C

From - Fri Feb 02 19:31:06 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.252]) by  
dredd.mcom.com (Netscape Messaging Server 4.15 dredd Jun 22 2000  
16:29:39) with ESMTP id G85NQZ00.R8C; Fri, 2 Feb 2001 16:23:23 -0800  
Message-ID: <3A7B4F21.70A49ED4@netscape.com>  
Date: Fri, 02 Feb 2001 19:21:53 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 2/2/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 2/2/2001</h3>

1. Continued work on Local Stores design.&nbsp; Met with Search team and discussed

<br>issues related to merchant database, detection of user's location and events

<br>database.

<p>2. Started work on installation and configuration of VL5 plugin. This is

<br>being done on landscape.mcom.com, a development server, for Magic Carpet

<br>authentication. This is to be followed with testing of authentication for

<br>AOL in-service users.

<p>3. Review of career development plan.

<p>4. Support/maintenance work on Shopping List. Updated the demo pages to include

<br>all the required parameters when adding products to Shopping List.

<h4>

Next Week:</h4>

1. Continue configuration of VL5 plugin.

<br>2. Review Local Stores design.

<br>3. Support Shopping List.</html>



D

From - Sun Feb 11 09:13:02 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.200]) by  
dredd.mcom.com (Netscape Messaging Server 4.15 dredd Jun 22 2000  
16:29:39) with ESMTP id G8LJJ400.TI4; Sun, 11 Feb 2001 06:13:52 -0800  
Message-ID: <3A869DC7.2489D7A2@netscape.com>  
Date: Sun, 11 Feb 2001 09:12:23 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 2/9/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 2/9/2001</h3>

1. Continued work on Local Stores design.&nbsp; Met with Rick Henderson and Glenn Mi to talk about modifications to the Merchant Compare service to include local store information. Finalized most of the outstanding design issues.

<p>2. Continued work on installation and configuration of VL5 plugin. Successfully configured the VL5 plugin on landscape.web.aol.com to read Magic Carpet Authentication headers (for web users).

<p>The Magic Carpet VL5 catalog is not released to production and the TurboWeb group does not yet have a test environment set up to

<br>test new catalog which includes the latitude/longitude information.

<p>I still haven't received the mapping file for converting location information to a zip code. The person responsible in the AOLNet Ops&nbsp; is no longer working in the group due to reorg and I have sent mail to the manager, Steve Long, asking for the file.

<p>3. Completed focal review.

<h4>

Next Week:</h4>

1. Continue configuration of VL5 plugin.

<br>2. Review Local Stores design.

<br>3. Support Shopping List.</html>



From - Mon Feb 19 07:32:52 2001  
Return-Path: <list@aka.mcom.com>  
Received: from aka.mcom.com ([205.217.237.180]) by  
dredd.mcom.com (Netscape Messaging Server 4.15 dredd Jun 22 2000  
16:29:39) with ESMTP id G8RT5V00.PXA for <srinivas@dredd>; Wed,  
14 Feb 2001 15:27:31 -0800  
Received: (from list@localhost)  
by aka.mcom.com (8.10.0/8.10.0) id f1ENRUI18467  
for srinivas; Wed, 14 Feb 2001 15:27:30 -0800 (PST)  
Resent-Date: Wed, 14 Feb 2001 15:27:30 -0800 (PST)  
Message-ID: <3A8B1484.C175144B@netscape.com>  
Date: Wed, 14 Feb 2001 15:28:04 -0800  
From: acharya@netscape.com (Kamal Acharya)  
X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: Todd Goldman <tgoldman@netscape.com>,  
Jim Ambach <ambach@netscape.com>,  
Peter Weck <weck@netscape.com>,  
Tony Schofield <ant@netscape.com>,  
Rajesh Mahajan <rmahajan@netscape.com>,  
shop-anywhere@netscape.com  
Subject: Shop@Anywhere weekly status report  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
Resent-Message-ID: <"CEQsDD.A.OgE.hRxi6"@glacier>  
Resent-From: shop-anywhere@netscape.com  
X-Mailing-List: <shop-anywhere@netscape.com>  
X-Loop: shop-anywhere@netscape.com  
Precedence: list  
Resent-Sender: shop-anywhere-request@netscape.com  
X-Mozilla-Status: 8001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">  
<html>  
<b>Shop@Anywhere status for week ending 2/9/01</b>  
<p>This week:  
<ul>  
<li>  
Local Store:</li>  
  
<ul>  
<li>  
Finished design doc.&nbsp; Design review scheduled for the next week.</li>



</li>  
Continued experimentation with the VL5 plugin.&nbsp; Still waiting for the mapping file for converting location information from VL5 header to zipcode.</li>

</ul>

</li>  
Shopping Widget:</li>

</ul>

</li>  
Finished design doc.&nbsp; Design review scheduled for the next week.</li>

</li>  
Implemented class to generate XML from parsed data.</li>

</li>  
Started working on image manipulation.</li>  
</ul>

</li>  
Product Page Anywhere:</li>

</ul>

</li>  
Finished design doc.&nbsp; Design review scheduled for the next week.</li>  
</ul>

</li>  
Completed Focal Review.</li>

</li>  
Worked on the Integrated Schedules.</li>  
</ul>

Next week:

</ul>

</li>  
Hold design reviews.</li>

</li>  
Reexamine schedules.</li>

</li>  
Get schedule commitments from DCI and P13n divlet.</li>  
</ul>

Issues:



<ul>

<li>

Getting schedule commitment from DCI is still the biggest issue.</li>

</ul>

Project Management status:

<p>Accomplishments this week:

<p>- Continued work on the event codes. Merchant Comparison, Shopping Assistant,

and Wallet have event codes that still need work. Wallet has some that need to be set up with

<br>"impact", a new tool from the NOC that allows an event to be monitored over a specified amount of time so that it only gets reported if it occurs x amount of times during x duration of  
<br>time.

<br>- I talked to AOL San Diego (Personal Logic) to make them aware of the changes to product pages.

<br>- Followed up with Jim Bramson on copyright requirements on the printer friendly pages.

<br>- Met with EMC rep from Operations to review our new projects.

<br>- Started conversations with Ops to make them aware of our new projects and get assignments. Still need to do followup.

<br>&nbsp;

<p>Issues:

<br>- QCPP 2.0 has no schedule or official plans yet. However if they want to make it into Shopping Assistant for AOL 6.5, they need to start working on it now. Ellen, the new PM for

<br>QCPP 2.0, is aware and addressing the issue.

<p>For next week:

<p>- Continue working on event codes.

<br>- Followup with Ops on new projects. Will invite them to the Design reviews this week.

<br>- Finish non-engineering schedules for the Shop@anywhere projects.

<br>- Hopefully get to committed schedule by end of week.

<br>- Kimberly Blessing will be visiting. We should discuss the Local Stores and ShopHelp.

<br>- Eirene Espinosa is also visiting. She is the Project manager for AOL client 6.0 refresh. Meeting with her regarding Shopping Assistant.

<br>&nbsp;

<br>&nbsp;</html>



F

From - Tue Mar 06 22:26:02 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.51]) by dredd.mcom.com  
(Netscape Messaging Server 4.15) with ESMTP id G9T3WU00.KGH;  
Tue, 6 Mar 2001 18:50:54 -0800  
Message-ID: <3AA5A1A8.430C21A1@netscape.com>  
Date: Tue, 06 Mar 2001 21:49:12 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 3/2/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 3/2/2001</h3>

1. On vacation from 3/1 to&nbsp; 3/2

<p>2. Continued work on VL5 configuration/testing. The current problem with testing for Magic Carpet authentication is that the user auth information (screen name, service type, etc) is available only for the first request to the web server. I have sent my configuration files to the vlsupport team, but no resolution, yet.

<p>3. Started making modifications to the Merchant Comparison module to include local store information.

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores.

<br>3. Support CTA Banner service and Shopping List.</html>



From - Wed Mar 07 06:10:09 2001  
 Return-Path: <list@aka.mcom.com>  
 Received: from aka.mcom.com ([205.217.237.180]) by  
 dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
 G9TEFY00.NP8 for <srinivas@dredd>; Tue, 6 Mar 2001 22:38:22 -0800  
 Received: (from list@localhost)  
 by aka.mcom.com (8.10.0/8.10.0) id f276cMA19954  
 for srinivas; Tue, 6 Mar 2001 22:38:22 -0800 (PST)  
 Resent-Date: Tue, 6 Mar 2001 22:38:22 -0800 (PST)  
 Message-ID: <3AA5D780.628482A1@netscape.com>  
 Date: Tue, 06 Mar 2001 22:38:56 -0800  
 From: acharya@netscape.com (Kamal Acharya)  
 X-Mailer: Mozilla 4.7 [en] (Win95; U)  
 X-Accept-Language: en  
 MIME-Version: 1.0  
 To: Mohsin Hussain <mohsin@netscape.com>,  
 shop-anywhere@netscape.com  
 Subject: Shop@Anywhere weekly engineering status report  
 Content-Type: text/html; charset=us-ascii  
 Content-Transfer-Encoding: 7bit  
 Resent-Message-ID: <"\_hpnKC.A.U3E.dddp6"@glacier>  
 Resent-From: shop-anywhere@netscape.com  
 X-Mailing-List: <shop-anywhere@netscape.com>  
 X-Loop: shop-anywhere@netscape.com  
 Precedence: list  
 Resent-Sender: shop-anywhere-request@netscape.com  
 X-Mozilla-Status: 8001  
 X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

Escalations

<ul>

<li>

None.</li>

</ul>

Accomplishments

<ul>

<li>

Product Page Print & Email</li>

</ul>

</li>

Installed Search code on development server.&nbsp; Still some issues with  
 the cache database.&nbsp; Continued setting up the development environment.</li>



</li>

Worked on the Mail Handler backend code.</li>

</li>

Met with QA team to help develop test plan.</li>

</li>

Engineering and QA participated in the finalized UI review.</li>

</ul>

</li>

Local Store</li>

</ul>

</li>

Discussed merchant feed handling strategy with Steve and Yogi.&nbsp;  Came up with a workable plan.&nbsp;  Need to write down the plan and do a sanity check with others in the divlet and with DCI.</li>

</li>

Discussed including Local Store locator on A-Z pages.&nbsp;  The Dulles team doesn't want to spend a lot of effort into this.&nbsp;  They agreed to include a simple store search widget.</li>

</li>

Got familiar with the Merchant Compare code and started coding the local store UI.</li>

</li>

Engineering and QA participated in the finalized UI review.</li>

</ul>

</li>

Shopping Widget</li>

</ul>

</li>

QA wrote first draft of the test plan.</li>

</li>

Continued working with the P13n folks on the widget implementation details.</li>

</ul>

</li>

Reviewed Shop@Anywhere project requirements with Ops.</li>



</ul>

Issues

<ul>

<li>

DCI relationship still requires very close management.&nbsp; No need to escalate yet.</li>

<li>

Ops raised some issues with our plan to scrape the "store specials" from the department pages.&nbsp; David Habib promised to work with us on this issue and on hardware requirement.</li>

</ul>

Next week

<ul>

<li>

Product Page Print & Email</li>

<ul>

<li>

Finish setting up development environment.</li>

<li>

Try to finish Mail Handler back end.</li>

</ul>

<li>

Local Store</li>

<ul>

<li>

Get agreement from everyone involved on the merchant feed handling.&nbsp; Come up with a plan for implementing the necessary changes to the Tools and feed processing.</li>

<li>

Make progress on Local Store UI development.</li>

</ul>

<li>

Widget</li>

<ul>

<li>

Resolve Ops issues.</li>

<li>



Meet with P13n QA folks to determine the Widget QA environment and responsibilities.</li>

<li>

Resolve open issues with the P13n engineering team.</li>

</ul>

</ul>

</html>



H

From - Sun Mar 11 17:34:57 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.166]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
G9YINY00.BX5; Fri, 9 Mar 2001 16:57:34 -0800  
Message-ID: <3AA97B93.3113AA7E@netscape.com>  
Date: Fri, 09 Mar 2001 19:55:47 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 3/9/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 3/9/2001</h3>

1. Continued work on VL5 configuration/testing. Successfully completed testing of Magic Carpet Authentication. Completed coding for authentication of AOL and CS users.

<p>Submitted request for VL5 headers (in place of X-AOL&nbsp; headers) for the Shopping List QA machine.

<p>2. Continued modifications to the Merchant Comparison module to include local store information.

<p>3. Completed checkin of the code modifications for the enhancements to Shopping List to support CTA Banner service, after successful testing by the CTA Banner team.

<p>4. Met with Manomohan Pillai and Michael Forncrook to update them on recent modifications to Shopping List.

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores.

<br>3. Support CTA Banner service and Shopping List.</html>



From - Wed Mar 21 16:11:31 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.115]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GAKAEA00.SL9; Wed, 21 Mar 2001 11:06:10 -0800  
Message-ID: <3AB8FB2E.1215F57D@netscape.com>  
Date: Wed, 21 Mar 2001 14:04:14 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 3/21/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 3/21/2001</h3>

1. Put together Shopping List Release 1.1 after completing testing. Mano to install/test on QA server. The VL5 headers are enabled for QA server.

<p>2. Modified Merchant Comparison module to read local stores information from text database. I put together a text database using the merchant table from the production server for Search and the Franchise ID information from DCI.

<br>&nbsp;

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores.

<br>3. Support CTA Banner service and Shopping List.</html>



J

From - Wed Mar 28 05:33:01 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.179]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GAWLE200.GK6; Wed, 28 Mar 2001 02:34:50 -0800  
Message-ID: <3AC1BDD0.E846CDB9@netscape.com>  
Date: Wed, 28 Mar 2001 05:32:48 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 3/27/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 3/27/2001</h3>

1. Testing still underway for Shopping List Release 1.1 on QA server. It turned out that the VL5 headers were not initially turned for the cs.com alias of the server. Currently, VL5 authentication works for both web users and in-service users (AOL and CS).

<p>We just noticed another problem, initially reported by the CTA team, where if two users sign in from a web browser in succession, the second user is authenticated as the first user!

<p>I have informed the vlsupport team of the problem. The installation of the new release of Shopping List on production servers is likely to be delayed, pending investigation of the problem.

<p>2. The Merchant Comparison module is modified to work with a text database of the local store merchants. Both the grid version and standard-html version of the MC are working now. We are awaiting the activation of the proximity search interface at DCI so that we can start sending queries to DCI to look up local stores.

<p>3. Reviewed and provided feedback for the QA Test plan for Local Stores.

<br>&nbsp;

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores.

<br>3. Support CTA Banner service and Shopping List.</html>



From - Wed Mar 28 15:26:52 2001  
 Return-Path: <list@aka.mcom.com>  
 Received: from aka.mcom.com ([205.217.237.180]) by  
 dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
 GAXCIY00.DNF for <srinivas@dredd>; Wed, 28 Mar 2001 12:20:58 -0800  
 Received: (from list@localhost)  
 by aka.mcom.com (8.10.0/8.10.0) id f2SKKts24266  
 for srinivas; Wed, 28 Mar 2001 12:20:55 -0800 (PST)  
 Resent-Date: Wed, 28 Mar 2001 12:20:55 -0800 (PST)  
 Message-ID: <3AC2479B.35BD15F0@netscape.com>  
 Date: Wed, 28 Mar 2001 12:20:44 -0800  
 From: acharya@netscape.com (Kamal Acharya)  
 X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
 X-Accept-Language: en  
 MIME-Version: 1.0  
 To: Mohsin Hussain <mohsin@netscape.com>,  
 shop-anywhere@netscape.com  
 Subject: Shop@Anywhere weekly engineering status  
 Content-Type: text/html; charset=us-ascii  
 Content-Transfer-Encoding: 7bit  
 Resent-Message-ID: <"PMmFzC.A.w4F.eekw6"@glacier>  
 Resent-From: shop-anywhere@netscape.com  
 X-Mailing-List: <shop-anywhere@netscape.com>  
 X-Loop: shop-anywhere@netscape.com  
 Precedence: list  
 Resent-Sender: shop-anywhere-request@netscape.com  
 X-Mozilla-Status: 8001  
 X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">  
 <html>

<b>Shop@Anywhere weekly engineering status</b>

<br>3/21/01 - 3/27/01

<p>Escalations

<ul>

<li>

None</li>

</ul>

Accomplishments

<ul>

<li>

Product Page Anywhere</li>

<ul>

<li>

Continued working on the Product Page Email JSPs and integration with the



Search servlet.</li>

</li>

Integrated with Magic Carpet.</li>

</ul>

</li>

Local Store</li>

<ul>

</li>

Both the grid version and the stand alone version of the Mercant Compare are modified to show local stores. We are awaiting the activation of the proximity search interface at DCI so that we can start sending queries to DCI to look up local stores.</li>

</li>

Reviewed QA test plan.</li>

</ul>

</li>

Shopping Widget</li>

<ul>

</li>

Kept working on hosting issues with Ops.&nbsp; We are close to a resolution.&nbsp; Laura is driving this.</li>

</li>

Reviewed HTML for the widget.</li>

</ul>

</ul>

Issues

<ul>

</li>

None</li>

</ul>

Next week

<ul>

</li>

Product Page Anywhere</li>

<ul>

</li>

Try to finish Product Page Email JSPs.</li>



</li>  
Work on first drop to QA.</li>  
</ul>

</li>  
Local Stores</li>

<ul>  
</li>  
Wire Local Store UI to DCI search URL, assuming their interface is live.</li>

</li>  
Integration testing.</li>  
</ul>

</li>  
Shopping Widget</li>

<ul>  
</li>  
Resolve Ops issues.</li>

</li>  
Work with P13n folks on the QA process</li>  
</ul>  
</ul>  
</html>



L

From - Wed Apr 04 06:56:40 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.58]) by dredd.mcom.com  
(Netscape Messaging Server 4.15) with ESMTP id GB9L1Y00.6ZW;  
Wed, 4 Apr 2001 03:56:22 -0700  
Message-ID: <3ACAFDC5.4C1A612@netscape.com>  
Date: Wed, 04 Apr 2001 06:56:06 -0400  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 4/2/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 4/2/2001</h3>

1. Implemented a workaround for the recently found bug in VL5 plugin. If two users sign in from a web browser in succession, this bug results in the second user being authenticated as the first user. The problem is caused by a authentication cookie set by the VL5 plugin when the first user logs in; this cookie is not regenerated when a second user logs in, but is instead reused, resulting in the second user being authenticated as the first.

<p>The workaround clears the VL5 cookie during logout from Shopping List; a new cookie is then generated by VL5 when a new user logs in. After this workaround is tested on QA server, installation of Shopping List Release 1.1 on production servers will be scheduled.

<p>2. I started installing and running the Search service on a new UltraSparc machine; I could not run Search on my Sparc20 system, landscape, because Search software requires UltraSparc systems.

<p>The DCI team has not yet implemented the proximity search interface and are also yet to send us the DCI Franchise Ids for the initial list of Local Store merchants.

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores.

<br>3. Support CTA Banner service and Shopping List.</html>



From - Sun Apr 08 16:01:55 2001  
 Return-Path: <list@aka.mcom.com>  
 Received: from aka.mcom.com ([205.217.237.180]) by  
 dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
 GBA9MA00.PEB for <srinivas@dredd>; Wed, 4 Apr 2001 12:46:58 -0700  
 Received: (from list@localhost)  
 by aka.mcom.com (8.10.0/8.10.0) id f34JkuU27131  
 for srinivas; Wed, 4 Apr 2001 12:46:56 -0700 (PDT)  
 Resent-Date: Wed, 4 Apr 2001 12:46:56 -0700 (PDT)  
 Message-ID: <3ACB7A26.44E37ED0@netscape.com>  
 Date: Wed, 04 Apr 2001 12:46:47 -0700  
 From: acharya@netscape.com (Kamal Acharya)  
 X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
 X-Accept-Language: en  
 MIME-Version: 1.0  
 To: Mohsin Hussain <mohsin@netscape.com>,  
 shop-anywhere@netscape.com  
 Subject: Shop@Anywhere weekly engineering status  
 Content-Type: text/html; charset=us-ascii  
 Content-Transfer-Encoding: 7bit  
 Resent-Message-ID: <"1IP\_pB.A.XnG.uo3y6"@glacier>  
 Resent-From: shop-anywhere@netscape.com  
 X-Mailing-List: <shop-anywhere@netscape.com>  
 X-Loop: shop-anywhere@netscape.com  
 Precedence: list  
 Resent-Sender: shop-anywhere-request@netscape.com  
 X-Mozilla-Status: 8001  
 X-Mozilla-Status2: 00000000

```

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">
<html>
<b>Shop@Anywhere weekly engineering status</b>
<br>3/28/01 - 4/3/01
<p>Escalations
<ul>
<li>
None</li>
</ul>
Accomplishments
<ul>
<li>
Product Page Anywhere</li>

<ul>
<li>
Worked on Magic Carpet integration.</li>

```



</ul>

<li>

Local Store</li>

<ul>

<li>

Reviewed and provided feedback on the plain text feed format specified by DCI.&nbsp;Waiting for the modified DCI proximity search URL to be live, to start doing integration testing.&nbsp;(ETA - mid april)</li>

</ul>

<li>

Shopping Widget</li>

<ul>

<li>

We think we have a resolution on the hosting architecture.&nbsp;Need to circle back with Ops and close it next week.</li>

</ul>

</ul>

Issues

<ul>

<li>

None</li>

</ul>

Next week

<ul>

<li>

Product Page Anywhere</li>

<ul>

<li>

Finish Product Page Email.</li>

<li>

Work on first drop to QA.</li>

</ul>

<li>

Local Stores</li>

<ul>

<li>

Start working on the Datamart changes needed to support local stores.</li>

</ul>



</li>  
Shopping Widget</li>

</ul>  
</li>  
Resolve Ops issues.</li>

</li>  
Make changes to the Extractor based on new deployment architecture.</li>

</li>  
Look into error handling (Netcool).</li>  
</ul>  
</ul>  
</html>



From - Tue Apr 10 21:44:54 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.88]) by dredd.mcom.com  
(Netscape Messaging Server 4.15) with ESMTP id GBLU1600.M9D;  
Tue, 10 Apr 2001 18:41:30 -0700  
Message-ID: <3AD3B63B.EFD716C@netscape.com>  
Date: Tue, 10 Apr 2001 21:41:15 -0400  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 4/10/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 4/10/2001</h3>

1. Submitted a QAR for installing the latest release of Shopping List on production servers.

<p>2. Coding is mostly done for the Store Locator feature in Search. A flat-file text database is used for the local stores information. Set up demo pages for the&nbsp; initial set of merchants to be included at launch. Need to setup the images for tracking impressions of the Local Store grid and for generating corresponding logging reports on the production IRS servers.

<p>The DCI team has not yet implemented the proximity search interface and are also yet to send us the DCI Franchise Ids for the initial list of Local Store merchants.

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores. Drop to QA.

<br>3. Support CTA Banner service and Shopping List.</html>



From - Wed Apr 11 16:04:21 2001  
Return-Path: <list@aka.mcom.com>  
Received: from aka.mcom.com ([205.217.237.180]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GAKK4P00.U7C for <srinivas@dredd>; Wed, 21 Mar 2001 14:36:25 -0800  
Received: (from list@localhost)  
by aka.mcom.com (8.10.0/8.10.0) id f2LMA21734  
for srinivas; Wed, 21 Mar 2001 14:36:23 -0800 (PST)  
Resent-Date: Wed, 21 Mar 2001 14:36:23 -0800 (PST)  
Message-ID: <3AB92CF3.5A6C9364@netscape.com>  
Date: Wed, 21 Mar 2001 14:36:35 -0800  
From: acharya@netscape.com (Kamal Acharya)  
X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: Mohsin Hussain <mohsin@netscape.com>,  
shop-anywhere@netscape.com  
Subject: Shop@Anywhere weekly status report  
Content-Type: multipart/mixed;  
boundary="-----5610BFCE826A2EA6621188E8"  
Resent-Message-ID: <"X-SK-.A.MTF.mzSu6"@glacier>  
Resent-From: shop-anywhere@netscape.com  
X-Mailing-List: <shop-anywhere@netscape.com>  
X-Loop: shop-anywhere@netscape.com  
Precedence: list  
Resent-Sender: shop-anywhere-request@netscape.com  
X-Mozilla-Status: 8001  
X-Mozilla-Status2: 00000000

This is a multi-part message in MIME format.

-----5610BFCE826A2EA6621188E8

Content-Type: text/html; charset=us-ascii

Content-Transfer-Encoding: 7bit

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<br><A HREF="file:///MI/publish/ShopAnywhere/status.html">file:///MI/publish/  
ShopAnywhere/status.html</A></html>

-----5610BFCE826A2EA6621188E8

Content-Type: text/html; charset=us-ascii;

name="status.html"

Content-Transfer-Encoding: 7bit

Content-Disposition: inline;

filename="status.html"



```

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">
<html>
<head>
  <meta http-equiv="Content-Type" content="text/html; charset=iso-8859-1">
  <meta name="Author" content="Kamal Acharya">
  <meta name="GENERATOR" content="Mozilla/4.7 [en] (WinNT; U) [Netscape]">
  <title>status report</title>
</head>
<body>
<b>Shop@Anywhere weekly engineering status</b>
<br>3/14/01 - 3/20/01
<p>Escalations
<ul>
<li>
None</li>
</ul>
Accomplishments
<ul>
<li>
Product Page Anywhere</li>

<li>
Got HTML from the UI team.</li>

<li>
Continued working on the Product Page Email front end.</li>
</ul>

<li>
Local Store</li>

<li>
Got the list of merchant Franchise Id Codes(FIC) from DCI.</li>

<li>
Got schedule commitment from DCI on adding FIC code to their search
URL.&nbsp;
They committed to have it ready by 3/28.</li>

<li>
Modified Merchant Comparison module to read local stores information from
a text file, put together using the merchant table from the production
server for Search and the Franchise ID information from DCI.&nbsp; This

```



will allow us to have the local store functionality in the application,  
without having to wait for the Datamart & cache changes to be completed.</li>  
</ul>

<li>  
Shopping Widget</li>

<ul>

<li>

Worked with Ops on hosting the feed server.&nbsp; Discussed our plans with  
key players in MyAOL and MyNetscape that we hadn't talked to before.&nbsp;  
Need to do another architecture review with MyAol Ops to make sure they  
agree to the deployment plan.</li>

<li>

Working on putting together the HTML for the widget to hand over to the  
P13n folks.</li>

</ul>

</ul>

Issues

<ul>

<li>

None</li>

</ul>

Next week

<ul>

<li>

Product Page Anywhere</li>

<ul>

<li>

Continue working on email UI.</li>

<li>

Start working on authentication.</li>

</ul>

<li>

Local Stores</li>

<ul>

<li>

Continue working on Merchant Comparision JSP.</li>

<li>

Put together a schedule for the Datamart/Cache/MAC changes needed to support



local stores.</li>

</ul>

</li>

Shopping Widget</li>

<ul>

</li>

Resolve Ops issues.</li>

</li>

Hand over HTML.</li>

</ul>

</ul>

</body>

</html>



From - Wed Apr 11 18:53:54 2001  
 Return-Path: <list@aka.mcom.com>  
 Received: from aka.mcom.com ([205.217.237.180]) by  
 dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
 GBNFG400.JBI for <srinivas@dredd>; Wed, 11 Apr 2001 15:21:40 -0700  
 Received: (from list@localhost)  
 by aka.mcom.com (8.10.0/8.10.0) id f3BMLco29154  
 for srinivas; Wed, 11 Apr 2001 15:21:38 -0700 (PDT)  
 Resent-Date: Wed, 11 Apr 2001 15:21:38 -0700 (PDT)  
 Message-ID: <3AD4D8FD.25C18458@netscape.com>  
 Date: Wed, 11 Apr 2001 15:21:49 -0700  
 From: acharya@netscape.com (Kamal Acharya)  
 X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
 X-Accept-Language: en  
 MIME-Version: 1.0  
 To: Mohsin Hussain <mohsin@netscape.com>,  
 shop-anywhere@netscape.com  
 Subject: Shop@Anywhere weekly engineering status  
 Content-Type: text/html; charset=us-ascii  
 Content-Transfer-Encoding: 7bit  
 Resent-Message-ID: <"5tlx3D.A.gEH.qjN16"@glacier>  
 Resent-From: shop-anywhere@netscape.com  
 X-Mailing-List: <shop-anywhere@netscape.com>  
 X-Loop: shop-anywhere@netscape.com  
 Precedence: list  
 Resent-Sender: shop-anywhere-request@netscape.com  
 X-Mozilla-Status: 8001  
 X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">  
 <html>

<b>Shop@Anywhere weekly engineering status</b>

<br>4/4/01 - 4/10/01

<p><b>Local Store</b>

<p>Escalations

<ul>

<li>

None</li>

</ul>

Accomplishments

<ul>

<li>

Have a working prototype of the local store grid in Product Page:&nbsp;

<a href="http://landscape.web.aol.com:2300/Store\_Locator\_Demo.html">http://  
 landscape.web.aol.com:2300/Store\_Locator\_Demo.html.</a>&nbsp;

It includes all the logic necessary in Search and Merchant Compare.&nbsp;



It uses a stub DCI page for now, pending the availability of the DCI URL to be live.&nbsp; It also doesn't include any of the datamart changes.&nbsp; The list of merchants with local stores are stored in a text file for now.</li>

<li>

Continued working with DCI on finalizing the merchant feed spec.</li>

</ul>

Issues

<ul>

<li>

Need to get better closure on technical issues.&nbsp; The feed spec needs to be finalized soon.</li>

<li>

Still don't have the URL spec that has all the parameters we need to pass to DCI.</li>

</ul>

Next week

<ul>

<li>

Get agreement on the merchant feed spec.</li>

<li>

Work with UI team to finish the local store grid.</li>

<li>

Work on first drop to QA. Need to decide if we want to wait a few days for the DCI URL to go live.</li>

</ul>

<b>Shopping Widget</b>

<p>Escalations

<ul>

<li>

None</li>

</ul>

<p><br>Accomplishments

<ul>

<li>

Made changes to the XML feed based on input.</li>

<li>

P13n team working on the Widget PSP.</li>

<li>

Didn't have a chance to put in writing the hosting solution that Ops signed



off on.&nbsp; This will need a change in the image urls generated by the Extractor, since in the proposed solution the images would be server from the MyAOL servers.</li>

</ul>

Issues

<ul>

<li>

There was some suggestion from Kathleen May that the image specials may be replaced with text spacials in a future redesign of the department page.&nbsp; This will be a problem since, as designed, we are currently scraping image specials only.&nbsp; Kimberly Blessing doesn't think that this change would happen anytime soon.&nbsp; But, we need to have a plan to deal with this possibility, before we lose the services of the widget bullet engineers.</li>

</li>

There are some technical issues on the PSP that need to be resolved soon.</li>

</ul>

Next week

<ul>

<li>

Resolve the PSP technical issues.</li>

</li>

Have a plan for handling the text only specials.</li>

</li>

Try to finish Netcool error handling.</li>

</ul>

<b>Product Page Anywhere</b>

<p>Escalations

<ul>

<li>

None</li>

</ul>

Accomplishments

<ul>

<li>

Spent most of the time on integration testing with Search and VL5.</li>

</ul>

Issues

<ul>

<li>

QA would like to have a drop soon.</li>

</ul>

Next week

<ul>



*<li>*  
The first QA drop.*</li>*

*<li>*  
Review QA test plan.*</li>*  
*</ul>*

*<br>&nbsp;*  
*<br>&nbsp;*  
*<br>&nbsp;</html>*



Q

From - Tue Apr 17 22:24:51 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.167]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GBYUJ300.1N1; Tue, 17 Apr 2001 19:21:03 -0700  
Message-ID: <3ADCFA00.8824E293@netscape.com>  
Date: Tue, 17 Apr 2001 22:20:48 -0400  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 4/17/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">  
<html>

<h3>  
</h3>

<h3>

Status for week ending 4/17/2001</h3>

1. There were a couple of problems with the configuration of VL5 on the Shopping List production servers, that resulted in the in-service users not being authenticated. After fixing the configuration, the release 1.1 of Shopping List is working fine with VL5 authentication for both VL5 and web users.

<p>2. The code for Local Stores is ready to be checked in. We are currently debating the the correct location for the checkin; on a branch of the CVS source or on the tip, after backing out the latest changes to database schema. The datamart and cache modules built from the tip of the CVS source require updates to the Datamart and DB schema on the QA and production servers.

<p>Completed printer-friendly version of the MC and LS tables.

<p>The DCI team has not yet implemented the proximity search interface and are also yet to send us the DCI Franchise Ids for the initial list of Local Store merchants.

<h4>

Next Week:</h4>

1. Deliver a release of Search and Datamart modules to QA for testing of Local Stores.

<br>2. Support CTA Banner service and Shopping List.</html>



R

From - Thu Apr 19 09:29:00 2001  
Return-Path: <list@aka.mcom.com>  
Received: from aka.mcom.com ([205.217.237.180]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GC07IH00.N1U for <srinivas@dredd>; Wed, 18 Apr 2001 12:59:05 -0700  
Received: (from list@localhost)  
by aka.mcom.com (8.10.0/8.10.0) id f3IJx4204275  
for srinivas; Wed, 18 Apr 2001 12:59:04 -0700 (PDT)  
Resent-Date: Wed, 18 Apr 2001 12:59:04 -0700 (PDT)  
Message-ID: <3ADDF1A8.87D050F9@netscape.com>  
Date: Wed, 18 Apr 2001 12:57:28 -0700  
From: acharya@netscape.com (Kamal Acharya)  
X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: Mohsin Hussain <mohsin@netscape.com>,  
shop-anywhere@netscape.com  
Subject: Shop@Anywhere weekly engineering status report  
Content-Type: multipart/mixed;  
boundary="-----E2AEDCE9DA00DCF4FCEEEF31"  
Resent-Message-ID: <"ysoE\_D.A.JCB.DIf36"@glacier>  
Resent-From: shop-anywhere@netscape.com  
X-Mailing-List: <shop-anywhere@netscape.com>  
X-Loop: shop-anywhere@netscape.com  
Precedence: list  
Resent-Sender: shop-anywhere-request@netscape.com  
X-Mozilla-Status: 8001  
X-Mozilla-Status2: 00000000

This is a multi-part message in MIME format.

-----E2AEDCE9DA00DCF4FCEEEF31

Content-Type: text/html; charset=us-ascii

Content-Transfer-Encoding: 7bit

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<br><A HREF="file:///MI/publish/ShopAnywhere/status.html">file:///MI/publish/  
ShopAnywhere/status.html</A></html>

-----E2AEDCE9DA00DCF4FCEEEF31

Content-Type: text/html; charset=us-ascii;

name="status.html"

Content-Transfer-Encoding: 7bit

Content-Disposition: inline;

filename="status.html"



```

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">
<html>
<head>
  <meta http-equiv="Content-Type" content="text/html; charset=iso-8859-1">
  <meta name="Author" content="Kamal Acharya">
  <meta name="GENERATOR" content="Mozilla/4.7 [en] (WinNT; U) [Netscape]">
  <title>status report</title>
</head>
<body>
<b>Shop@Anywhere weekly engineering status</b>
<br>4/11/01 - 4/17/01
<p><b>Local Store</b>
<p>Escalations
<ul>
<li>
None</li>
</ul>
Accomplishments
<ul>
<li>
Local Store code changes ready to be committed to CVS.</li>

<li>
Implemented printer friendly version of Local Store for the product page
printing feature.</li>

<li>
Feed spec finalized.</li>

<li>
Waiting for the DCI URL to be live (ETA 4/19).</li>
</ul>
Issues
<ul>
<li>
None</li>
</ul>
Next week
<ul>
<li>
First drop to QA. Expect to have the DCI URL to be live.</li>

<li>
Start working on DM Cache changes to add local store info.</li>
</ul>

```



<b>Shopping Widget</b>

<p>Escalations

<ul>

<li>

None</li>

</ul>

Accomplishments

<ul>

<li>

The Extractor code committed to CVS.</li>

<li>

Did first drop to QA.</li>

<li>

Fixed error handling and added Netcool logging.</li>

<li>

Reviewed the impact of text only specials and we are able to handle them fine.</li>

<li>

Met with the P13n core team to discuss multi brand support.&nbsp;Also, discussed support for the widget after the widget bullet team moves on to their next project in mid May.</li>

</ul>

Issues

<ul>

<li>

The widget bullet folks are strapped for resource.&nbsp;They can only commit 1 day a week for the shopping widget.&nbsp;They expect to be able to devote more time after the end of April.</li>

<li>

The P13n core team needs to take on the shopping widget. (We have already brought it up with them)</li>

</ul>

Next week

<ul>

<li>

Fix any problems found by QA.</li>

<li>

Resolve multi brand support.</li>

</ul>

<b>Product Page Anywhere</b>



<p>Escalations

<ul>

<li>

None</li>

</ul>

Accomplishments

<ul>

<li>

First drop to QA done, with both email and print features available.</li>

</ul>

Issues

<ul>

<li>

none</li>

</ul>

Next week

<ul>

<li>

Fix bugs found in QA.</li>

</ul>

<br>&nbsp;

<br>&nbsp;

<br>&nbsp;

</body>

</html>



S

From - Fri May 04 20:28:52 2001  
Return-Path: <list@aka.mcom.com>  
Received: from aka.mcom.com ([205.217.237.180]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GCQJYM00.9FN for <srinivas@dredd>; Wed, 2 May 2001 18:25:34 -0700  
Received: (from list@localhost)  
by aka.mcom.com (8.10.0/8.10.0) id f431PXA29994  
for srinivas; Wed, 2 May 2001 18:25:33 -0700 (PDT)  
Resent-Date: Wed, 2 May 2001 18:25:33 -0700 (PDT)  
Message-ID: <3AF0B360.F988615@netscape.com>  
Date: Wed, 02 May 2001 18:24:49 -0700  
From: acharya@netscape.com (Kamal Acharya)  
X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: Mohsin Hussain <mohsin@netscape.com>,  
shop-anywhere@netscape.com  
Subject: Shop@Anywhere weekly engineering status  
Content-Type: multipart/mixed;  
boundary="-----E528B35CE3BA2573BB3DCECD"  
Resent-Message-ID: <"zc4S0B.A.3TH.LOL86"@glacier>  
Resent-From: shop-anywhere@netscape.com  
X-Mailing-List: <shop-anywhere@netscape.com>  
X-Loop: shop-anywhere@netscape.com  
Precedence: list  
Resent-Sender: shop-anywhere-request@netscape.com  
X-Mozilla-Status: 8001  
X-Mozilla-Status2: 00000000

This is a multi-part message in MIME format.

-----E528B35CE3BA2573BB3DCECD

Content-Type: text/html; charset=us-ascii

Content-Transfer-Encoding: 7bit

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<br><A HREF="file:///MI/publish/ShopAnywhere/status.html">file:///MI/publish/  
ShopAnywhere/status.html</A></html>

-----E528B35CE3BA2573BB3DCECD

Content-Type: text/html; charset=us-ascii;

name="status.html"

Content-Transfer-Encoding: 7bit

Content-Disposition: inline;

filename="status.html"



```

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">
<html>
<head>
  <meta http-equiv="Content-Type" content="text/html; charset=iso-8859-1">
  <meta name="Author" content="Kamal Acharya">
  <meta name="GENERATOR" content="Mozilla/4.7 [en] (WinNT; U) [Netscape]">
  <title>Shop@Anywhere weekly engineering status</title>
</head>
<body>
<b>Shop@Anywhere weekly engineering
status</b>
<br>4/25/01 - 4/01/01
<p><b>Local Store</b>
<p>Escalations
<ul>
<li>
None</li>
</ul>
Accomplishments
<ul>
<li>
DCI URL is live now.&nbsp; It seems to be working.</li>

<li>
DCI test URL went live, but isn't working as expected.&nbsp; We were told
they need more QA?</li>

<li>
Cache Client changes for local stores in progress.</li>

<li>
Got agreement with DCI on content of the global merchant feed.&nbsp; Waiting
for DCI's input on file names for the feed.</li>
</ul>
Issues
<ul>
<li>
None</li>
</ul>
Next week
<ul>
<li>
Finalize feed file names.</li>

<li>

```



Finish cron job for DCI feed.</li>

</li>

Continue working on cache client changes.</li>

</ul>

<b>Shopping Widget</b>

<p>Escalations

<ul>

<li>

We now have resource committment from the widget bullet to finish the shopping widget.&nbsp; We still need to make sure that the core team is going to fully support the widget.&nbsp; Mohsin agreed to talk with Richard Quach about this.</li>

</ul>

Accomplishments

<ul>

<li>

No engineering work on the Extractor.</li>

</ul>

Issues

<ul>

<li>

None</li>

</ul>

Next week

<ul>

<li>

Deliver new HTML to the widget team to reflect the department pages redesign.</li>

</ul>

<b>Product Page Anywhere</b>

<b>Product Page Anywhere</b>

<p>Escalations

<ul>

<li>

None</li>

</ul>

Accomplishments

<ul>

<li>

No new development.&nbsp; Product in QA.</li>

</ul>

Issues

<ul>

<li>

none</li>

</ul>



Next week

<ul>

<li>

Fix any bugs found in QA.</li>

</ul>

<br>&nbsp;

<br>&nbsp;

<br>&nbsp;

</body>

</html>



T

From - Wed May 09 05:42:24 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.75]) by dredd.mcom.com  
(Netscape Messaging Server 4.15) with ESMTP id GD1OR700.LK7;  
Tue, 8 May 2001 18:42:43 -0700  
Message-ID: <3AF8A07B.88E82535@netscape.com>  
Date: Tue, 08 May 2001 21:42:19 -0400  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 5/8/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 5/8/2001</h3>

1. Modified Cache client code to use the new merchant and brand tables.

Added new stored procedures for the tables.

<br>2. Modified the implementation of local stores to use the new tables.

The code is not checked in; the export/import mechanisms need to be updated to include the new tables.

<br>3. Fixed bug #538208 (set error status when second commit fails).

<h4>

Next Week:</h4>

1.&nbsp;Coordinate the checkin of the DB schema changes for Search 2.1 release.

<br>2. Deliver a release of Search and Datamart modules to QA for testing of Local Stores.

<br>3. Support Shopping List.</html>



## **Exhibit B**

**Copies of the letters and Declaration Papers sent to Inventors March 26, 2010, and tracking information from United Parcel Service.**



## Your Tracking Information

Status: **DELIVERED**  
Last Scan: **3/29/2010 9:25:00 AM DELIVERED UNION CITY, CA US**  
Delivered To: **UNION CITY, CA US**  
Delivery Date: **Monday, March 29, 2010**  
Delivery Time: **9:25 AM**  
Delivery Location: **RESIDENTIAL**  
Signed By: **TONG**  
Carrier: **UPS**  
Expected: **Mar. 29, 2010 10:30 AM**  
UPS Tracking Number: **1Z9X8455A238444223**

### Scan History:

3/29/2010 9:25:00 AM DELIVERED UNION CITY, CA US  
3/29/2010 4:58:00 AM OUT FOR DELIVERY OAKLAND, CA US  
3/29/2010 1:06:00 AM ARRIVAL SCAN OAKLAND, CA US  
3/29/2010 12:32:00 AM DEPARTURE SCAN SAN PABLO, CA US  
3/28/2010 2:56:00 PM LOCATION SCAN SAN PABLO, CA US  
3/28/2010 2:00:00 AM ARRIVAL SCAN SAN PABLO, CA US  
3/28/2010 1:30:00 AM DEPARTURE SCAN OAKLAND, CA US  
3/27/2010 3:43:00 PM ARRIVAL SCAN OAKLAND, CA US  
3/27/2010 3:30:00 AM DEPARTURE SCAN PORTLAND, OR US  
3/27/2010 1:00:00 AM UNLOAD SCAN PORTLAND, OR US  
3/27/2010 12:02:00 AM ARRIVAL SCAN PORTLAND, OR US  
3/26/2010 8:35:00 PM DEPARTURE SCAN SEATTLE, WA US  
3/26/2010 7:35:00 PM UNLOAD SCAN SEATTLE, WA US  
3/26/2010 7:34:00 PM ARRIVAL SCAN SEATTLE, WA US  
3/26/2010 7:13:00 PM DEPARTURE SCAN SEATTLE, WA US  
3/26/2010 6:44:00 PM ORIGIN SCAN SEATTLE, WA US  
3/26/2010 5:40:00 PM PICKUP SCAN SEATTLE, WA US  
3/26/2010 8:37:00 PM BILLING INFORMATION RECEIVED US

**NOTE:** The times listed in the scan details are local time.

Done

Status as of Monday, April 26, 2010 4:41 PM Pacific Standard Time

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Wade Barbus  
PHONE: (206) 359-3287  
EMAIL: WBarbus@perkinscoie.com

March 26, 2010

**VIA UPS**

Mr. Vincent Tong  
34734 Williams Way  
Union City, CA 94587-5578

**Re: US Patent application 09/975,831 for "Method and System for Integrated Online and Brick and Mortar Providing Shopping" - Client-Matter No. 32052.9527.US00**

Dear Mr. Tong,

Perkins Coie was recently asked to establish that the subject matter of your above-listed patent application was conceived and reduced to practice prior to April 12, 2001. As you may recall, you assisted with a similar process, in late 2005, to establish that your invention was conceived and reduced to practice prior to April 27, 2001. To complete the current process, we kindly request that you review the attached declaration and attachments, and either:

(1) sign the attached declaration, and return the signed declaration via email to WBarbus@perkinscoie.com or via facsimile to 206.359.4287, or;

(2) if you do not wish to sign, please send us an email or facsimile stating that you have received the enclosed but do not wish to sign. Please also forward originals to the address above in the enclosed self addressed stamped envelope.

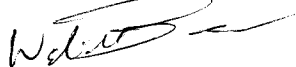
We would appreciate your response as described above via email or facsimile by April 2, 2010. Failure to respond by *April 9, 2010* will be interpreted as constructive refusal to sign.



Mr. Vincent Tong  
March 26, 2010  
Page 2

We very much appreciate your attention to this matter. Please do not hesitate to contact us with any questions regarding the attached.

Very truly yours,

A handwritten signature in black ink, appearing to read "Wade Barbus", written over a horizontal line.

Wade Barbus  
Paralegal

Enclosures: Copy of Application 09/975,831  
Declaration under 37 CFR § 1.131 and Exhibits A-T  
Self addressed stamped envelope



DOCKET NO.: 320529527US  
(PATENT)

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE**

---

In re Application of:  
Acharya et al.

Application No.: 09/975,831

Confirmation No.: 3000

Filed: October 11, 2001

Art Unit: 3625

For: **METHOD AND SYSTEM FOR  
INTEGRATED ONLINE AND BRICK AND  
MORTAR PROVIDER SHOPPING**

---

Examiner: J. B. Dunham

Mail Stop AF  
Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

**DECLARATION OF VINCENT TONG UNDER 37 CFR § 1.131**

I, Vincent Tong, declare and state that:

1. I am a co-inventor of the subject matter of the above-referenced U.S. Patent Application (the "application"). I make this declaration to establish conception and actual reduction to practice of the subject matter of the application, in the United States, prior to April 12, 2001.

2. I contributed to the conception and actual reduction to practice of the subject matter of the application prior to April 12, 2001. As evidence to this conception and actual reduction to practice, I refer to the following exhibits:

**EXHIBIT A:**

Powerpoint presentation, Shop@Anywhere Episode 2: Online/Offline  
Integration Code Name: Yoda, October 16, 2000;



EXHIBIT B:

Product Requirements Document (PRD): Shop@Anywhere Bullet –  
Online/Offline Integration <Code Name: Yoda> [Release 1.0], October 23, 2000;

EXHIBIT C:

Email from Srinivas Lingutla to Kamal Acharya; February 2, 2001;

EXHIBIT D:

Email from Srinivas Lingutla to Kamal Acharya; February 11, 2001;

EXHIBIT E:

Email from Kamla Acharya to Todd Goldman, *et al.*; February 19, 2001;

EXHIBIT F:

Email from Srinivas Lingutla to Kamal Acharya; March 6, 2001;

EXHIBIT G:

Email from Kamal Acharya to Mohsin Hussain; March 7, 2001;

EXHIBIT H:

Email from Srinivas Lingutla to Kamal Acharya; March 11, 2001;

EXHIBIT I:

Email from Srinivas Lingutla to Kamal Acharya; March 21, 2001;

EXHIBIT J:

Email from Srinivas Lingutla to Kamal Acharya; March 28, 2001;

EXHIBIT K:

Email from Kamal Acharya to Mohsin Hussain; March 28, 2001;

EXHIBIT L:

Email from Srinivas Lingutla to Kamal Acharya; April 4, 2001;

EXHIBIT M:



Email from Kamal Acharya to Mohsin Hussain; April 8, 2001;

EXHIBIT N:

Email from Srinivas Lingutla to Kamal Acharya; April 10, 2001;

EXHIBIT O:

Email from Kamal Acharya to Mohsin Hussain; April 11, 2001; and

EXHIBIT P:

Email from Kamal Acharya to Mohsin Hussain; April 11, 2001.

3. I have reviewed the above-referenced exhibits and believe that they are of such character and weight as to establish conception and actual reduction to practice of the subject matter of the application prior to April 12, 2001. Further, I believe that the above-referenced exhibits, coupled with the preparation of the application, establish due diligence from prior to April 12, 2001, to the filing of the application. As evidence of diligence between prior to April 12, 2001, and the filing of the application, I further refer to:

EXHIBIT Q:

Email from Srinivas Lingutla to Kamal Acharya; April 17, 2001;

EXHIBIT R:

Email from Kamal Acharya to Mohsin Hussain; April 19, 2001;

EXHIBIT S:

Email from Kamal Acharya to Mohsin Hussain; May 4, 2001; and

EXHIBIT T:

Email from Srinivas Lingutla to Kamal Acharya; May 9, 2001.



4. The exhibits referred to herein attached herewith. These exhibits are also already of record in the application. These exhibits were filed with the USPTO on December 22, 2005, in one or more prior declarations under 37 C.F.R § 1.131.

5. I have reviewed the exhibits referred to herein and believe that they are accurate. I further believe that EXHIBITs A-P existed in the United States prior to April 12, 2001. I also believe that EXHIBITs A-P provide a complete teaching of the subject matter of the application.

6. I further declare that all statements herein made of my own knowledge are true, and that all statements made on information or belief are believed to be true; and further, that the statements are made with the knowledge that the making of willful or false statements or the like is punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code, and may jeopardize the validity of any patent issuing from the present patent application.

---

Vincent Tong

---

Date



**Your Tracking Information**

Status: EXCEPTION  
Last Scan: 4/7/2010 2:01:00 PM RECEIVER WAS UNAVAILABLE TO SIGN ON 3RD DELIVERY ATTEMPT / RETURNED TO SHIPPER SAN FRANCISCO, CA US  
Carrier: UPS  
Expected: Mar. 29, 2010 10:30 AM  
UPS Tracking Number: 1Z9X8455A238441593

**Scan History:**

4/7/2010 2:01:00 PM RECEIVER WAS UNAVAILABLE TO SIGN ON 3RD DELIVERY ATTEMPT / RETURNED TO SHIPPER SAN FRANCISCO, CA US  
3/31/2010 8:36:00 PM RECEIVER WAS UNAVAILABLE TO SIGN ON 3RD DELIVERY ATTEMPT / A POSTCARD HAS BEEN SENT TO THE RECIPIENT REQUESTING THAT THE  
3/31/2010 10:03:00 AM RECEIVER WAS UNAVAILABLE TO SIGN ON 3RD DELIVERY ATTEMPT SAN FRANCISCO, CA US  
3/31/2010 3:40:00 AM OUT FOR DELIVERY SAN FRANCISCO, CA US  
3/30/2010 9:33:00 AM THE RECEIVER WAS NOT AVAILABLE TO SIGN ON THE 2ND DELIVERY ATTEMPT. A 3RD DELIVERY ATTEMPT WILL BE MADE SAN FRANCISCO,  
3/30/2010 3:37:00 AM OUT FOR DELIVERY SAN FRANCISCO, CA US  
3/29/2010 9:45:00 AM THE RECEIVER WAS UNAVAILABLE TO SIGN ON THE 1ST DELIVERY ATTEMPT. A 2ND DELIVERY ATTEMPT WILL BE MADE SAN FRANCISCO, CA  
3/29/2010 4:34:00 AM OUT FOR DELIVERY SAN FRANCISCO, CA US  
3/28/2010 11:02:00 PM DEPARTURE SCAN SAN PABLO, CA US  
3/28/2010 2:10:00 PM LOCATION SCAN SAN PABLO, CA US  
3/28/2010 2:00:00 AM ARRIVAL SCAN SAN PABLO, CA US  
3/28/2010 1:30:00 AM DEPARTURE SCAN OAKLAND, CA US  
3/27/2010 3:43:00 PM ARRIVAL SCAN OAKLAND, CA US  
3/27/2010 3:30:00 AM DEPARTURE SCAN PORTLAND, OR US  
3/27/2010 1:00:00 AM UNLOAD SCAN PORTLAND, OR US  
3/27/2010 12:02:00 AM ARRIVAL SCAN PORTLAND, OR US  
3/26/2010 8:35:00 PM DEPARTURE SCAN SEATTLE, WA US  
3/26/2010 7:35:00 PM UNLOAD SCAN SEATTLE, WA US  
3/26/2010 7:34:00 PM ARRIVAL SCAN SEATTLE, WA US  
3/26/2010 7:13:00 PM DEPARTURE SCAN SEATTLE, WA US  
3/26/2010 6:44:00 PM ORIGIN SCAN SEATTLE, WA US  
3/26/2010 5:40:00 PM PICKUP SCAN SEATTLE, WA US  
3/26/2010 8:37:00 PM BILLING INFORMATION RECEIVED US

**NOTE:** The times listed in the scan details are local time.

[Done](#)

Status as of Monday, April 26, 2010 4:44 PM Pacific Standard Time

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Wade Barbus  
PHONE: (206) 359-3287  
EMAIL: WBarbus@perkinscoie.com

March 26, 2010

**VIA UPS**

Ms. Ellen Butler  
2398 Pacific Ave Apt. 508  
San Francisco, California 94115-1218

**Re: US Patent application 09/975,831 for "Method and System for Integrated Online and Brick and Mortar Providing Shopping" - Client-Matter No. 32052.9527.US00**

Dear Ms. Butler,

Perkins Coie was recently asked to establish that the subject matter of your above-listed patent application was conceived and reduced to practice prior to April 12, 2001. As you may recall, you assisted with a similar process, in late 2005, to establish that your invention was conceived and reduced to practice prior to April 27, 2001. To complete the current process, we kindly request that you review the attached declaration and attachments, and either:

- (1) sign the attached declaration, and return the signed declaration via email to WBarbus@perkinscoie.com or via facsimile to 206.359.4287, or;
- (2) if you do not wish to sign, please send us an email or facsimile stating that you have received the enclosed but do not wish to sign. Please also forward originals to the address above in the enclosed self addressed stamped envelope.

We would appreciate your response as described above via email or facsimile by April 2, 2010. Failure to respond by *April 9, 2010* will be interpreted as constructive refusal to sign.



Ms. Ellen Butler  
March 26, 2010  
Page 2

We very much appreciate your attention to this matter. Please do not hesitate to contact us with any questions regarding the attached.

Very truly yours,

A handwritten signature in black ink, appearing to read 'Wade Barbus', written in a cursive style.

Wade Barbus  
Paralegal

Enclosures: Copy of Application 09/975,831  
Declaration under 37 CFR § 1.131 and Exhibits A-T  
Self addressed stamped envelope



DOCKET NO.: 320529527US  
(PATENT)

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE**

---

In re Application of:  
Acharya et al.

Application No.: 09/975,831

Confirmation No.: 3000

Filed: October 11, 2001

Art Unit: 3625

For: **METHOD AND SYSTEM FOR  
INTEGRATED ONLINE AND BRICK AND  
MORTAR PROVIDER SHOPPING**

---

Examiner: J. B. Dunham

Mail Stop AF  
Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

**DECLARATION OF ELLEN F. BUTLER UNDER 37 CFR § 1.131**

I, Ellen F. Butler, declare and state that:

1. I am a co-inventor of the subject matter of the above-referenced U.S. Patent Application (the "application"). I make this declaration to establish conception and actual reduction to practice of the subject matter of the application, in the United States, prior to April 12, 2001.

2. I contributed to the conception and actual reduction to practice of the subject matter of the application prior to April 12, 2001. As evidence to this conception and actual reduction to practice, I refer to the following exhibits:

**EXHIBIT A:**

Powerpoint presentation, Shop@Anywhere Episode 2: Online/Offline  
Integration Code Name: Yoda, October 16, 2000;



EXHIBIT B:

Product Requirements Document (PRD): Shop@Anywhere Bullet –  
Online/Offline Integration <Code Name: Yoda> [Release 1.0], October 23, 2000;

EXHIBIT C:

Email from Srinivas Lingutla to Kamal Acharya; February 2, 2001;

EXHIBIT D:

Email from Srinivas Lingutla to Kamal Acharya; February 11, 2001;

EXHIBIT E:

Email from Kamla Acharya to Todd Goldman, *et al.*; February 19, 2001;

EXHIBIT F:

Email from Srinivas Lingutla to Kamal Acharya; March 6, 2001;

EXHIBIT G:

Email from Kamal Acharya to Mohsin Hussain; March 7, 2001;

EXHIBIT H:

Email from Srinivas Lingutla to Kamal Acharya; March 11, 2001;

EXHIBIT I:

Email from Srinivas Lingutla to Kamal Acharya; March 21, 2001;

EXHIBIT J:

Email from Srinivas Lingutla to Kamal Acharya; March 28, 2001;

EXHIBIT K:

Email from Kamal Acharya to Mohsin Hussain; March 28, 2001;

EXHIBIT L:

Email from Srinivas Lingutla to Kamal Acharya; April 4, 2001;

EXHIBIT M:



Email from Kamal Acharya to Mohsin Hussain; April 8, 2001;

EXHIBIT N:

Email from Srinivas Lingutla to Kamal Acharya; April 10, 2001;

EXHIBIT O:

Email from Kamal Acharya to Mohsin Hussain; April 11, 2001; and

EXHIBIT P:

Email from Kamal Acharya to Mohsin Hussain; April 11, 2001.

3. I have reviewed the above-referenced exhibits and believe that they are of such character and weight as to establish conception and actual reduction to practice of the subject matter of the application prior to April 12, 2001. Further, I believe that the above-referenced exhibits, coupled with the preparation of the application, establish due diligence from prior to April 12, 2001, to the filing of the application. As evidence of diligence between prior to April 12, 2001, and the filing of the application, I further refer to:

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4. The exhibits referred to herein attached herewith. These exhibits are also already of record in the application. These exhibits were filed with the USPTO on December 22, 2005, in one or more prior declarations under 37 C.F.R § 1.131.

5. I have reviewed the exhibits referred to herein and believe that they are accurate. I further believe that EXHIBITs A-P existed in the United States prior to April 12, 2001. I also believe that EXHIBITs A-P provide a complete teaching of the subject matter of the application.

6. I further declare that all statements herein made of my own knowledge are true, and that all statements made on information or belief are believed to be true; and further, that the statements are made with the knowledge that the making of willful or false statements or the like is punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code, and may jeopardize the validity of any patent issuing from the present patent application.

---

Ellen F. Butler

---

Date



A.



# Shop@Anywhere

Episode 2: Online/Offline Integration

Code Name: Yoda

## Advanced Planning Meeting

Vincent Tong  
10/16/00

Feel the "Blink- & Mortar" Force.  
Online retail sales will reach only a  
modest 4% of the total retail market  
within the next 4 years  
(Red Herring/Forrester Research 07/00)

BEST AVAILABLE COPY



# What's the problem we are trying to solve?

---

- ⌘ Consumers will spend \$199 billion online in 2005, but they will spend more than 3 times that offline as a direct result of online research (Jupiter 06/00)
- ⌘ Consequently, consumers need the ability to find the best deals for an individual product from online merchants as well as from physical store nearby all-in-one-place
- ⌘ Neither AOL nor our key competitors are addressing this need

"93% of all online buyers look for the most convenient off-line physical store location" - Jupiter

"73% of online browsers indicated that they researched products online and then purchased them at a physical store" - Jupiter



# Goals

---

## SHORT-TERM (Shop@Anywhere Bullet - 6 months)

- ⌘ Make shopping easier and more convenient by helping consumers to locate nearby physical stores of “click-&-mortar” Shop@merchant partners
- ⌘ Highlight local offerings from “click-&-mortar” merchant partners (e.g. physical store presence, local store return/pick-up for online sales)
- ⌘ Earn consumers’ trust, as they release their zipcode/address to us
- ⌘ Generate additional pages views
- ⌘ Drive local ad impressions via Digital City

## LONG-TERM

- ⌘ Provide a true multi-channel (both online and offline) merchant comparison environment with store-level product pricing and availability from “click-&-mortar”, “brick-&-mortar” only, and “pure-play e-tailer”



# Project Metrics

---

- ⌘ Deploy store locator feature and highlight local store offering for 100% of “click-&-mortar” Shop@ merchant partners in 100% of Shop@ channels, after 3 months
- ⌘ 15% of store locator users will “store” their zipcode/address for repeat usage, after 3 months
- ⌘ Generate additional 17M pages views in year 1
- ⌘ Drive \$1.3M local ad impressions via Digital City in year 1



# Value Proposition

---

## Consumers

- ⌘ Convenience! -- This will make the info needed for my purchase decision readily available (local store listings of merchants)
- ⌘ Quick access to local store content (e.g. nearby restaurants, driving direction) to satisfy my need for entertainment & instant gratification
- ⌘ In the long term, “I have a feeling that [AOL Shopping] is limiting my choices” “Let me know that I could buy a book at BN.com but I could also buy it from Harry's Tiny Bookstore on the corner” (Murmurs)
- ⌘ Bottom Line = AOL provides us with the best comparison shopping for online merchants and local stores — HIGH



## Value Proposition

---

“Click-&-Mortar” Shop@ Merchant Partners (30% in headcount)

- ⌘ Drive sales and foot traffic to local stores
- ⌘ Make the most impact in differentiating vs. pure-play e-tailers. Proximity (touch product, need ASAP, easy return, want ASAP) is the key edge of local merchants (Red Herring/Jupiter 07/00)
- ⌘ Effectively build trust for my online unit. Offline presence is the #1 factor in developing online merchant trust (Jupiter 8/99)
- ⌘ Multi-channel customers spend avg of 20-30% more than single channel customers (Jupiter 06/00)
- ⌘ Bottom Line = AOL helps us to leverage our physical assets to attract profitable customers to shop at our online and/or offline retail channels — HIGH



# The Store Locator

Proximity Search for local stores of "click-&-mortar"  
 merchant partners in the Shop@ environment, including  
 Merchant Comparison and other possible areas (e.g. A-Z  
 Store Listing)

## PLUS

- User may store multiple target locations (link to UMP?)
- Local store return/pick-up policy for online sales

**Description**  
 DVD Surround Sound, DVD Audio CD Pausable Formats, 500 Line Resolution, Single Optical Pick-up, 27-bit Audio DAC, Digital Coaxial, Digital Optical Audio Output

**Shipping Weight**  
 19.0 pounds

**Dimensions**  
 11in. x 12in x 45in

**amazon.com** ★★★★★ Out of Stock \$8.45

**Free Shipping**

**modshop** ★★★★★ In Stock \$8.45

**Surge** ★★★★★ Check Site \$8.45

The LOWEST price on Name Brand Electronics, Guaranteed

**27 YEARS** ★★★★★ Pre Order \$8.45

Our Buyer's Club member's enjoy the best values in electronics.

**Save Store Direct ONLINE** ★★★★★ In Stock \$8.45

Authorized Dealer - Same day Shipping - Chat Live with our staff.

**800.com** ★★★★★ In Stock \$8.45

Electronic, And more, Get FREE DVD MOVIES with select DVD Players while they last!

**Authorized Reseller**

- Retail Store
- Store Accepts In-Store Return of Online Purchases
- Store Accepts In-Store Pick-up of Online Purchases
- Store Accepts both In-Store Pick-up and Return of Online Purchases

**Local Shopping**

Look for the Apple logo at store or business

11010 of 12

**San Francisco**

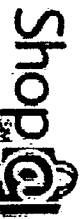
10/10/10

**Store Detail Page**

- Store Name
- Address
- Phone #
- Open Hours
- User Rating
- Reviews (user / pro)
- Map & Driving Direction
- Sales/Coupon
- What's nearby...etc
- (Powered by Digital City)

## Product Page: Merchant Comparison

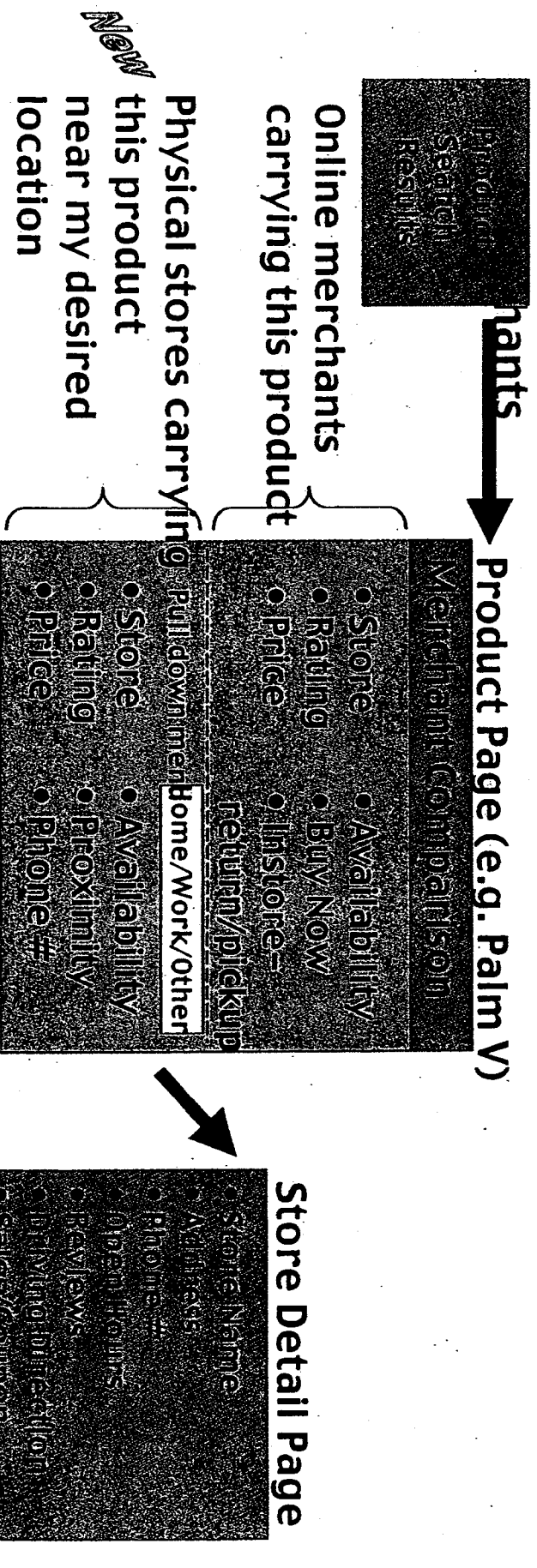
(This mock-up is created solely to illustrate the idea. It's not the final





## The Long Term Vision (outside the scope of this bullet)

- ⌘ Provide a true multi-channel (both online and offline) merchant comparison environment with the latest store-level product pricing and availability info from “click-&-mortar”, “brick-&-mortar” only, and “pure-play e-tailer”

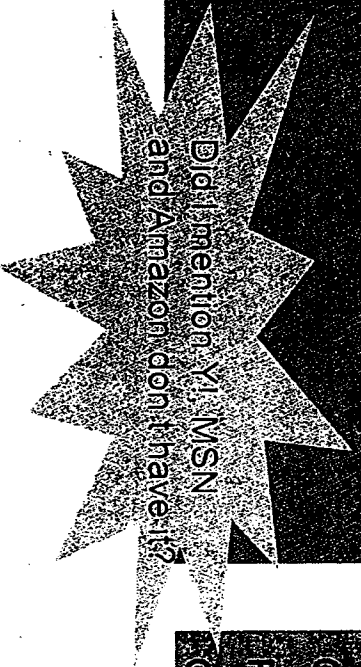




# Cost and Benefit

## Revenue & Traffic Impact

Generalist (all MSN, Yahoo, AOL, MSN, Vi 2. Vantage, all AOL, Yahoo, MSN, Vi	
Generalist (all MSN, Yahoo, AOL, MSN, Vi 18. Vantage, all AOL, Yahoo, MSN, Vi	
Generalist (all MSN, Yahoo, AOL, MSN, Vi 18. Vantage, all AOL, Yahoo, MSN, Vi	
Generalist (all MSN, Yahoo, AOL, MSN, Vi 18. Vantage, all AOL, Yahoo, MSN, Vi	



## Retention

Consumerist	HIGH
Click & Mortar Merchants	HIGH
Pure-play e-tailers	-ve

## 2-month Development Cycle (Est.)

Engineering	3-5 pm
Engineering - Digital City	1-5 pm
UI Designer	0.5 pm
QA	1 pm
Product Manager	1 pm
Ongoing CPE	0.25 person



## Key Dependencies / Risks

---

⌘ Depends on Digital City to provide the proximity search and the localized content – *Mitigation: Set the right expectation with DCI on performance requirements, server load , their flexibility and responsiveness in updating store level content upon Shop@ merchant partner's request*

⌘ Privacy concern on allowing user to store zipcode/address – *Mitigation: The initial check with Kent Walker (legal) was positive. Will confirm with Kent once features are finalized*

⌘ Negative reaction from “pure-play” e-tailer partners – *Mitigation: Ask Account Management team for feedback*

⌘ Different product assortment at Web channel vs. Physical Store – *Mitigation: create*



## Open Issues

---

- ⌘ Can/should we deliver the “stored” user zipcode / address to UMP? – Need to check with Personalization Divlet
- ⌘ In addition to “Merchant Comparison” area (stand-alone and under Product Page), where else can “Store Locator” appear? (e.g. A-Z Store Listing, Dept Pages) – Initial feedback is possible for A-Z Store Listing, but no room for Dept Pages. Need to finalize with Kathleen May.
- ⌘ Do we need permission from merchant partner to deploy “Store Locator”? – Need to check with Acct Mgmt



## **What's Next?**

---

- ⌘ **Core team assignment – this week**
- ⌘ **Further investigate open issues and risks**
- ⌘ **Project Kick-off Review & PRD – week of 10/30/00**





Product Requirements Document (PRD)

Shop@Anywhere Bullet -  
Online/Offline Integration  
<Code Name: Yoda>

[Release 1.0] [10/23/00]

America Online, Inc., CONFIDENTIAL

• DO NOT COPY or DISTRIBUTE •



☒ Review Draft

☐ Final for Acceptance by Core Team

Document Owner

Vincent Tong, Sr. Product Manager, Shop@ Products Group, AOL  
EMAIL vincentt@netscape.com, AIM vincentmkt007, TEL 650-937-4775



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## EXECUTIVE SUMMARY

**Feel the "Brick-&Mortar" Force.**  
Online retail sales will reach only a  
modest 7% of the total retail market  
within the next 4 years  
(Red Herring/Forrester Research 07/00)

Consumers will spend \$199 billion online in 2005, but they will spend more than 3 times that offline as a direct result of online research (Jupiter 06/00). The Shop@ channels have done nothing to address this need so far. There is a huge opportunity for AOL to win the online/offline integration battle vs. the competition by having Digital City and Shop@ channels joined forces. Immediately, consumers will witness a better

comparison shopping experience with the ability to easily and conveniently find nearby retail locations of "click-&-mortar" merchant partners. In the long term, we will be able to open up new revenue opportunity by moving up the value chain (e.g. enabling large manufacturers/distributors to sponsor their "brick-&-mortar" dealers). It is an important yet simple first step to the right direction.

## PURPOSE OF PRD

The purpose of this document is to define the target for the product team and extended operational team. It communicates the objectives and priorities of the product so that the product team makes the best decisions. It translates/tie business objectives so that team members can clearly understand how their work contributes.

## REVISION HISTORY/CHANGE SUMMARY

Release 1.0: (10/23/00) Initial draft for review by core team.

## ASSOCIATED DOCUMENTS

The following documents will also be written in conjunction with this requirement document.

### Design/Testing:

- Technical specifications - Kamal A.
- Usability tests - Peter G.
- Test Plan - QA lead?

### Launch:

- Marketing plan - Vincent T.

### Post-mortem:

- Postmortem - Vincent T.



## PRODUCT CONTACTS

### *Product Development Team (\* - Core Team)*

Name	Organization	Role	Phone	E-mail
Vincent Tong*	<a href="mailto:Shop@Products">Shop@Products</a>	Product Mgr	650 937 4775	<a href="mailto:Vincentt@netscape.com">Vincentt@netscape.com</a>
Amanda Halbert*	AOL e-commerce	Business Owner	703-265-1151	<a href="mailto:ahalbert@aol.com">ahalbert@aol.com</a>
Randy Wagner*	Digital City	Digital City Counterpart	703-265-3342	<a href="mailto:rwagner8@aol.com">rwagner8@aol.com</a>
Kamal Acharya *	<a href="mailto:Shop@Products">Shop@Products</a>	Engineering Mgr	650 937 4383	<a href="mailto:acharya@netscape.com">acharya@netscape.com</a>
Peter Gremett*	<a href="mailto:Shop@Products">Shop@Products</a>	UI Designer	650 937 6504	<a href="mailto:Pgremett@netscape.com">Pgremett@netscape.com</a>
TBD*	<a href="mailto:Shop@Products">Shop@Products</a>	Project Mgr		
Aron Boggs	AOL e-commerce	Interface with AOL Member Support	703-265-1468	<a href="mailto:boggsaron@aol.com">boggsaron@aol.com</a>

### *Stakeholders and their Representatives (\* - Key)*

Name	Organization	Role	Phone	E-mail
Katherine Borsecnik*	AOL e-commerce	Executive "Good to Go" approval	703 265 3480	<a href="mailto:KatherineB/a@aol.com">KatherineB/a@aol.com</a>
Todd Goldman*	<a href="mailto:Shop@Products">Shop@Products</a>	Executive "Good to Go" approval	650 937 6434	<a href="mailto:tgoldman@netscape.com">tgoldman@netscape.com</a>
Patrick Gates*	AOL e-commerce	Executive "Good to Go" approval	703 265 0037	<a href="mailto:Patrickgates/a@aol.com">Patrickgates/a@aol.com</a>
Jim Ambach*	<a href="mailto:Shop@Products">Shop@Products</a>	Executive "Good to Go" approval	650 937 3948	<a href="mailto:ambach@netscape.com">ambach@netscape.com</a>
Todd Unger*	Digital City	Executive "Good to Go" approval	703-265-0209	<a href="mailto:Digitodd@aol.com">Digitodd@aol.com</a>
Jim Bramson	Legal	Legal Counsel	703-265-1075	<a href="mailto:JimBramson@aol.com">JimBramson@aol.com</a>
Carol Madson	<a href="mailto:Shop@Netscape">Shop@Netscape</a>	<a href="mailto:Shop@Netscape">Shop@Netscape</a> representation	650-937-6268	<a href="mailto:cmadson@netscape.com">cmadson@netscape.com</a>
Veronica Gabriel	<a href="mailto:Shop@CompuServe">Shop@CompuServe</a>	<a href="mailto:Shop@CompuServe">Shop@CompuServe</a> representation	614-538-3842	<a href="mailto:vgabriel00@cs.com">vgabriel00@cs.com</a>
Chris Iannuccilli	Interactive Marketing /Account Management	Communication with merchant partners	415-844-9134	<a href="mailto:iannuccilli@aol.com">iannuccilli@aol.com</a>
Sean Guy	AOL Member Services	AOL Member Support	703-265-1510	<a href="mailto:seang567@aol.com">seang567@aol.com</a>
Al Patel	AOL E-commerce	Mar Comm	703-265-2793	<a href="mailto:Aikenlpatel@aol.com">Aikenlpatel@aol.com</a>



## CONCEPT AND OBJECTIVES

### Goal

#### IMMEDIATE GOAL

Unlock the power of Digital City, AOL's crowned jewel in the localized content play, into the Shop@ space. Create a better comparison shopping experience by enabling Shop@ users to easily and conveniently find nearby retail locations of Shop@ merchant partners.

#### LONG TERM VISION

Provide a true "one-stop-shop" for consumers to comparison shop. They may perform product search and merchant comparison on individual products from large and small "click-&-mortar", "brick-&-mortar" only, and "pure-play e-tailer" merchants.

### Problem Definition

Consumers will spend \$199 billion online in 2005, but they will spend more than 3 times that offline as a direct result of online research (Jupiter 06/00). Consequently, consumers need the ability to find the best deals for an individual product from online merchants as well as from nearby physical store all-in-one-place. The Shop@ channels are not addressing this need at the moment.

"32% of all online buyers look [online] for the most convenient off-line physical store location" - Jupiter

"73% of online browsers indicated that they researched products online and then purchased them at a physical store" - Jupiter

### Business Objectives

Categories	Objectives
Consumer Satisfaction	Increase retention by making comparison shopping easier and more convenient
Merchant Partner Satisfaction	Increase retention of "Click-&-Mortar" merchant partners by highlighting their "offline" assets
Strategic	Earn consumers' trust, as they release their zipcode/address to us
	Open up future revenue opportunities via this localized platform (e.g. move up the supply chain to add value to manufacturers and to mom-&-pop stores)
Traffic	Generate incremental pages views
Revenue	Drive local ad impressions via Digital City



**Prioritized Metrics**

How do we know if we succeed?

Type	Priority	Metrics
Consumer & Merchant Partner Satisfaction	H	Deploy Yoda to 100% of "click-&-mortar" Shop@ merchant partners in 100% of Shop@ channels, within 3 months after the initial launch
Consumer Satisfaction	H	Achieve a click-thru rate of 5% for the "Store Locator" feature, within 3 months after the initial launch
Strategic	M	15% of users will "store" their zipcode/address for repeat usage, within 3 months after the initial launch
Page Views	H	Generate incremental page views of 21M in year 1 and 32M in year 2 (see Product Economics for assumptions)
Revenue	H	Drive additional local ad impressions via Digital City valued at \$1.6M in year 1 and \$2.4M in year 2 (see Product Economics for assumptions)

**High level constraints**

Categories	Constraints
Budget	None identified (It's been approved as part of the Shop@Anywhere Bullet)
Schedule	None identified
Staffing	UI resource constraint
Merchant	None identified



## MARKET ANALYSIS & OPPORUNITY

### *Target Users*

The primary audience is the current users of Shop@ channel: (Tier 1: Shop@AOL & Shop@AOL.com. Tier 2: Shop@Netscape & Shop@CompuServe. Tier 3: Shop@Gateway.net, Shop@Spinner & Shop@Winamp) The prioritization is based on their need and desire to shop offline.

- Priority 1: "Shirley"
- Priority 2: "Steve"
- Priority 3: "Chantilly"

(See appendix for the AOL Shopping Personas)

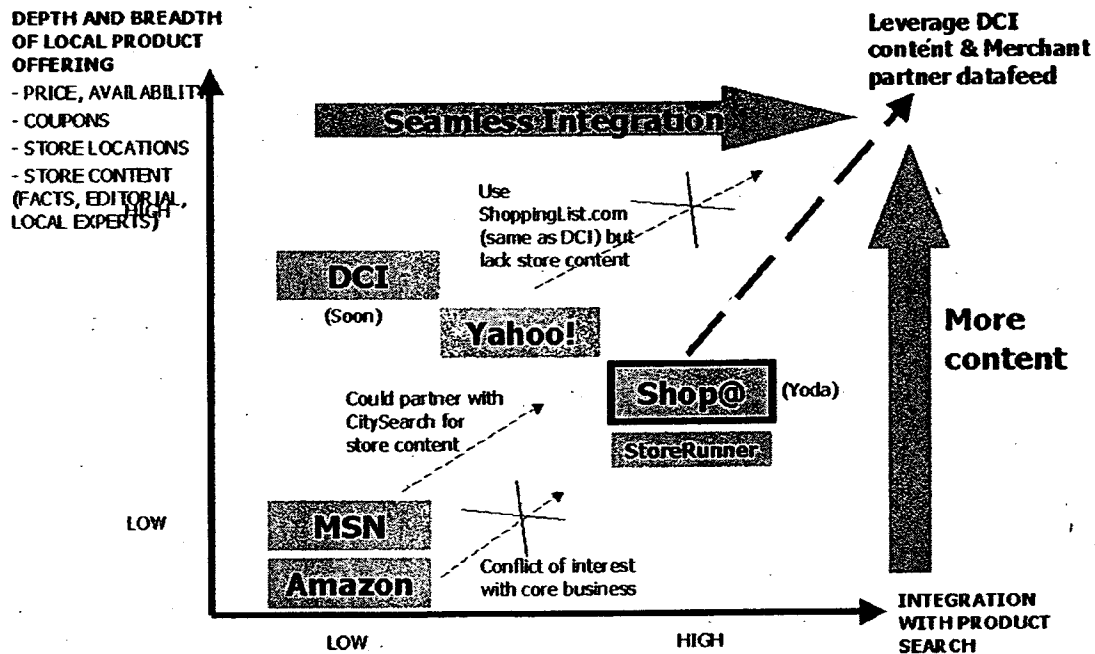
The secondary audience is the potential traffic coming from Digital City via the Shop@AOL.com integration points. Digital City is the most trafficked local content network in the U.S. with over 6M unique users/month, 8% reach (Media Metrix, June 2000 Home/Work).

- Priority 1: "Clicks-and-mortar shoppers": Using this term loosely to describe people who research/shop online as a means to buying offline. Research discussed at the Kelsey Local Commerce Conference indicated that 60%-70% of online shopping results in offline purchase, approaching \$750 million in annual purchases within the next few years.
- Priority 2: "Shopping enthusiasts": people who love to shop and see shopping and "the thrill of the hunt" as entertainment. Includes both in-town and visitor segments (about 50% of unique users for any particular Digital City come from outside the market)
- Priority 3: "Bargain-seekers": price-driven shoppers and sales fanatics interested in where to get the best deal, coupons/special offers, and sales.

(Source: Todd Unger, Digital City. Prioritization by Vincent Tong)



## Competition



The winner will be determined by its ability to seamlessly deliver the most comprehensive store-by-store product content and store content. With Digital City as the competitive advantage on the store content front, the Shop@ channels are well positioned to win the online/offline integration war. To gain the first mover advantage in gaining access to merchant's store-by-store product content, Shop@ will continue to explore opportunity to partner with technology enablers (e.g. strategic investment), who are helping "click-&-mortar" merchants to synchronize their retail channels <See Long Term Vision>



## PRODUCT ECONOMICS

AOL monetizes this product directly via incremental page views to Digital City.  
Please see appendix for more detail.

Summary	Jan-Dec 2001	Jan-Dec 2002
Incremental page views	21M	32M
Revenue	\$1.6M	\$2.4M
Est. based on \$75 CPM		

### KEY ASSUMPTIONS

- Only traffic driven by the Merchant Comparison area's "Store Locator" feature via Product Pages and Shopping Assistant are considered here.
- Traffic via other integration points (e.g. A-Z Store Directory, Department pages) are too trivial
- Future revenue opportunity as we built this localized platform is not considered in this model
- Higher retention rate of "Click-&-Mortar" merchants are not considered in this model
- The growth rate of online buyers from Jupiter is applicable to that of our users



## PRODUCT AND SERVICE

### *Value Proposition*

#### **Consumers**

- Convenience! -- Make comparison shopping easier, as the local store listings of merchants are readily available with a click of the button at convenient places within the Shop@ environment (e.g. Merchant Comparison area)
- Quick access to entertaining and helpful local store content via Digital City's Details Page (e.g. map, driving direction, user review, professional review, store sales, coupons)
- Bottom Line = AOL provides us with a better comparison shopping experience for online merchants and local stores — HIGH

\*In the long term, we should be able to expand the universe of Shop@ partners to include "brick-&-mortar" only stores. "I have a feeling that [AOL Shopping] is limiting my choices" "Let me know that I could buy a book at BN.com but I could also buy it from Harry's Tiny Bookstore on the corner" (Murmurs)

#### **"Click-&-Mortar" Shop@ Merchant Partners (30% in headcount)**

- Drive sales and foot traffic to local stores
- Make the most impact in differentiating vs. pure-play e-tailers. Proximity (touch product, need ASAP, easy return, want ASAP) is the key edge of local merchants (Red Herring/Jupiter 07/00)
- Effectively build trust for my online unit. Offline presence is the #1 factor in developing online merchant trust (Jupiter 8/99)
- Multi-channel customers spend avg of 20-30% more than single channel customers (Jupiter 06/00)
- Bottom Line = AOL helps us to leverage our physical assets to attract profitable customers to shop at our online and/or offline retail channels — HIGH



## Prioritized Requirements

The purpose here is to clearly communicate prioritized requirements to engineering, UI and QA so that they can make the correct trade-offs when making and implementing design decisions.

The following requirements are prioritized as follows:

- P0 = Non negotiable. It isn't a functional product without this feature.
- P1 = Critical. Product can initially exist without this feature but not for long.
- P2 = Differentiating feature that may provide significant marketing value.
- P3 = Would be nice to have.

Please also see appendix for Terms and Definitions

**Summary**

- Proximity Search for local stores of "click & mortar" merchant partners in the Shop@ environment, including Merchant Comparison and other possible areas (e.g. A-Z Store Directory)
- User may store multiple target locations (link to UMP)
- Indicators of merchant's local store return/pick-up policy for online sales

**Description**  
 DTS Surround Sound,  
 DVD Audio CD Pauseable  
 Formats, 500 Line Resolu-  
 tion, Single Optical Pick-  
 up, 27-bit Audio DAC,  
 Digital Channel, Digital  
 Optical Audio Output.

**Shipping Weight**  
 19.0 pounds

**Dimensions**  
 11in. x 12in. x 4.5in.

**amazon.com** ★★★★★ Out of Stock \$8.45  
 Free Shipping

**MobShop** ★★★ In Stock \$8.45

**Supreme** ★★★ Check Site \$8.45  
 The LOWEST price on Name Brand Electronics, Guaranteed

**W. H. Loomis** ★★★ Pre Order \$8.45  
 Our Buyer's Club member's enjoy the best values in electronics.

**State Street Direct** ★★ In Stock \$8.45  
 Authorized Dealer - Same day Shipping - Chat Live with our staff.

**800.com** In Stock \$8.45  
 Electronics, And more.  
 Get FREE DVD MOVIES with select DVD Players while they last!

**Authorized Reseller**  
 Retail Store  
 Store Accepts In-Store Return of Online Purchases  
 Store Accepts In-Store Pick-up of Online Purchases  
 Store Accepts both In-Store Pick-up and Return of Online Purchases

**Local Shopping**  
 Links to nearby local stores or markets

**Store Detail Page**  
 Store Name  
 Address  
 Phone #  
 Open Hours  
 User Rating  
 Reviews (user / pro)  
 Map & Driving Direction  
 Sales/Coupon  
 What's nearby...etc  
 (Powered by Digital City)

## Product Page: Merchant Comparison

(This mock-up is created solely to illustrate the idea. It's not the final design) <sup>page 7</sup>



Requirements	Priority
<b>DRIVE AWARENESS AT SHOP@ CHANNELS</b>	
"Store Locator" indicator next to each "click-&-mortar" merchant partner. It triggers the proximity search feature	P0
Clearly identify the different types of in-store return/pick-up policy for online sales of each "click-&-mortar" merchant partner A) Store Accepts In-Store Return of Online Purchases B) Store Accepts In-Store Pick-up of Online Purchases C) Store Accepts Both In-Store Return and Pick-up of Online Purchases D) Don't know or None	P1
Placement in Merchant Comparison area (includes but only limited to Product Page and Shopping Assistant) across Shop@channels	P0
Placement in Department Pages across Shop@channels	P1
Placement in A-Z Store Directory across Shop@channels	P1
Display the number of nearby stores for each "click-&-mortar" merchant within the default/predefined radius of the user's "stored" target location	P2
<b>TARGET LOCATION(S)</b>	
Solicit user for address, zipcode or city, state (within Shop@ channels). Pre-fill the form on repeat visits with the last selection (cookie?).	P0
Enable the same functionality for "Find It Locally" <sup>1</sup> feature under Shopping Search	P1
Enable and encourage user to "store" multiple target locations (e.g. home, work, grandma's house). User may easily pick any one of their target locations to perform the proximity search. Requires authentication of the corresponding membership (e.g. AOL, CompuServe, Netscape). Information will be stored as an extended UMP profile for the user so that the data will be standardized and tightly controlled and other applications can share this data (should collaborate with MapQuest and UMP owner Rizwan Ali on this).	P2
Pre-fill target location form from user's core UMP under Shop@AOL and Shop@CompuServe (if any). <Subject to Privacy Issue> <sup>2</sup>	P3
User may define the search radius (could be stored along with the target location as well)	P3
<b>PROXIMITY SEACH (BY DIGITAL CITY)</b>	
Search: With the target location, merchant name and search radius (default or user-defined) as parameters, search for the merchant partner's physical stores in the Digital City directory.	P0
Presentation of Search Result: Minimally, the search result must display store name, proximity to target location and phone number. If there is no result, user will be advised to return to select another Shop@ merchant partner. If there are more than one search result, the stores will be ranked by proximity starting with the closest one.	P0
To ensure accuracy of search result (e.g. Blockbuster Fireworks Inc. should not be returned as a search result for "Blockbuster"), the "click-&-mortar" merchant partners should be mapped to their retail outlets at the Digital City directory (e.g. add a Shop@ merchant ID to all Blockbuster stores and use this ID as search	P0

<sup>1</sup> "Find It Locally" resides on the Shopping Search 2.0 Result Page. Currently, it collects a zipcode from the user and passes the search's product category and the zipcode to Digital City. The result would be a list of offline merchants under the same product category and the zipcode.

<sup>2</sup> Currently, UMP (Unified Member Profile) is at it early infancy. According to UMP's Product Manager Rizwan Ali, it does not collect info from subscriber's billing profile (due to privacy issue) and depends largely on My AOL.com. Moreover, information stored at core UMP (e.g. address, birthday) also need to be assigned whether it could be shared for application outside My AOL.com or not.

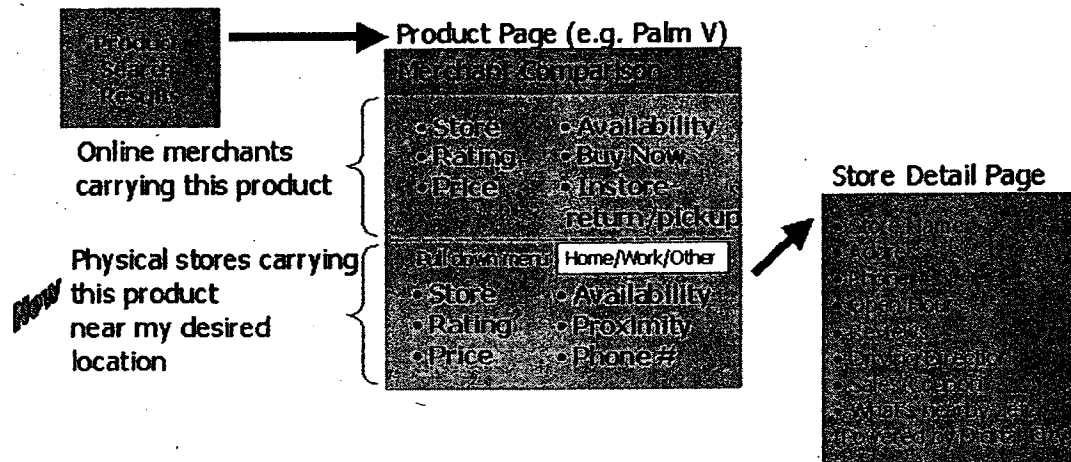


parameter instead of merchant name)	
Each search result contains a direct link to the store's Details Page	P0
<b>STORE DETAILS PAGE (BY DIGITAL CITY)</b>	
Content Availability: With an estimated launch in mid-Dec 2000, the Details Page is the heart of Digital City's enhanced shopping directory. While the exact amount of content for each location may vary depending on Digital City's content acquisition efforts. Here is the prioritized list of content item for all "click-&-mortar" merchant partners.	
- Venue description (store name, address, phone #, & editorial)	P2
- Photo	P2
- DCI Utilities ("Map") & Driving Directions (takes the target location)	P0
- Enhanced Data – hours, accepted payment, price info, return policy, parking, cross street, upcoming events	P2
- Local Expert Reviews	P2
- Fulfillment Tools (sales, coupon) via ShoppingList.com co-brand	P1
- Shop@ Integration (static link to Shop@AOL.com)	P0
- NetBusiness Biz Card tie-in	P3
Update Content: With a one week turn-around time, a Digital City Producer should be able to update the "factual" content items of individual listing upon the request of Shop@ merchant partners via their Account Managers. These items include "Enhanced Data" & "Venue description" (except for the editorial). Moreover, the producer should also be able to handle adding a new store and deleting a "closed" one in the same time frame as well. The change should propagate across the Digital City directory.	P0
Block "Unfriendly" Advertising: With a one week turn-around time, a Digital City Producer should be able to filter out advertising deemed "unfriendly" by the Shop@merchant partners. The change should be limited to only this co-branded Details Page.	P2
<b>THE DIGITAL CITY &amp; SHOP@ CO-BRAND EXPERIENCE</b>	
Until the user returns to the Shop@ channel, his/her entire experience after igniting the "Store Locator" feature will be co-branded by Digital City and the corresponding Shop@ channel	P0
The co-branded site will be stripped of all non-shopping related content to minimize distraction of user's online shopping activity. However, user can always access the entire product offerings of Digital City by clicking on the "Digital City" logo.	P1
<b>CUSTOMER CARE</b>	
Self Help FAQ on this feature should be readily available within the co-branded environment	P0
Consumer feedback form should be readily available within the co-branded environment. The "categorized" feedback form is a vehicle for Shop@ Product Group to collect user comments on this feature and is NOT meant to be answered by customer service.	P1
<b>REPORTING</b>	
# of impressions, click-thrus and empty result of the "Store Locator" feature for each "click-&-mortar" Shop@ merchant partners, per Shop@ channel-location (e.g. Product Page's Merchant Comparison at Shop@Netscape.com)	P0
# of Page Views at Digital City & Shop@ co-branded page via the "Store Locator" feature, per Shop@ channel	P0
# of Unique Users "storing" their target location for repeat usage	P1



## Long Term Vision

**Summary**  
Provide a true multi-channel (both online and offline) product search and merchant comparison environment on individual products from "click-&-mortal", "brick-&-mortal" only, and "pure-play e-tailer" merchants.



- Seamlessly integrate the latest product information (e.g. availability, pricing) of individual physical retail locations of Shop@ merchant partners into Shop@ Product Search and Merchant Comparison all-in-one-place.
- Include product information on store-by-store level from "Click-&-Mortal" merchant partners into the Datamart
- Include product information on individual "Brick-&-Mortal" Mom-&-Pop stores (sponsored by manufacturers?) into the Datamart
- Provide Product Page for "Specialty" items, currently un-available due to the lack of product content. With local store information, it might be compelling enough to have a Product Page for Guess Jeans.

### Be patient....

Unfortunately, merchants are NOT ready yet. Most "Click-&-Mortal" merchants have NOT synchronized their Web and physical store retail channels. That means they lack the ability to pinpoint the availability or even the pricing of an individual product for each of their physical stores. Echoing the "Competition" section.... To gain the first mover advantage in gaining access to merchant's store-by-store product content, Shop@ will continue to explore opportunity to partner with technology enablers (e.g. strategic investment), who are helping "click-&-mortal" merchants to synchronize their retail channels.



**UI Design Goals**

AOL Shopping Persona	User Experience Goals to Find nearby stores of Shop@ merchant partners
Shirley	<ul style="list-style-type: none"> <li>- EASY: The "Store Locator" features are conveniently located next to all "click-&amp;-mortar" merchant partners throughout the Shop@ channel. It's so easy to find them.</li> <li>- SENSE OF ACCOMPLISHMENT: a.k.a. dummy-proof. The "Store Locator" feature is so easy to use. There is no way for me to make a mistake, unless I type in the wrong target location.</li> </ul>
Steve	<ul style="list-style-type: none"> <li>- FAST: Once I decided that I like this product, I can quickly compare prices from online store and call up nearby local stores for pricing and availability. 2 or 3 clicks.... I am done.</li> </ul>
Chantilly	<ul style="list-style-type: none"> <li>- FUN: There is so much interesting content on the Details Page for this store (e.g. Local Expert reviews on this store). I can't wait to tell my sister about it.</li> </ul>

<See Appendix: AOL Shopping Persona for details on the personas>

**Other Goals:**

- It is highly likely that there are different product assortment at Web channel vs. Physical store channel for a merchant. If the user is coming from the Merchant Comparison page, we need to set the right expectation with the user that the local stores might or might not carry this product and the pricing might not be the same.
- Avoid distracting consumers with other DCI content. Filter out the non-shopping related content.
- User may easily return to what they were doing at the Shop@ channel (e.g. the "Store Locator" feature could open a new window for the Digital City co-brand)
- The placement of "Store Locator" will NOT cause the Product Page to violate the merchant agreement of display at least 2 merchant at merchant comparison area above the fold.



## ***Release Criteria***

### **HARDWARE**

The following requirements are expected to run on the following hardware platforms:  
<Please see appendix>

### **WEB**

- ☐ No P0 or P1 defects
- ☐ No misspellings or alignment errors can appear in the UI
- ☐ Proximity search results will be generated correctly at least 99% of the time
- ☐ Having the "Store Locator" on Shop@ channels does not noticeably effect the download speed
- ☐ Digital City can process proximity search request and push search results within 8 seconds at peak time, 3 seconds average
- ☐ Digital City can support an additional 5 service requests per second at peak for the proximity search
- ☐ It should take a Digital City producer a one-week turnaround time at the maximum to update store content on Details Page, adding a new store or deleting a closed store
- ☐ All help documentation (FAQ) describing "Store Locator" usage is included
- ☐ The following usability criteria will be demonstrated through user tests
  - ☐ 90% of tested users do not find "Store Locator" distracting
  - ☐ 90% of tested users understand what "Store Locator" will do for them before clicking on it
  - ☐ 90% of tested users can find the local stores of a "click-&-mortar" merchant in front of their screen without additional instruction, especially with the target location tool
  - ☐ 80% of tested users indicate that the search results and Details are useful while shopping, and that they would use it again



## OPERATIONS

### *Operational issues and Resolutions*

#### SUPPORT CONSUMERS

Support	Tier 1: Shop@AOL & Shop@AOL.com	Tier 2: Shop@Netscape & Shop@CompuServe	Tier 3: Shop@Gateway.net; Shop@Spinner & Shop@Winamp
Email	Feedback Form (not meant to be answered by customer service)	Feedback Form (not meant to be answered by customer service)	Feedback Form (not meant to be answered by customer service)
Phone	None	None	None
On-line	Self-Help FAQ	Self-Help FAQ	Self-Help FAQ

#### SUPPORT MERCHANT PARTNERS

##### <Store Info Update>

- "Click-&-Mortar" merchant partners are expected to request updates on their local store content in the Digital City database (e.g. new phone #, new store opening, store close-down, store relocation) via their *Account Managers*
- The assigned *producer* at Digital City to handle this request is TBD.
- We must be careful in setting the right expectation with merchant partners on the editorial integrity of Digital City. Digital will ONLY change the factual content items on the Details Page.



## RISK AND ISSUES

### Issues

Areas	Status	Issues
Legal	Open	Privacy concern on allowing user to store zipcode/address - Mitigation: The initial check with Kent Walker (legal) was positive. Will confirm with Jim Bramson and Kent Walker once features are finalized
Merchant	Open	Do we need permission from merchant partner to deploy "Store Locator"? - Need to check with Acct Mgmt
Placement	Open	In addition to "Merchant Comparison" area (stand-alone and under Product Page), where else can "Store Locator" appear? (e.g. A-Z Store Directory, Dept Pages) - Initial feedback is possible for A-Z Store Listing, but no room for Dept Pages. Need to finalize with Kathleen May.
UMP	Closed	Can/should we deliver the "stored" user zipcode / address to UMP? - Need to check with Personalization Divlet
Space Limitation	Open	On Product Pages, we are promising that 2 merchants will be display at merchant comparison area "above the fold". Need to verify with Account Services.

### Risks

Areas	Risks	Contingency (Plan B)
Merchant Partner Satisfaction	Potential negative reaction from "pure-play" e-tailer partners	Ask Account Management team for feedback

### Dependencies

Areas	Dependencies	Contingency (Plan B)
Internal Tech & Content Partner	Depends on Digital City to provide the proximity search and the localized content	Set the right expectation with DCI on performance requirements, server load, their flexibility and responsiveness in updating store level content upon Shop@ merchant partner's request



**RESOURCE AND SCHEDULE*****Schedule (Preliminary)***



***Staffing (Preliminary)***

&lt;Source: Jun Huang &amp; Steve Rubinstein&gt;

**2-month Development Cycle (Est.)**

Engineering	3.5 pm*
Engineering - Digital City	1.5 pm
UI Designer	0.5 pm
QA	1 pm
Product Manager	1 pm
Ongoing CPE	0.25 person

\*pm – person-month



## Appendix

## Usage Estimate

KEY ASSUMPTIONS					
- Revenue from Store Locator at A-Z Store List is too trivial					
- Future revenue opportunity as we built this localized platform is not considered in this model					
- Higher retention rate of Clicks-&Mortar merchants are not considered in this model					
- Est. traffic between Aug 01 - July 02 is used for Yr 1					
- The growth rate of online buyers from Jupiter is applicable to that of AOL users					
TRAFFIC ESTIMATES					
US online buyers (Jupiter 1/00)			Page Views for Product Pages		
Yr	Online Buyers	Growth Rate	Annual	Period	
2,000	39,000,000	n/a	154,856,365	Aug 00 - July 01 (AOL e-commerce Estimates)	
2,001	52,000,000	33%	180,836,713	Yr 1 (Using AOL e-commerce est for Jan-Jul '01 and using Jupiter's Growth Rate for Aug-Dec '00)	
2,002	67,000,000	29%	233,001,150	Yr 2 (Using Jupiter's Growth Rate)	
			YEAR 1	YEAR 2	SOURCE/EXPLANATION/ASSUMPTION
DIRECT REVENUE FROM STORE LOCATOR			Jan 01-Dec 01	Jan 02-Dec 02	
Merchant Comparison Only Page PVs			180,836,713	233,001,150	Shopping Assistant is driving traffic to Merchant Comparison Only Page in the same rate as Search to the Product Page
Page Views (Product Page & M.C. Only Page)			361,673,426	466,002,299	
Avg # Merchants at M.C.			4.0	4.5	Shop@ M.C. team
% Click-&Mortar Merchant			30%	30%	Shop@ A-Z Store List 8/8/00
% Store Nearby User			20%	20%	Wild guess. Important.
% Local Store Available at M.C.			24%	27%	(% Brick-&Mortar Merchant x % Store Nearby User) x Avg # merchants at M.C.
% User decided to pursue a merchant			30%	30%	Shop@ M.C. team
% User prefer to shop offline			75%	75%	Jupiter
% Subtotal			5.4%	6.1%	
PVs on Proximity Search Result Page (DCI)			19,530,365	28,309,640	
% Click-thru to Details Page			10%	15%	Wild guess. Need to ask DCI
PVs on Details Page (DCI)			1,953,037	4,246,446	
Total PVs			21,483,402	32,556,086	
CPM			\$75	\$75	Digital City - Shopping Category (Todd Unger)
REVENUE			\$1,611,255	\$2,441,706	
SERVER LOAD ESTIMATE					
Service Requests			For the Year	19,530,365	28,309,640
Peak Month (Dec) = 18%				3,515,466	5,095,735
Daily Avg During Peak Month				113,402	164,379
Peak Hour (10% of day)				11,340	16,438
Service Requests Per Second During Peak Hour				3.15	4.57



## ***Terms and Definitions***

The following terms are used (and italicized) throughout the PRD, especially in the requirements section.

**"Click-&-Mortar" Shop@ Merchant Partners:** Shop@ merchant partners with physical retail outlets and a web store-front (e.g. BN.com)

**"Brick-&-Mortar" Shop@ Merchant Partners:** Merchants with physical retail outlets and no web store-front (e.g. Mom-&-Pop store)

**"Pure-Play E-tailer" Shop@ Merchant Partners:** Shop@ merchant partners with a web store-front but no physical retail outlets (e.g. eToys)

## ***System Users***

There are three different classes of users for the Shopping Assistant: shoppers, administrators and producers, and executives. Each class is described below. Features for shoppers will be developed first, followed by features for administrators and producers, and finally executives.

**Shoppers:** These are the end users of the system. They interact with the system from within the AOL and CompuServe clients. Their goal is to shop online.

**Administrators and Producers:** These are the users charged with the ongoing operation and maintenance of the system. These users are responsible for trouble-shooting, for adding/deleting and editing merchants and sites where Shopping Assistant services are recommended, and for performing routine maintenance. Their goal is the successful operation, maintenance and expansion of the Shopping Assistant.

**Executives:** Executives are interested in tracking the use and acceptability of the Shopping Assistant. Their goal is to determine how the Shopping Assistant is functioning and whether it is attaining its success criteria.




***AOL Shopping Personas***

<Source: Peter Gremett>



**Mock-up of Digital City Details Page (not final)**

The details page is the heart of Digital City's enhanced shopping directory.


**digitalcity**  
Make It Your Town™

**Washington D.C.**  
Tuesday, September 26, 2000

**PLUS 2.9%**  
Intro APR!  
**CLICK HERE!**

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[Auctions](#) | [Arts](#) | [Classifieds](#) | [Health](#) | [Jobs & Careers](#) | [Maps & Directions](#) | [Money](#) | [Real Estate](#) | [Services](#) | [Shopping](#) | [Travel & Business](#) | [Yellow Pages](#)

### Local Shopping

**Inside Shopping**

- Find A Local Store
- Reviews
- Local Store Sales
- Discount Coupons

Home Accessories Mall  
Shops & Services Mall

**DETAILS**

**HOURS**

Mon-Fri 11:00am-7:00pm  
Sat 11:00am-6:00pm  
Sun Mon 9:00pm

**ACCEPTED PAYMENT**

- American Express
- Cash
- MasterCard
- VISA

**PRICE RANG**

Prices range from \$5 - \$1,500

**RETURN POLICY**

34 days store credit with receipt

**BEST BUYS**

- One of a kind art (Techniques)
- Greeting Cards

**BUY ONLINE**

[Shop @ AOL.COM](#)

**VISIT THE WEBSITE**

[www.wakeup.com](#)

**PARKING**

Street parking

**ADDRESS STREET**

Between Ordway St. NW and Macomb St. NW

**WHAT'S NEARBY?**

- Bars & Clubs
- Restaurants
- Movie Theaters
- More Stores

**DIGITAL CITY PICK**

- Crafts, Collectibles & Hobbies
- Flowers & Gifts
- Home & Garden

**Wake Up Little Suzy**

3409 Connecticut Avenue NW  
Washington, DC 20008  
800.441.1877-562-2422

Owner Susan Liko travels the country buying "fun things for fun people" from more than 100 artists. From picture frames made of vintage matchbooks to one-of-a-kind handcrafted mementos to hand-painted "minors" dolls. It's a good option when you're shopping for the friend who has everything. Read what our Local Experts have to say, or get more Details.

[SALES](#) | [COUPONS](#) | [DELIVERY](#)

**Local Experts**

**Great Selection**

Reviewed by [Arlene P.](#) September 23, 2000

My father calls this place Needless Markup and to a certain degree he is right prices are pretty high here. My mom is forbidden to shop here alot by Dad. My mom and I still love it though.

Ratings: 4 out of 5 stars

★ ★ ★ ★

Click here to [Join Us](#) or [Sign Up](#) now to become a Local Expert and write your own review of Wake Up Little Suzy.

Read more reviews for Wake Up Little Suzy.

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**Biz Card**

Company: Wake Up Little Suzy [Send to a friend](#)

Contact: Susan Liko

Address: 3409 Connecticut Avenue N.W.  
Washington, DC 20008 [Print this page](#)

Phone: 1-877-562-2422

[Back to top](#)

**Upcoming Events:**

9/30 **Make your own jewelry**  
Time: 12pm to 8pm


10/3 **Meet the artists**  
Time: 12pm to 6pm

10/6 - 10/6 **Special Signing Sale**  
Time: 12pm to 8pm

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### Hardware Requirements

Unless otherwise noted, the features described in PRD are meant to run on the following hardware configuration:

#### Server-Side

- Operating System: Solaris 2.6 and above
- Processor: Sun E450/4 CPU
- Memory: 2 GB RAM
- Disk Space: 4 GB hard drive space

#### Client-Side

- Operating System: Windows: 32-bit Win95/98/Me Win-NT/2000 Whistler
- Processor: Pentium Class PC
- Memory: 16 MB RAM
- Disk Space: 48 MB hard drive space
- Screen Resolution: Minimum resolution: 640 x 480 256 colors
- Internet Connection: Modem: 28.8



C

From - Fri Feb 02 19:31:06 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.252]) by  
dredd.mcom.com (Netscape Messaging Server 4.15 dredd Jun 22 2000  
16:29:39) with ESMTP id G85NQZ00.R8C; Fri, 2 Feb 2001 16:23:23 -0800  
Message-ID: <3A7B4F21.70A49ED4@netscape.com>  
Date: Fri, 02 Feb 2001 19:21:53 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 2/2/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 2/2/2001</h3>

1. Continued work on Local Stores design.&nbsp; Met with Search team and discussed

<br>issues related to merchant database, detection of user's location and events

<br>database.

<p>2. Started work on installation and configuration of VL5 plugin. This is

<br>being done on landscape.mcom.com, a development server, for Magic Carpet

<br>authentication. This is to be followed with testing of authentication for

<br>AOL in-service users.

<p>3. Review of career development plan.

<p>4. Support/maintenance work on Shopping List. Updated the demo pages to include

<br>all the required parameters when adding products to Shopping List.

<h4>

Next Week:</h4>

1. Continue configuration of VL5 plugin.

<br>2. Review Local Stores design.

<br>3. Support Shopping List.</html>



D

From - Sun Feb 11 09:13:02 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.200]) by  
dredd.mcom.com (Netscape Messaging Server 4.15 dredd Jun 22 2000  
16:29:39) with ESMTP id G8LJJ400.TI4; Sun, 11 Feb 2001 06:13:52 -0800  
Message-ID: <3A869DC7.2489D7A2@netscape.com>  
Date: Sun, 11 Feb 2001 09:12:23 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 2/9/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 2/9/2001</h3>

1. Continued work on Local Stores design.&nbsp; Met with Rick Henderson and Glenn Mi to talk about modifications to the Merchant Compare service to include local store information. Finalized most of the outstanding design issues.

<p>2. Continued work on installation and configuration of VL5 plugin. Successfully configured the VL5 plugin on landscape.web.aol.com to read Magic Carpet Authentication headers (for web users).

<p>The Magic Carpet VL5 catalog is not released to production and the TurboWeb group does not yet have a test environment set up to

<br>test new catalog which includes the latitude/longitude information.

<p>I still haven't received the mapping file for converting location information to a zip code. The person responsible in the AOLNet Ops&nbsp; is no longer working in the group due to reorg and I have sent mail to the manager, Steve Long, asking for the file.

<p>3. Completed focal review.

<h4>

Next Week:</h4>

1. Continue configuration of VL5 plugin.

<br>2. Review Local Stores design.

<br>3. Support Shopping List.</html>



E

From - Mon Feb 19 07:32:52 2001  
Return-Path: <list@aka.mcom.com>  
Received: from aka.mcom.com ([205.217.237.180]) by  
dredd.mcom.com (Netscape Messaging Server 4.15 dredd Jun 22 2000  
16:29:39) with ESMTP id G8RT5V00.PXA for <srinivas@dredd>; Wed,  
14 Feb 2001 15:27:31 -0800  
Received: (from list@localhost)  
by aka.mcom.com (8.10.0/8.10.0) id f1ENRUI18467  
for srinivas; Wed, 14 Feb 2001 15:27:30 -0800 (PST)  
Resent-Date: Wed, 14 Feb 2001 15:27:30 -0800 (PST)  
Message-ID: <3A8B1484.C175144B@netscape.com>  
Date: Wed, 14 Feb 2001 15:28:04 -0800  
From: acharya@netscape.com (Kamal Acharya)  
X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: Todd Goldman <tgoldman@netscape.com>,  
Jim Ambach <ambach@netscape.com>,  
Peter Weck <weck@netscape.com>,  
Tony Schofield <ant@netscape.com>,  
Rajesh Mahajan <rmahajan@netscape.com>,  
shop-anywhere@netscape.com  
Subject: Shop@Anywhere weekly status report  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
Resent-Message-ID: <"CEQsDD.A.OgE.hRxi6"@glacier>  
Resent-From: shop-anywhere@netscape.com  
X-Mailing-List: <shop-anywhere@netscape.com>  
X-Loop: shop-anywhere@netscape.com  
Precedence: list  
Resent-Sender: shop-anywhere-request@netscape.com  
X-Mozilla-Status: 8001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

<b>Shop@Anywhere status for week ending 2/9/01</b>

<p>This week:

<ul>

<li>

Local Store:</li>

<ul>

<li>

Finished design doc.&nbsp; Design review scheduled for the next week.</li>



<li>

Continued experimentation with the VL5 plugin.&nbsp; Still waiting for the mapping file for converting location information from VL5 header to zipcode.</li>

</ul>

<li>

Shopping Widget:</li>

<ul>

<li>

Finished design doc.&nbsp; Design review scheduled for the next week.</li>

<li>

Implemented class to generate XML from parsed data.</li>

<li>

Started working on image manipulation.</li>

</ul>

<li>

Product Page Anywhere:</li>

<ul>

<li>

Finished design doc.&nbsp; Design review scheduled for the next week.</li>

</ul>

<li>

Completed Focal Review.</li>

<li>

Worked on the Integrated Schedules.</li>

</ul>

Next week:

<ul>

<li>

Hold design reviews.</li>

<li>

Reexamine schedules.</li>

<li>

Get schedule commitments from DCI and P13n divlet.</li>

</ul>

Issues:



<ul>

<li>

Getting schedule commitment from DCI is still the biggest issue.</li>

</ul>

Project Management status:

<p>Accomplishments this week:

<p>- Continued work on the event codes. Merchant Comparison, Shopping Assistant,

and Wallet have event codes that still need work. Wallet has some that need to be set up with

<br>"impact", a new tool from the NOC that allows an event to be monitored over a specified amount of time so that it only gets reported if it occurs

x amount of times during x duration of

<br>time.

<br> I talked to AOL San Diego (Personal Logic) to make them aware of the changes to product pages.

<br>- Followed up with Jim Bramson on copyright requirements on the printer friendly pages.

<br>- Met with EMC rep from Operations to review our new projects.

<br>- Started conversations with Ops to make them aware of our new projects and get assignments. Still need to do followup.

<br>&nbsp;

<p>Issues:

<br>- QCPP 2.0 has no schedule or official plans yet. However if they want to make it into Shopping Assistant for AOL 6.5, they need to start working on it now. Ellen, the new PM for

<br>QCPP 2.0, is aware and addressing the issue.

<p>For next week:

<p>- Continue working on event codes.

<br>- Followup with Ops on new projects. Will invite them to the Design reviews this week.

<br>- Finish non-engineering schedules for the Shop@anywhere projects.

<br>- Hopefully get to committed schedule by end of week.

<br>- Kimberly Blessing will be visiting. We should discuss the Local Stores and ShopHelp.

<br>- Eirene Espinosa is also visiting. She is the Project manager for AOL client 6.0 refresh. Meeting with her regarding Shopping Assistant.

<br>&nbsp;

<br>&nbsp;</html>



F

From - Tue Mar 06 22:26:02 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.51]) by dredd.mcom.com  
(Netscape Messaging Server 4.15) with ESMTP id G9T3WU00.KGH;  
Tue, 6 Mar 2001 18:50:54 -0800  
Message-ID: <3AA5A1A8.430C21A1@netscape.com>  
Date: Tue, 06 Mar 2001 21:49:12 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 3/2/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 3/2/2001</h3>

1. On vacation from 3/1 to&nbsp; 3/2

<p>2. Continued work on VL5 configuration/testing. The current problem with testing for Magic Carpet authentication is that the user auth information (screen name, service type, etc) is available only for the first request to the web server. I have sent my configuration files to the vlsupport team, but no resolution, yet.

<p>3. Started making modifications to the Merchant Comparison module to include local store information.

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores.

<br>3. Support CTA Banner service and Shopping List.</html>



From - Wed Mar 07 06:10:09 2001  
 Return-Path: <list@aka.mcom.com>  
 Received: from aka.mcom.com ([205.217.237.180]) by  
 dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
 G9TEFY00.NP8 for <srinivas@dredd>; Tue, 6 Mar 2001 22:38:22 -0800  
 Received: (from list@localhost)  
 by aka.mcom.com (8.10.0/8.10.0) id f276cMA19954  
 for srinivas; Tue, 6 Mar 2001 22:38:22 -0800 (PST)  
 Resent-Date: Tue, 6 Mar 2001 22:38:22 -0800 (PST)  
 Message-ID: <3AA5D780.628482A1@netscape.com>  
 Date: Tue, 06 Mar 2001 22:38:56 -0800  
 From: acharya@netscape.com (Kamal Acharya)  
 X-Mailer: Mozilla 4.7 [en] (Win95; U)  
 X-Accept-Language: en  
 MIME-Version: 1.0  
 To: Mohsin Hussain <mohsin@netscape.com>,  
 shop-anywhere@netscape.com  
 Subject: Shop@Anywhere weekly engineering status report  
 Content-Type: text/html; charset=us-ascii  
 Content-Transfer-Encoding: 7bit  
 Resent-Message-ID: <"\_hpnKC.A.U3E.dddp6"@glacier>  
 Resent-From: shop-anywhere@netscape.com  
 X-Mailing-List: <shop-anywhere@netscape.com>  
 X-Loop: shop-anywhere@netscape.com  
 Precedence: list  
 Resent-Sender: shop-anywhere-request@netscape.com  
 X-Mozilla-Status: 8001  
 X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

Escalations

<ul>

<li>

None.</li>

</ul>

Accomplishments

<ul>

<li>

Product Page Print & Email</li>

<ul>

<li>

Installed Search code on development server.&nbsp;   Still some issues with  
 the cache database.&nbsp;   Continued setting up the development environment.</

li>



</li>

Worked on the Mail Handler backend code.</li>

</li>

Met with QA team to help develop test plan.</li>

</li>

Engineering and QA participated in the finalized UI review.</li>

</ul>

</li>

Local Store</li>

</ul>

</li>

Discussed merchant feed handling strategy with Steve and Yogi.  Came up with a workable plan.  Need to write down the plan and do a sanity check with others in the divlet and with DCI.</li>

</li>

Discussed including Local Store locator on A-Z pages.  The Dulles team doesn't want to spend a lot of effort into this.  They agreed to include a simple store search widget.</li>

</li>

Got familiar with the Merchant Compare code and started coding the local store UI.</li>

</li>

Engineering and QA participated in the finalized UI review.</li>

</ul>

</li>

Shopping Widget</li>

</ul>

</li>

QA wrote first draft of the test plan.</li>

</li>

Continued working with the P13n folks on the widget implementation details.</li>

</ul>

</li>

Reviewed Shop@Anywhere project requirements with Ops.</li>



</ul>

Issues

<ul>

<li>

DCI relationship still requires very close management.&nbsp; No need to escalate yet.</li>

<li>

Ops raised some issues with our plan to scrape the "store specials" from the department pages.&nbsp; David Habib promised to work with us on this issue and on hardware requirement.</li>

</ul>

Next week

<ul>

<li>

Product Page Print & Email</li>

<ul>

<li>

Finish setting up development environment.</li>

<li>

Try to finish Mail Handler back end.</li>

</ul>

<li>

Local Store</li>

<ul>

<li>

Get agreement from everyone involved on the merchant feed handling.&nbsp; Come up with a plan for implementing the necessary changes to the Tools and feed processing.</li>

<li>

Make progress on Local Store UI development.</li>

</ul>

<li>

Widget</li>

<ul>

<li>

Resolve Ops issues.</li>

<li>



Meet with P13n QA folks to determine the Widget QA environment and responsibilities.</li>

</li>

Resolve open issues with the P13n engineering team.</li>

</ul>

</ul>

</html>



H

From - Sun Mar 11 17:34:57 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.166]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
G9YINY00.BX5; Fri, 9 Mar 2001 16:57:34 -0800  
Message-ID: <3AA97B93.3113AA7E@netscape.com>  
Date: Fri, 09 Mar 2001 19:55:47 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 3/9/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 3/9/2001</h3>

1. Continued work on VL5 configuration/testing. Successfully completed testing of Magic Carpet Authentication. Completed coding for authentication of AOL and CS users.

<p>Submitted request for VL5 headers (in place of X-AOL&nbsp; headers) for the Shopping List QA machine.

<p>2. Continued modifications to the Merchant Comparison module to include local store information.

<p>3. Completed checkin of the code modifications for the enhancements to Shopping List to support CTA Banner service, after successful testing by the CTA Banner team.

<p>4. Met with Manomohan Pillai and Michael Forncrook to update them on recent modifications to Shopping List.

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores.

<br>3. Support CTA Banner service and Shopping List.</html>



I

From - Wed Mar 21 16:11:31 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.115]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GAKAEA00.SL9; Wed, 21 Mar 2001 11:06:10 -0800  
Message-ID: <3AB8FB2E.1215F57D@netscape.com>  
Date: Wed, 21 Mar 2001 14:04:14 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 3/21/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 3/21/2001</h3>

1. Put together Shopping List Release 1.1 after completing testing. Mano to install/test on QA server. The VL5 headers are enabled for QA server.

<p>2. Modified Merchant Comparison module to read local stores information from text database. I put together a text database using the merchant table from the production server for Search and the Franchise ID information from DCI.

<br>&nbsp;

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores.

<br>3. Support CTA Banner service and Shopping List.</html>



J

From - Wed Mar 28 05:33:01 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.179]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GAWLE200.GK6; Wed, 28 Mar 2001 02:34:50 -0800  
Message-ID: <3AC1BDD0.E846CDB9@netscape.com>  
Date: Wed, 28 Mar 2001 05:32:48 -0500  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 3/27/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 3/27/2001</h3>

1. Testing still underway for Shopping List Release 1.1 on QA server. It turned out that the VL5 headers were not initially turned for the cs.com alias of the server. Currently, VL5 authentication works for both web users and in-service users (AOL and CS).

<p>We just noticed another problem, initially reported by the CTA team, where if two users sign in from a web browser in succession, the second user is authenticated as the first user!

<p>I have informed the vlsupport team of the problem. The installation of the new release of Shopping List on production servers is likely to be delayed, pending investigation of the problem.

<p>2. The Merchant Comparison module is modified to work with a text database of the local store merchants. Both the grid version and standard-html version of the MC are working now. We are awaiting the activation of the proximity search interface at DCI so that we can start sending queries to DCI to look up local stores.

<p>3. Reviewed and provided feedback for the QA Test plan for Local Stores.

<br>&nbsp;

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores.

<br>3. Support CTA Banner service and Shopping List.</html>



From - Wed Mar 28 15:26:52 2001  
Return-Path: <list@aka.mcom.com>  
Received: from aka.mcom.com ([205.217.237.180]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GAXCIY00.DNF for <srinivas@dredd>; Wed, 28 Mar 2001 12:20:58 -0800  
Received: (from list@localhost)  
by aka.mcom.com (8.10.0/8.10.0) id f2SKKts24266  
for srinivas; Wed, 28 Mar 2001 12:20:55 -0800 (PST)  
Resent-Date: Wed, 28 Mar 2001 12:20:55 -0800 (PST)  
Message-ID: <3AC2479B.35BD15F0@netscape.com>  
Date: Wed, 28 Mar 2001 12:20:44 -0800  
From: acharya@netscape.com (Kamal Acharya)  
X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: Mohsin Hussain <mohsin@netscape.com>,  
shop-anywhere@netscape.com  
Subject: Shop@Anywhere weekly engineering status  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
Resent-Message-ID: <"PMmFzC.A.w4F.eekw6"@glacier>  
Resent-From: shop-anywhere@netscape.com  
X-Mailing-List: <shop-anywhere@netscape.com>  
X-Loop: shop-anywhere@netscape.com  
Precedence: list  
Resent-Sender: shop-anywhere-request@netscape.com  
X-Mozilla-Status: 8001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

<b>Shop@Anywhere weekly engineering status</b>

<br>3/21/01 - 3/27/01

<p>Escalations

<ul>

<li>

None</li>

</ul>

Accomplishments

<ul>

<li>

Product Page Anywhere</li>

<ul>

<li>

Continued working on the Product Page Email JSPs and integration with the



Search servlet.</li>

</li>

Integrated with Magic Carpet.</li>

</ul>

</li>

Local Store</li>

<ul>

</li>

Both the grid version and the stand alone version of the Mercant Compare are modified to show local stores. We are awaiting the activation of the proximity search interface at DCI so that we can start sending queries to DCI to look up local stores.</li>

</li>

Reviewed QA test plan.</li>

</ul>

</li>

Shopping Widget</li>

<ul>

</li>

Kept working on hosting issues with Ops.&nbsp; We are close to a resolution.&nbsp; Laura is driving this.</li>

</li>

Reviewed HTML for the widget.</li>

</ul>

</ul>

Issues

<ul>

</li>

None</li>

</ul>

Next week

<ul>

</li>

Product Page Anywhere</li>

<ul>

</li>

Try to finish Product Page Email JSPs.</li>



</li>  
Work on first drop to QA.</li>  
</ul>

</li>  
Local Stores</li>

<ul>  
</li>  
Wire Local Store UI to DCI search URL, assuming their interface is live.</li>

</li>  
Integration testing.</li>  
</ul>

</li>  
Shopping Widget</li>

<ul>  
</li>  
Resolve Ops issues.</li>

</li>  
Work with P13n folks on the QA process</li>  
</ul>  
</ul>  
</html>



L

From - Wed Apr 04 06:56:40 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.58]) by dredd.mcom.com  
(Netscape Messaging Server 4.15) with ESMTP id GB9L1Y00.6ZW;  
Wed, 4 Apr 2001 03:56:22 -0700  
Message-ID: <3ACAFDC5.4C1A612@netscape.com>  
Date: Wed, 04 Apr 2001 06:56:06 -0400  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 4/2/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 4/2/2001</h3>

1. Implemented a workaround for the recently found bug in VL5 plugin. If two users sign in from a web browser in succession, this bug results in the second user being authenticated as the first user. The problem is caused by a authentication cookie set by the VL5 plugin when the first user logs in; this cookie is not regenerated when a second user logs in, but is instead reused, resulting in the second user being authenticated as the first.

<p>The workaround clears the VL5 cookie during logout from Shopping List; a new cookie is then generated by VL5 when a new user logs in. After this workaround is tested on QA server, installation of Shopping List Release 1.1 on production servers will be scheduled.

<p>2. I started installing and running the Search service on a new UltraSparc machine; I could not run Search on my Sparc20 system, landscape, because Search software requires UltraSparc systems.

<p>The DCI team has not yet implemented the proximity search interface and are also yet to send us the DCI Franchise Ids for the initial list of Local Store merchants.

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores.

<br>3. Support CTA Banner service and Shopping List.</html>



From - Sun Apr 08 16:01:55 2001  
Return-Path: <list@aka.mcom.com>  
Received: from aka.mcom.com ([205.217.237.180]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GBA9MA00.PEB for <srinivas@dredd>; Wed, 4 Apr 2001 12:46:58 -0700  
Received: (from list@localhost)  
by aka.mcom.com (8.10.0/8.10.0) id f34JkuU27131  
for srinivas; Wed, 4 Apr 2001 12:46:56 -0700 (PDT)  
Resent-Date: Wed, 4 Apr 2001 12:46:56 -0700 (PDT)  
Message-ID: <3ACB7A26.44E37ED0@netscape.com>  
Date: Wed, 04 Apr 2001 12:46:47 -0700  
From: acharya@netscape.com (Kamal Acharya)  
X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: Mohsin Hussain <mohsin@netscape.com>,  
shop-anywhere@netscape.com  
Subject: Shop@Anywhere weekly engineering status  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
Resent-Message-ID: <"1IP\_pB.A.XnG.uo3y6"@glacier>  
Resent-From: shop-anywhere@netscape.com  
X-Mailing-List: <shop-anywhere@netscape.com>  
X-Loop: shop-anywhere@netscape.com  
Precedence: list  
Resent-Sender: shop-anywhere-request@netscape.com  
X-Mozilla-Status: 8001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">  
<html>  
<b>Shop@Anywhere weekly engineering status</b>  
<br>3/28/01 - 4/3/01  
<p>Escalations  
<ul>  
<li>  
None</li>  
</ul>  
Accomplishments  
<ul>  
<li>  
Product Page Anywhere</li>  
</ul>  
<li>  
Worked on Magic Carpet integration.</li>



</ul>

<li>

Local Store</li>

<ul>

<li>

Reviewed and provided feedback on the plain text feed format specified by DCI.&nbsp;Waiting for the modified DCI proximity search URL to be live, to start doing integration testing.&nbsp;(ETA - mid april)</li>

</ul>

<li>

Shopping Widget</li>

<ul>

<li>

We think we have a resolution on the hosting architecture.&nbsp;Need to circle back with Ops and close it next week.</li>

</ul>

</ul>

Issues

<ul>

<li>

None</li>

</ul>

Next week

<ul>

<li>

Product Page Anywhere</li>

<ul>

<li>

Finish Product Page Email.</li>

<li>

Work on first drop to QA.</li>

</ul>

<li>

Local Stores</li>

<ul>

<li>

Start working on the Datamart changes needed to support local stores.</li>

</ul>



<li>

Shopping Widget</li>

<ul>

<li>

Resolve Ops issues.</li>

<li>

Make changes to the Extractor based on new deployment architecture.</li>

<li>

Look into error handling (Netcool).</li>

</ul>

</ul>

</html>



N

From - Tue Apr 10 21:44:54 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.88]) by dredd.mcom.com  
(Netscape Messaging Server 4.15) with ESMTP id GBLU1600.M9D;  
Tue, 10 Apr 2001 18:41:30 -0700  
Message-ID: <3AD3B63B.EFD716C@netscape.com>  
Date: Tue, 10 Apr 2001 21:41:15 -0400  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 4/10/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 4/10/2001</h3>

1. Submitted a QAR for installing the latest release of Shopping List on production servers.

<p>2. Coding is mostly done for the Store Locator feature in Search. A flat-file text database is used for the local stores information. Set up demo pages for the&nbsp; initial set of merchants to be included at launch. Need to setup the images for tracking impressions of the Local Store grid and for generating corresponding logging reports on the production IRS servers.

<p>The DCI team has not yet implemented the proximity search interface and are also yet to send us the DCI Franchise lds for the initial list of Local Store merchants.

<h4>

Next Week:</h4>

1. Continue testing of VL5 plugin.

<br>2. Work on implementation of&nbsp; Local Stores. Drop to QA.

<br>3. Support CTA Banner service and Shopping List.</html>



From - Wed Apr 11 16:04:21 2001  
 Return-Path: <list@aka.mcom.com>  
 Received: from aka.mcom.com ([205.217.237.180]) by  
     dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
     GAKK4P00.U7C for <srinivas@dredd>; Wed, 21 Mar 2001 14:36:25 -0800  
 Received: (from list@localhost)  
     by aka.mcom.com (8.10.0/8.10.0) id f2LMA21734  
     for srinivas; Wed, 21 Mar 2001 14:36:23 -0800 (PST)  
 Resent-Date: Wed, 21 Mar 2001 14:36:23 -0800 (PST)  
 Message-ID: <3AB92CF3.5A6C9364@netscape.com>  
 Date: Wed, 21 Mar 2001 14:36:35 -0800  
 From: acharya@netscape.com (Kamal Acharya)  
 X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
 X-Accept-Language: en  
 MIME-Version: 1.0  
 To: Mohsin Hussain <mohsin@netscape.com>,  
     shop-anywhere@netscape.com  
 Subject: Shop@Anywhere weekly status report  
 Content-Type: multipart/mixed;  
     boundary="-----5610BFCE826A2EA6621188E8"  
 Resent-Message-ID: <"X-SK-.A.MTF.mzSu6"@glacier>  
 Resent-From: shop-anywhere@netscape.com  
 X-Mailing-List: <shop-anywhere@netscape.com>  
 X-Loop: shop-anywhere@netscape.com  
 Precedence: list  
 Resent-Sender: shop-anywhere-request@netscape.com  
 X-Mozilla-Status: 8001  
 X-Mozilla-Status2: 00000000

This is a multi-part message in MIME format.

-----5610BFCE826A2EA6621188E8

Content-Type: text/html; charset=us-ascii

Content-Transfer-Encoding: 7bit

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<br><A HREF="file:///MI/publish/ShopAnywhere/status.html">file:///MI/publish/  
ShopAnywhere/status.html</A></html>

-----5610BFCE826A2EA6621188E8

Content-Type: text/html; charset=us-ascii;  
name="status.html"

Content-Transfer-Encoding: 7bit

Content-Disposition: inline;  
filename="status.html"



```

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">
<html>
<head>
  <meta http-equiv="Content-Type" content="text/html; charset=iso-8859-1">
  <meta name="Author" content="Kamal Acharya">
  <meta name="GENERATOR" content="Mozilla/4.7 [en] (WinNT; U) [Netscape]">
  <title>status report</title>
</head>
<body>
<b>Shop@Anywhere weekly engineering status</b>
<br>3/14/01 - 3/20/01
<p>Escalations
<ul>
<li>
None</li>
</ul>
Accomplishments
<ul>
<li>
Product Page Anywhere</li>

<li>
Got HTML from the UI team.</li>

<li>
Continued working on the Product Page Email front end.</li>
</ul>

<li>
Local Store</li>

<li>
Got the list of merchant Franchise Id Codes(FIC) from DCI.</li>

<li>
Got schedule commitment from DCI on adding FIC code to their search
URL.&nbsp;
They committed to have it ready by 3/28.</li>

<li>
Modified Merchant Comparison module to read local stores information from
a text file, put together using the merchant table from the production
server for Search and the Franchise ID information from DCI.&nbsp; This

```



will allow us to have the local store functionality in the application,  
without having to wait for the Datamart & cache changes to be completed.</li>  
</ul>

<li>  
Shopping Widget</li>

<ul>

<li>

Worked with Ops on hosting the feed server.&nbsp; Discussed our plans with  
key players in MyAOL and MyNetscape that we hadn't talked to before.&nbsp;  
Need to do another architecture review with MyAol Ops to make sure they  
agree to the deployment plan.</li>

<li>

Working on putting together the HTML for the widget to hand over to the  
P13n folks.</li>

</ul>

</ul>

Issues

<ul>

<li>

None</li>

</ul>

Next week

<ul>

<li>

Product Page Anywhere</li>

<ul>

<li>

Continue working on email UI.</li>

<li>

Start working on authentication.</li>

</ul>

<li>

Local Stores</li>

<ul>

<li>

Continue working on Merchant Comparision JSP.</li>

<li>

Put together a schedule for the Datamart/Cache/MAC changes needed to support



local stores.</li>  
</ul>

<li>  
Shopping Widget</li>

<ul>  
<li>  
Resolve Ops issues.</li>

<li>  
Hand over HTML.</li>  
</ul>  
</ul>

</body>  
</html>



From - Wed Apr 11 18:53:54 2001  
 Return-Path: <list@aka.mcom.com>  
 Received: from aka.mcom.com ([205.217.237.180]) by  
     dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
     GBNFG400.JBI for <srinivas@dredd>; Wed, 11 Apr 2001 15:21:40 -0700  
 Received: (from list@localhost)  
     by aka.mcom.com (8.10.0/8.10.0) id f3BMLco29154  
     for srinivas; Wed, 11 Apr 2001 15:21:38 -0700 (PDT)  
 Resent-Date: Wed, 11 Apr 2001 15:21:38 -0700 (PDT)  
 Message-ID: <3AD4D8FD.25C18458@netscape.com>  
 Date: Wed, 11 Apr 2001 15:21:49 -0700  
 From: acharya@netscape.com (Kamal Acharya)  
 X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
 X-Accept-Language: en  
 MIME-Version: 1.0  
 To: Mohsin Hussain <mohsin@netscape.com>,  
     shop-anywhere@netscape.com  
 Subject: Shop@Anywhere weekly engineering status  
 Content-Type: text/html; charset=us-ascii  
 Content-Transfer-Encoding: 7bit  
 Resent-Message-ID: <"5tlx3D.A.gEH.qjN16"@glacier>  
 Resent-From: shop-anywhere@netscape.com  
 X-Mailing-List: <shop-anywhere@netscape.com>  
 X-Loop: shop-anywhere@netscape.com  
 Precedence: list  
 Resent-Sender: shop-anywhere-request@netscape.com  
 X-Mozilla-Status: 8001  
 X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

<b>Shop@Anywhere weekly engineering status</b>

<br>4/4/01 - 4/10/01

<p><b>Local Store</b>

<p>Escalations

<ul>

<li>

None</li>

</ul>

Accomplishments

<ul>

<li>

Have a working prototype of the local store grid in Product Page:&nbsp;  

<a href="http://landscape.web.aol.com:2300/Store\_Locator\_Demo.html">http://  
 landscape.web.aol.com:2300/Store\_Locator\_Demo.html.</a>&nbsp;  

It includes all the logic necessary in Search and Merchant Compare.&nbsp;



It uses a stub DCI page for now, pending the availability of the DCI URL to be live.&nbsp; It also doesn't include any of the datamart changes.&nbsp; The list of merchants with local stores are stored in a text file for now.</li>

<li>

Continued working with DCI on finalizing the merchant feed spec.</li>

</ul>

Issues

<ul>

<li>

Need to get better closure on technical issues.&nbsp; The feed spec needs to be finalized soon.</li>

<li>

Still don't have the URL spec that has all the parameters we need to pass to DCI.</li>

</ul>

Next week

<ul>

<li>

Get agreement on the merchant feed spec.</li>

<li>

Work with UI team to finish the local store grid.</li>

<li>

Work on first drop to QA. Need to decide if we want to wait a few days for the DCI URL to go live.</li>

</ul>

<b>Shopping Widget</b>

<p>Escalations

<ul>

<li>

None</li>

</ul>

<p><br>Accomplishments

<ul>

<li>

Made changes to the XML feed based on input.</li>

<li>

P13n team working on the Widget PSP.</li>

<li>

Didn't have a chance to put in writing the hosting solution that Ops signed



off on.&nbsp; This will need a change in the image urls generated by the  
Extractor, since in the proposed solution the images would be server from  
the MyAOL servers.</li>

</ul>

Issues

<ul>

<li>

There was some suggestion from Kathleen May that the image specials may  
be replaced with text spacial in a future redesign of the department page.&nbsp;  
This will be a problem since, as designed, we are currently scraping image  
specials only.&nbsp; Kimberly Blessing doesn't think that this change would  
happen anytime soon.&nbsp; But, we need to have a plan to deal with this  
possibility, before we lose the services of the widget bullet engineers.</li>

</li>

There are some technical issues on the PSP that need to be resolved soon.</li>

</ul>

Next week

<ul>

<li>

Resolve the PSP technical issues.</li>

</li>

Have a plan for handling the text only specials.</li>

</li>

Try to finish Netcool error handling.</li>

</ul>

<b>Product Page Anywhere</b>

<p>Escalations

<ul>

<li>

None</li>

</ul>

Accomplishments

<ul>

<li>

Spent most of the time on integration testing with Search and VL5.</li>

</ul>

Issues

<ul>

<li>

QA would like to have a drop soon.</li>

</ul>

Next week

<ul>



<li>

The first QA drop.</li>

<li>

Review QA test plan.</li>

</ul>

<br>&nbsp;

<br>&nbsp;

<br>&nbsp;</html>



Q

From - Tue Apr 17 22:24:51 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.167]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GBYUJ300.1N1; Tue, 17 Apr 2001 19:21:03 -0700  
Message-ID: <3ADCFA00.8824E293@netscape.com>  
Date: Tue, 17 Apr 2001 22:20:48 -0400  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 4/17/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">  
<html>

<h3>  
</h3>

<h3>

Status for week ending 4/17/2001</h3>

1. There were a couple of problems with the configuration of VL5 on the Shopping List production servers, that resulted in the in-service users not being authenticated. After fixing the configuration, the release 1.1 of Shopping List is working fine with VL5 authentication for both VL5 and web users.

<p>2. The code for Local Stores is ready to be checked in. We are currently debating the the correct location for the checkin; on a branch of the CVS source or on the tip, after backing out the latest changes to database schema. The datamart and cache modules built from the tip of the CVS source require updates to the Datamart and DB schema on the QA and production servers.

<p>Completed printer-friendly version of the MC and LS tables.

<p>The DCI team has not yet implemented the proximity search interface and are also yet to send us the DCI Franchise Ids for the initial list of Local Store merchants.

<h4>

Next Week:</h4>

1. Deliver a release of Search and Datamart modules to QA for testing of Local Stores.

<br>2. Support CTA Banner service and Shopping List.</html>



R

From - Thu Apr 19 09:29:00 2001  
Return-Path: <list@aka.mcom.com>  
Received: from aka.mcom.com ([205.217.237.180]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GC07IH00.N1U for <srinivas@dredd>; Wed, 18 Apr 2001 12:59:05 -0700  
Received: (from list@localhost)  
by aka.mcom.com (8.10.0/8.10.0) id f3IJx4204275  
for srinivas; Wed, 18 Apr 2001 12:59:04 -0700 (PDT)  
Resent-Date: Wed, 18 Apr 2001 12:59:04 -0700 (PDT)  
Message-ID: <3ADDF1A8.87D050F9@netscape.com>  
Date: Wed, 18 Apr 2001 12:57:28 -0700  
From: acharya@netscape.com (Kamal Acharya)  
X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: Mohsin Hussain <mohsin@netscape.com>,  
shop-anywhere@netscape.com  
Subject: Shop@Anywhere weekly engineering status report  
Content-Type: multipart/mixed;  
boundary="-----E2AEDCE9DA00DCF4FCEEEF31"  
Resent-Message-ID: <"ysoE\_D.A.JCB.Dlf36"@glacier>  
Resent-From: shop-anywhere@netscape.com  
X-Mailing-List: <shop-anywhere@netscape.com>  
X-Loop: shop-anywhere@netscape.com  
Precedence: list  
Resent-Sender: shop-anywhere-request@netscape.com  
X-Mozilla-Status: 8001  
X-Mozilla-Status2: 00000000

This is a multi-part message in MIME format.

-----E2AEDCE9DA00DCF4FCEEEF31

Content-Type: text/html; charset=us-ascii

Content-Transfer-Encoding: 7bit

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<br><A HREF="file:///Ml/publish/ShopAnywhere/status.html">file:///Ml/publish/  
ShopAnywhere/status.html</A></html>

-----E2AEDCE9DA00DCF4FCEEEF31

Content-Type: text/html; charset=us-ascii;

name="status.html"

Content-Transfer-Encoding: 7bit

Content-Disposition: inline;

filename="status.html"



```
<!doctype html public "-//w3c//dtd html 4.0 transitional//en">
<html>
<head>
  <meta http-equiv="Content-Type" content="text/html; charset=iso-8859-1">
  <meta name="Author" content="Kamal Acharya">
  <meta name="GENERATOR" content="Mozilla/4.7 [en] (WinNT; U) [Netscape]">
  <title>status report</title>
</head>
<body>
<b>Shop@Anywhere weekly engineering status</b>
<br>4/11/01 - 4/17/01
<p><b>Local Store</b>
<p>Escalations
<ul>
<li>
None</li>
</ul>
Accomplishments
<ul>
<li>
Local Store code changes ready to be committed to CVS.</li>

<li>
Implemented printer friendly version of Local Store for the product page
printing feature.</li>

<li>
Feed spec finalized.</li>

<li>
Waiting for the DCI URL to be live (ETA 4/19).</li>
</ul>
Issues
<ul>
<li>
None</li>
</ul>
Next week
<ul>
<li>
First drop to QA. Expect to have the DCI URL to be live.</li>

<li>
Start working on DM Cache changes to add local store info.</li>
</ul>
```



**<b>Shopping Widget</b>**

**<p>Escalations**

**<ul>**

**<li>**

**None</li>**

**</ul>**

**Accomplishments**

**<ul>**

**<li>**

**The Extractor code committed to CVS.</li>**

**<li>**

**Did first drop to QA.</li>**

**<li>**

**Fixed error handling and added Netcool logging.</li>**

**<li>**

**Reviewed the impact of text only specials and we are able to handle them fine.</li>**

**<li>**

**Met with the P13n core team to discuss multi brand support.&nbsp;Also, discussed support for the widget after the widget bullet team moves on to their next project in mid May.</li>**

**</ul>**

**Issues**

**<ul>**

**<li>**

**The widget bullet folks are strapped for resource.&nbsp;They can only commit 1 day a week for the shopping widget.&nbsp;They expect to be able to devote more time after the end of April.</li>**

**<li>**

**The P13n core team needs to take on the shopping widget. (We have already brought it up with them)</li>**

**</ul>**

**Next week**

**<ul>**

**<li>**

**Fix any problems found by QA.</li>**

**<li>**

**Resolve multi brand support.</li>**

**</ul>**

**<b>Product Page Anywhere</b>**



<p>Escalations

<ul>

<li>

None</li>

</ul>

Accomplishments

<ul>

<li>

First drop to QA done, with both email and print features available.</li>

</ul>

Issues

<ul>

<li>

none</li>

</ul>

Next week

<ul>

<li>

Fix bugs found in QA.</li>

</ul>

<br>&nbsp;

<br>&nbsp;

<br>&nbsp;

</body>

</html>



S

From - Fri May 04 20:28:52 2001  
Return-Path: <list@aka.mcom.com>  
Received: from aka.mcom.com ([205.217.237.180]) by  
dredd.mcom.com (Netscape Messaging Server 4.15) with ESMTP id  
GCQJYM00.9FN for <srinivas@dredd>; Wed, 2 May 2001 18:25:34 -0700  
Received: (from list@localhost)  
by aka.mcom.com (8.10.0/8.10.0) id f431PXA29994  
for srinivas; Wed, 2 May 2001 18:25:33 -0700 (PDT)  
Resent-Date: Wed, 2 May 2001 18:25:33 -0700 (PDT)  
Message-ID: <3AF0B360.F988615@netscape.com>  
Date: Wed, 02 May 2001 18:24:49 -0700  
From: acharya@netscape.com (Kamal Acharya)  
X-Mailer: Mozilla 4.7 [en] (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: Mohsin Hussain <mohsin@netscape.com>,  
shop-anywhere@netscape.com  
Subject: Shop@Anywhere weekly engineering status  
Content-Type: multipart/mixed;  
boundary="-----E528B35CE3BA2573BB3DCECD"  
Resent-Message-ID: <"zc4S0B.A.3TH.LOL86"@glacier>  
Resent-From: shop-anywhere@netscape.com  
X-Mailing-List: <shop-anywhere@netscape.com>  
X-Loop: shop-anywhere@netscape.com  
Precedence: list  
Resent-Sender: shop-anywhere-request@netscape.com  
X-Mozilla-Status: 8001  
X-Mozilla-Status2: 00000000

This is a multi-part message in MIME format.

-----E528B35CE3BA2573BB3DCECD

Content-Type: text/html; charset=us-ascii

Content-Transfer-Encoding: 7bit

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<br><A HREF="file:///M:/publish/ShopAnywhere/status.html">file:///M:/publish/  
ShopAnywhere/status.html</A></html>

-----E528B35CE3BA2573BB3DCECD

Content-Type: text/html; charset=us-ascii;

name="status.html"

Content-Transfer-Encoding: 7bit

Content-Disposition: inline;

filename="status.html"



```
<!doctype html public "-//w3c//dtd html 4.0 transitional//en">
<html>
<head>
  <meta http-equiv="Content-Type" content="text/html; charset=iso-8859-1">
  <meta name="Author" content="Kamal Acharya">
  <meta name="GENERATOR" content="Mozilla/4.7 [en] (WinNT; U) [Netscape]">
  <title>Shop@Anywhere weekly engineering status</title>
</head>
<body>
<b>Shop@Anywhere weekly engineering
status</b>
<br>4/25/01 - 4/01/01
<p><b>Local Store</b>
<p>Escalations
<ul>
<li>
None</li>
</ul>
Accomplishments
<ul>
<li>
DCI URL is live now.&nbsp; It seems to be working.</li>

<li>
DCI test URL went live, but isn't working as expected.&nbsp; We were told
they need more QA?</li>

<li>
Cache Client changes for local stores in progress.</li>

<li>
Got agreement with DCI on content of the global merchant feed.&nbsp; Waiting
for DCI's input on file names for the feed.</li>
</ul>
Issues
<ul>
<li>
None</li>
</ul>
Next week
<ul>
<li>
Finalize feed file names.</li>

<li>
```



Finish cron job for DCI feed.</li>

</li>

Continue working on cache client changes.</li>

</ul>

<b>Shopping Widget</b>

<p>Escalations

<ul>

<li>

We now have resource commitment from the widget bullet to finish the shopping widget.&nbsp; We still need to make sure that the core team is going to fully support the widget.&nbsp; Mohsin agreed to talk with Richard Quach about this.</li>

</ul>

Accomplishments

<ul>

<li>

No engineering work on the Extractor.</li>

</ul>

Issues

<ul>

<li>

None</li>

</ul>

Next week

<ul>

<li>

Deliver new HTML to the widget team to reflect the department pages redesign.</

li>

</ul>

<b>Product Page Anywhere</b>

<p>Escalations

<ul>

<li>

None</li>

</ul>

Accomplishments

<ul>

<li>

No new development.&nbsp; Product in QA.</li>

</ul>

Issues

<ul>

<li>

none</li>

</ul>



Next week

<ul>

<li>

Fix any bugs found in QA.</li>

</ul>

<br>&nbsp;

<br>&nbsp;

<br>&nbsp;

</body>

</html>



T

From - Wed May 09 05:42:24 2001  
Return-Path: <srinivas@netscape.com>  
Received: from netscape.com ([205.217.228.75]) by dredd.mcom.com  
(Netscape Messaging Server 4.15) with ESMTP id GD1OR700.LK7;  
Tue, 8 May 2001 18:42:43 -0700  
Message-ID: <3AF8A07B.88E82535@netscape.com>  
Date: Tue, 08 May 2001 21:42:19 -0400  
From: srinivas@netscape.com (Srinivas Lingutla)  
X-Mailer: Mozilla 4.7 [en]C-NSCP (WinNT; U)  
X-Accept-Language: en  
MIME-Version: 1.0  
To: acharya@netscape.com  
Subject: Weekly status for 5/8/2001  
Content-Type: text/html; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-Mozilla-Status: 9001  
X-Mozilla-Status2: 00000000

<!doctype html public "-//w3c//dtd html 4.0 transitional//en">

<html>

&nbsp;

<h3>

Status for week ending 5/8/2001</h3>

1. Modified Cache client code to use the new merchant and brand tables.

Added new stored procedures for the tables.

<br>2. Modified the implementation of local stores to use the new tables.

The code is not checked in; the export/import mechanisms need to be updated to include the new tables.

<br>3. Fixed bug #538208 (set error status when second commit fails).

<h4>

Next Week:</h4>

1.&nbsp;Coordinate the checkin of the DB schema changes for Search 2.1 release.

<br>2. Deliver a release of Search and Datamart modules to QA for testing of Local Stores.

<br>3. Support Shopping List.</html>



# **Method and System for Integrated Online Shopping**

## **BACKGROUND OF THE INVENTION**

5

### **FIELD OF THE INVENTION**

The invention relates to online shopping. More particularly, the invention relates to a system and a family of methods that provide for online shopping of a product or service from both online and offline providers.

10

### **DESCRIPTION OF RELATED TECHNOLOGY**

Presently, online shopping services provide information about only online product/service providers that have a storefront Web access, which usually do not have a physical retail store. Such information does not include comparison information about providers of a product/service based on information received from both online and offline providers. Therefore, bargain-seeker shoppers do not fully trust current online product/service pricing information, and majority of shoppers end up using the information they receive from online searching to local physical retail providers for final price comparison. Often, such bargain-seeker shoppers get a better deal or competitive price from a local physical provider and eventually do the shopping offline. Local physical retail providers further attract shoppers because they provide in-store product touch and feel experience, quick delivery and pickup, and convenient return policies.



Furthermore, current online shopping services do not give detailed information about offline providers, such as in-store pick up policies, in-store return policies, and other detailed information.

- 5 There is a need, therefore, for online shopping services that provide shoppers with the ability to find the most competitive price for product/service and comparison information about online and offline providers of such product/service, all in one integrated search. There is also a need for online shopping services that attract and retain offline product/service providers by
- 10 highlighting their detailed information and features online.

### **SUMMARY OF THE INVENTION**

- One presently preferred embodiment of the invention provides a system and a
- 15 method for providing an integrated electronic list of providers for a product or service that comprises the steps of determining at least one online provider, determining at least one offline provider, and integrating the at least one online service provider with the at least one offline service provider to provide an integrated list of providers.

20

- Another presently preferred embodiment of the invention provides a system and a method for providing online comparison information about at least one online provider and at least one offline provider of a product or service. The comparison information may also include comparison information about the
- 25 offline providers of the product or service.



## **BRIEF DESCRIPTION OF THE DRAWINGS**

Figure 1 shows a flow chart for online shopping according to one embodiment of the present invention;

5 Figure 2 shows a representation of a search result according to one embodiment of the present invention; and

Figure 3 shows a representation of an exemplary system for providing integrated shopping information.

10

## **DETAILED DESCRIPTION OF THE INVENTION**

The invention contemplates a new and unique system and a family of methods for online shopping, which may be implemented in a network of computer systems, such as the Internet.

15

Online shoppers may include those shoppers who both search and shop a product or service online. These shoppers usually do not check the online price information with the price information offered by local product/service providers for getting a bargain price. One the other hand, online shoppers

20 may also include those bargain-seekers, price-driven shoppers who usually take the information they receive from online search results to offline local providers, looking for a better deal and/or special offers, sales, and/or coupons. Therefore, current online shopping services lose revenue unless they provide an integrated list of both online and offline product/service

25 providers in response to a search for a product/service, as will be discussed below.



Figure 1 shows a block diagram representation of a method of online search process according to a preferred embodiment of the invention. A shopper may request an online search for a product or service, in step 102. A shopper  
5 may request for a product/service search based on a category of products/services, such as toys, electronics, or cleaners. A shopper may also request for a product/service based on a name or an identification code of a specific product or service, such as a game, a television set, or a carpet cleaner. A request for a product or service may be also based on a name or  
10 an identification code of a product/service provider, such as a specific toy store, an electronics distributor, or a cleaner. A search request for a product or service may be limited to a geographical area. A desired geographical area may be identified by a shopper's city and state, zip code, and/or a target location. A geographical area may be limited to a proximity range, such as a  
15 default or a user-defined search radius about a target location.

After receiving an online search request for providers of a selected product or service, according to one embodiment of the present invention, a search is conducted for both online and offline providers of the desired product or  
20 service. In step 104, the database 106, which contains information about online providers, is searched. These "pure-play e-tailers" include those online providers with a Web storefront, which may not have physical retail outlets. They may allow the shoppers to trade with them only through online shopping.

25 In step 108, the database 110, which contains information about offline providers, is searched. The offline providers may include the offline "brick-&-



mortar” providers, which have physical retail outlets but no Web storefront, such as local mom-&-pop stores. The offline providers may also include the offline “click-&-mortar” providers, which have physical retail outlets as well as Web storefront. These offline providers may allow the shoppers to trade with  
5 them either online or offline.

In step 112, the search results for both online and offline providers may be combined to generate an integrated search result for the desired product or service. Figure 2 presents an exemplary integrated provider page 202. The  
10 integrated provider page 202 may include a first portion 204, pertaining to the online providers that carry the desired product/service, and a second portion 206, pertaining to the offline providers that carry the same product or service.

In step 114, the online providers of a desired product or service may be  
15 compared to the offline providers of such product or service. The provider page 202 may also include a third portion 208 that may provide comparison information about online and offline providers of a selected product or service. The comparison information may be based on providers rating, a product/service price, product/service availability, user review,  
20 professional/expert review, and special promotions, such as coupons and/or sales, and/or return/pickup policies. Therefore, the bargain-seeker, price-driven, and sales-fanatic shoppers may conveniently get the providers comparison information online, and may do more online shopping confidently. This attracts more shoppers to do online shopping, attracts more “brick-&-  
25 mortar” offline providers to join online shopping services, and retains more “pure-play e-tailer” online providers.



The list of offline providers of a product or service may be based on a target geographical location. Shoppers may choose such target locations to be their home, work, or other locations. A shopper may choose one of several target  
5 locations, which may have been already created and stored for future use.

The comparison information may also include comparison information about the offline providers of a selected product or service, which may be based on information such as proximity to a target location, price, rating, special  
10 promotions, product/service availability, or user and/or expert review. The list of offline providers may be prioritized based on a desired factor, such as proximity to a target location, price, rating, or user and/or expert review. When an online shopper selects an offline product service provider from a provider page 206, the shopper may receive detailed information about the  
15 selected offline provider.

The provider page 202 may contain a direct link to an offline provider page 210 that may provide detailed information for a selected offline provider. Such detailed information may include a provider's business name, address, phone  
20 number, photo, map, working hours, rating, user and/or expert reviews, driving direction, sales and/or coupons, and in-store pickup and/or return policies of online purchases. The offline providers may regularly update their information. The provider page 202 may also contain a direct link to an online provider page 212, which may provide detailed information about a selected  
25 online provider and/or a product or service page.



In another embodiment of the invention, a provider locator allows searching for a desired provider, which may include an A-Z directory of providers, a directory of product/service categories, and/or a provider department page.

- 5 The method and system of the invention creates a comparison shopping experience that enables online shoppers to shop online confidently and conveniently, knowing that they are getting the best deal for a product/service based on online comparison information about online and offline product/service providers. The system and method of the present invention  
10 provides a multi-channel search result, an integrated list of online and offline providers, and providers comparison information.

Figure 3 shows a representation of an exemplary system for providing integrated shopping information according to one embodiment of the  
15 invention. The user terminals 302, 304 may include the hardware and software modules to implement the disclosed invention. The user terminals may also include the necessary devices and software modules to connect to the global telecommunication network 306, which may include the Internet. A shopper may use a user terminal to search for shopping information that may  
20 be warehoused in the databases 308, 310. The shopping service providers or system managers may regularly update the databases.

Thus, the system and method of the present invention saves shopping time for bargain-seeker shoppers, attracts more physical product/service retail  
25 outlets to join online shopping services, and retains the online product/service providers.



Accordingly, although the invention has been described in detail with reference to particular preferred or exemplary embodiments, persons possessing ordinary skill in the art to which this invention pertains will appreciate that various modifications and enhancements may be made  
5 without departing from the spirit and scope of the claims that follow.



## CLAIMS

1. A method for providing an integrated electronic list of providers, comprising the steps of:
  - 5 determining at least one online provider for an item;  
determining at least one offline provider for the item; and  
integrating the at least one online provider with the at least one offline provider to provide an integrated list of providers for the item.
- 10 2. The method of Claim 1, wherein the determining steps follow a request for a product.
3. The method of Claim 2, wherein the request is for a product category.
- 15 4. The method of Claim 2, wherein the request is for a desired geographical area.
5. The method of Claim 4, wherein the request is for a predetermined proximity to a target location.
- 20 6. The method of Claim 1, further including:  
providing comparison information for the at least one online provider and the at least one offline provider for the item.
- 25 7. The method of Claim 6, wherein the comparison information includes price comparison.



8. The method of Claim 6, wherein the comparison information includes rating comparison.
- 5 9. The method of Claim 6, wherein the comparison information includes review comparison.
10. The method of Claim 6, wherein the comparison information includes availability comparison.
- 10 11. The method of Claim 6, wherein the comparison information includes special promotion comparison.
12. The method of Claim 6, wherein the comparison information includes
- 15 electronic wallet comparison.
13. The method of Claim 6, wherein the comparison information includes return-policy comparison.
- 20 14. The method of Claim 1, further providing:  
providing comparison information about at least two offline providers.
15. The method of Claim 14, wherein the comparison information includes in-store return policy of online purchases.

25



16. The method of Claim 14, wherein the comparison information includes in-store pickup policy of online purchases.
17. The method of Claim 14, wherein the comparison information includes special promotions.
18. The method of Claim 14, wherein the comparison information includes coupon-availability information.
19. The method of Claim 14, wherein the comparison information includes proximity to the at least two offline providers.
20. The method of Claim 14, wherein the comparison information includes direction to the at least two offline providers.
21. The method of Claim 14, wherein the comparison information includes user review.
22. A computer readable medium embodying a method for providing an integrated electronic list of providers, the method comprising the steps of:  
determining at least one online provider for an item;  
determining at least one offline provider for the item; and  
integrating the at least one online provider with the at least one offline provider to provide an integrated list of providers for the item.
23. A system for online shopping, comprising:



at least one user terminal;

at least one database containing information about online and offline providers;

means for searching the database and for providing an integrated list of  
5 online and offline providers in response to a search request for a selected item; and

means for comparing the online and offline providers for the selected item.

10 24. The computer system of Claim 23, further implemented on a network environment.

25. The computer system of Claim 24, wherein the network environment further comprising a global communications network.



## **Method and System for Integrated Online Shopping**

### **ABSTRACT**

5 The method and system of the present invention provides a comparison shopping experience that enables online shoppers to shop online confidently and conveniently, knowing that they are getting the best deal for a product/service based on online comparison information about both online and offline providers of a product/service. The system and method of the  
10 present invention provides a multi-channel search result, an integrated list of online and offline providers, and comparison information about providers of a selected product or service. Thus, the system and method of the present invention saves shopping time for bargain-seeker shoppers, attracts more physical product/service retail outlets to join online shopping services, and  
15 retains the existing online product/service providers.



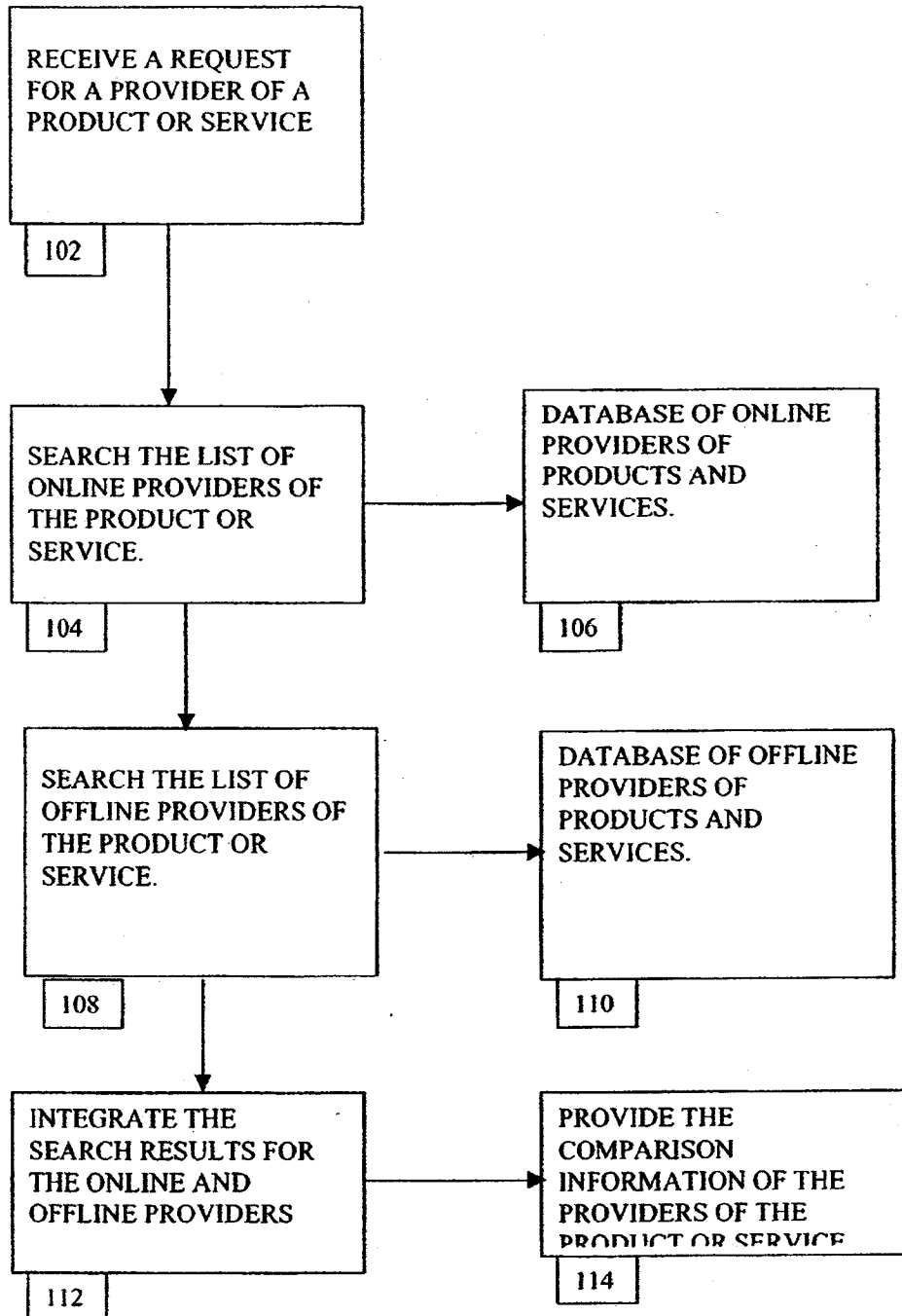
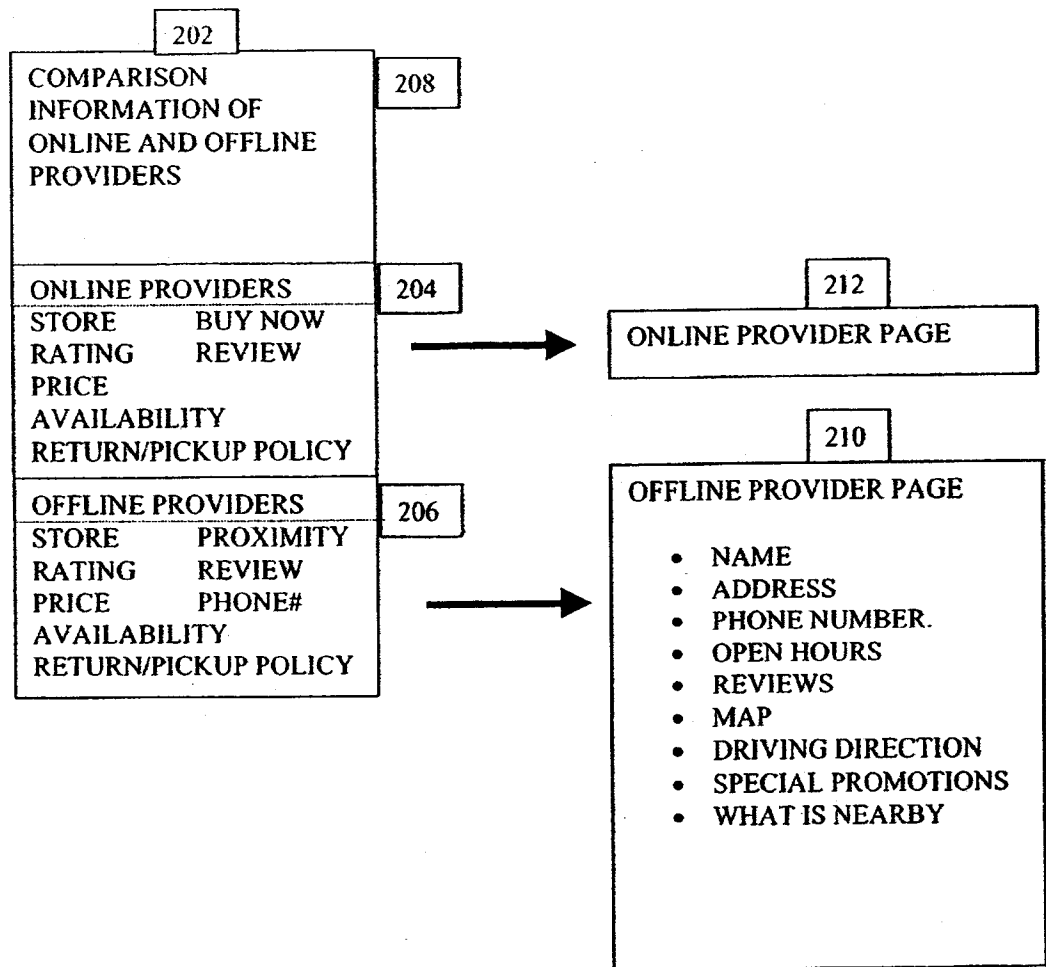


Figure 1





**Figure 2**



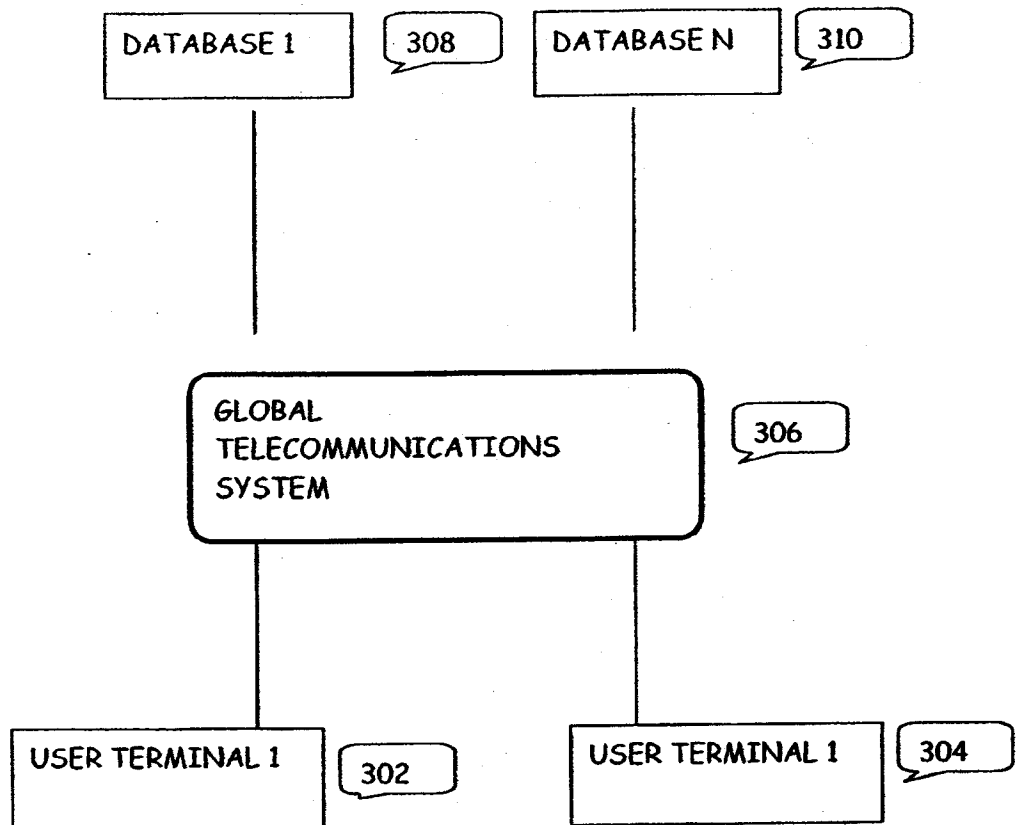


Figure 3



## **Exhibit C**

**Copies of the email with search results and attachments from Carol Warner.**



## **Barbus, Wade A. (Perkins Coie)**

---

**From:** Warner, Carol (Perkins Coie)  
**Sent:** Friday, March 26, 2010 10:13 AM  
**To:** Barbus, Wade A. (Perkins Coie)  
**Subject:** FW: 32052.9527.US00 - Inventor addresses & phone numbers

**Attachments:** Vincent Tong Accurint.xls; Matthew Crampton Accurint.xls

Wade, I searched for all of your inventors in **Accurint**, starting with a basic search on their name in the state where they were shown to have been living back in 2002 (CA for all but one). I then copied the address listings that were more current below; I sometimes also copied the listing with the address shown in the 2002 document. I did NOT run any reports on those names in Accurint since you appeared primarily interested in location and phone number, but I can do that for any listings you designate.

There were many Vincent Tongs in CA, so I limited the results to that name within 75 miles of Alameda CA (the address from the 2002 document). I then downloaded the address listings into a spreadsheet. One Vincent M. Tong had the same address as in the document, so I put all listings with that same name and SSN at the top of the spreadsheet, followed by other Vincent M Tong listings. Please let me know if you have questions about the spreadsheet.

I also downloaded the listings for Matthew Crampton and have included that below. However, the spreadsheet helped me narrow my search and I copied below what appear to be the most relevant listings.

Most of these listings do NOT include phone numbers. I ran most of the names through **Switchboard.com** with limited success; see those results following Accurint stuff, for each name below.

If you want some other sites to check for phone numbers, let me know.

### **Carol Warner | Perkins Coie LLP**

LIBRARIAN  
1201 Third Avenue, Suite 4800  
Seattle, WA 98101-3099  
PHONE: 206.359.3404  
FAX: 206.359.4404  
CWarner@perkinscoie.com

### **Kamal Acharya**

Los Altos CA India

KAMAL K ACHARYA  
Gender: Male  
DOB: 10/xx/1959 (50)  
592-14-xxxx  
675 DISTEL DR [Address in document]  
LOS ALTOS CA 94022-1502  
May 96 - Mar 10  
Phone:  
**650-917-8829 - PDT**  
ACHARYA SHARMILA

### **Vincent Tong**

Alameda CA Hong Kong





Vincent Tong  
Accurint.xls

Switchboard.com

Too many listings in CA; you'll need to decide which listings are most relevant and try the name in those cities.

### **Peter Gremett**

Sunnyvale CA US

PETER JOSEPH GREMETT

Gender: Male

DOB: 12/xx/1970 (39)

576-70-xxxx

1045 W MCKINLEY AVE 1

SUNNYVALE CA 94086-7438 [Same city as in document]

May 02 - **Mar 10**

Switchboard.com

Peter J Gremett

1045 W McKinley Ave

Sunnyvale, CA 94086-7438

phone number unavailable

Age:40-44

### **Matthew Crampton**

Mountain View CA US

MATTHEW C CRAMPTON

Gender: Male

DOB: 01/xx/1979 (31)

378-06-xxxx

841 W CALIFORNIA AVE UNIT C

SUNNYVALE CA 94086-2491 [City close to Mountain View]

2004 - **Mar 10**

MATTHEW C CRAMPTON

Gender: Male

DOB: 01/xx/1979 (31)

378-06-xxxx

230 MONROE DR APT 9 [Address in document]

MOUNTAIN VIEW CA 94040-1066

Oct 01 - **May 09**



Matthew Crampton  
Accurint.xls

Switchboard.com

M Crampton

street address not available

Sunnyvale, CA

(408) 962-0491



**Srinivas Lingutla**

Pittsfield MA India

SRINIVAS LINGUTLA

Gender: Male

DOB: 04/xx/1965 (44)

400-33-xxxx

20 MEADOW RIDGE DR [Address in document]

PITTSFIELD MA 01201-5762

Mar 01 - Mar 10

Switchboard.com

Srinivas Lingutla

20 Meadow Ridge Dr

Pittsfield, MA 01201-5762

phone number unavailable

Age:45-49

**Ellen F. Butler**

San Francisco CA US

ELLEN FRANCES BUTLER

Gender: Female

DOB: 07/xx/1972 (37)

579-80-xxxx

2398 PACIFIC AVE APT 508

SAN FRANCISCO CA 94115-1218 [Same city as in document]

Sep 02 - Dec 09

ELLEN FRANCES BUTLER

Gender: Female

DOB: 07/xx/1972 (37)

579-80-xxxx

2219 STEINER ST [Address in document]

SAN FRANCISCO CA 94115-2219

Aug 98 - Apr 02

Switchboard.com

THIS IS A **DIFFERENT NAME AND ADDRESS** FROM THAT ABOVE; found nothing for Ellen F Butler:

Ellen **M** Butler

4810 17th St

San Francisco, CA 94117-4331

(415) 564-3712

Age:45-49

---

**From:** LibraryReference-SEA  
**Sent:** Thursday, March 25, 2010 1:40 PM  
**To:** Barbus, Wade A. (Perkins Coie)  
**Cc:** Warner, Carol (Perkins Coie)  
**Subject:** RE: 32052.9527.US00 - Inventor addresses & phone numbers

Wade, we use Accurant, a public records database, to search for addresses of persons like these. When we perform a search, we must provide, AT MINIMUM, a STATE as location, so IF a person has moved to another state, there often is no really good way to track him or her down. I see that this document is from 2002, so it's not exactly current.

We'll cross our fingers and hope that these people are still in the northern CA area; I'll see what I can find!

**When do you need this information?** End of today, tomorrow, early next week? I have 3 other projects going on (so



far), so I'm trying to set priorities.

Thanks very much!

**Carol Warner**  
**Librarian**

**Library & Research Services | Perkins Coie LLP**  
PHONE: 206.359.8444  
E-MAIL: [library@perkinscoie.com](mailto:library@perkinscoie.com)

---

**From:** Barbus, Wade A. (Perkins Coie)  
**Sent:** Thursday, March 25, 2010 1:27 PM  
**To:** \*Library SEA  
**Cc:** Chin, Davin K. (Perkins Coie)  
**Subject:** 32052.9527.US00 - Inventor addresses & phone numbers

Hello,

I am trying to find the current home address and phone number for the six inventors for this patent matter. All of them work or did work for AOL. The names of the inventors are listed below, the most current addresses we have are on the attached document. Any assistance you could give in finding current information for these inventors would be greatly appreciated.

Kamal Acharya  
Vincent Tong  
Peter Gremett  
Matthew Crampton  
Srinivas Lingutla  
Ellen F. Butler

Please let me know if you have any questions.

Thanks,

Wade

**Wade Barbus | Perkins Coie LLP**

Paralegal  
1201 Third Avenue, Suite 4800  
Seattle, WA 98101-3099  
PHONE: 206.359.3287  
FAX: 206.359.9000  
E-MAIL: [WBarbus@perkinscoie.com](mailto:WBarbus@perkinscoie.com)  
<< File: Inventors - 32052.9527.US00.pdf >>



VINCENT TONG										Accurant addresses within 75 miles of Alameda CA												CW for W. Barbus		32052.9527.							
NAME										STREET ADDRESS										CITY		STATE		ZIP		PROBABLE CURRENT ADDRESS		PHONE NUMBER		SSN	
VINCENT M TONG										2520 COLLEGE 103 AVE										BERKELEY		CA		94704		No				626-64-xxxx	
VINCENT M TONG										535 PIERCE ST APT 451										ALBANY		CA		94706-1000		No				626-64-xxxx	
VINCENT M TONG										870 E EL CAMINO REAL APT 616										SUNNYVALE		CA		94087-2953		No				626-64-xxxx	
VINCENT M TONG										3552 MCSHERRY WAY										ALAMEDA		CA		94502-7075		No				626-64-xxxx	
VINCENT M TONG										2520 COLLEGE AVE APT 103										BERKELEY		CA		94704-3058		No				626-64-xxxx	
VINCENT M TONG										34734 WILLIAMS WAY										UNION CITY		CA		94587-5578		No				626-64-xxxx	
VINCENT M TONG										6363 CHRISTIE AVE APT 904										EMERYVILLE		CA		94608-1919		No				626-64-xxxx	
VINCENT M TONG										352 PRENTISS ST										SAN FRANCISCO		CA		94110-6141		No		000-262-6233		567-76-xxxx	
VINCENT M TONG										352 PRENTISS ST SAN ST										SAN FRANCISCO		CA		94110		No				567-76-xxxx	
VINCENT M TONG										2605 TRANSON										SAN JOSE		CA		95132		No				567-76-xxxx	
VINCENT M TONG										1367 BEL AIRE RD										SAN MATEO		CA		94402-3616		No				567-76-xxxx	
VINCENT M TONG										3605 TRONSON CT										SAN JOSE		CA		95132-1369		No				567-76-xxxx	
VINCENT M TONG										2514 EDGEDALE CT										SAN JOSE		CA		95122-4006		No		000-341-7077		567-76-xxxx	
VINCENT M TONG										3505 TRONSON CT										SAN JOSE		CA		95132		No				567-76-xxxx	
VINCENT M TONG										3605 TURNWOOD CT										SAN JOSE		CA		95130-1368		No				567-76-xxxx	
VINCENT L TONG										7260 MARTWOOD WAY										SAN JOSE		CA		95120-3424		No				432-80-xxxx	
VINCENT L TONG										7269 MARTWOOD WAY										SAN JOSE		CA		95120-3419		No				432-80-xxxx	
VINCENT TONG										1235 43RD AVE										SAN FRANCISCO		CA		94122-1212		No				546-04-xxxx	
VINCENT G TONG										1466 9TH AVE										SAN FRANCISCO		CA		94122-3607		No				546-04-xxxx	
VINCENT G TONG										1471 WASHINGTON ST APT 103										SAN FRANCISCO		CA		94109-3903		No				546-04-xxxx	
VINCENT TONG																				REDWOOD CITY		CA		94061		No				546-04-xxxx	
VINCENT TONG																										No				546-04-xxxx	
VINCENT T TONG										1511 WOODSIDE RD										REDWOOD CITY		CA		94061-3432		No				546-04-xxxx	
VINCENT T TONG										1515 WOODSIDE RD										REDWOOD CITY		CA		94061-3432		No				546-04-xxxx	
VINCENT T TONG										1663 VIRGINIA AVE										REDWOOD CITY		CA		94061-2662		No				546-04-xxxx	
VINCENT T TONG										1513 WOODSIDE RD										REDWOOD CITY		CA		94061-3432		No				546-04-xxxx	
VINCENT TONG										1990 EMBARCADERO										SAN FRANCISCO		CA				No				550-50-xxxx	
VINCENT TONG										411 SANTA CLARA AVE APT										OAKLAND		CA		94610-1920		No				550-50-xxxx	
VINCENT TONG										PO BOX 13										OAKLAND		CA		94604-0013		No				550-50-xxxx	
VINCE TONG										1228 36TH AVE										OAKLAND		CA		94601-3432		No				550-50-xxxx	
VINCE TONG										TRACTION INTL										OAKLAND		CA		94611		No		000-339-0936		550-50-xxxx	
VINCE TONG										PO BOX 13190										OAKLAND		CA		94661-0190		No		000-339-0936		550-50-xxxx	
VINCENT TONG										6318 THORNHILL DR										OAKLAND		CA		94611-1223		Yes		510-339-0936 - PDT		550-50-xxxx	
VINCE TONG										6318 THORNHILL DR										OAKLAND		CA		94611-1223		Yes		510-339-0936 - PDT		550-50-xxxx	
VINCENT TONG										1228 36TH AVE										OAKLAND		CA		94601-3432		No		510-339-0936 - PDT		550-50-xxxx	
VINCENT TONG										E 12TH ST										OAKLAND		CA		94601		No		510-339-0936 - PDT		550-50-xxxx	
VINCENT TONG										918 38TH AVE										OAKLAND		CA		94601-4046		No		510-339-0936 - PDT		550-50-xxxx	
VINCENT TONG										3800 WATTLING ST										OAKLAND		CA		94601-4043		No		510-339-0936 - PDT		550-50-xxxx	
VINCENT TONG										PO BOX 13190										OAKLAND		CA		94661-0190		No		510-339-0936 - PDT		550-50-xxxx	
VINCENT L TONG										566 CAPELL ST APT 3										OAKLAND		CA		94610-3858		No		510-339-0936 - PDT		550-71-xxxx	



VINCENT TONG	Accurant addresses within 75 miles of Alameda CA							CW for W. Barbus	32052.9527.
NAME	STREET ADDRESS	CITY	STATE	ZIP	PROBABLE CURRENT ADDRESS	PHONE NUMBER	SSN		
VINCENT L TONG	593 SHETLAND CT	MILPITAS	CA	95035-3932	No	000-946-9079	550-71-xxxx		
VINCENT TONG	148 E WILLIAM ST APT	SAN JOSE	CA	95112-5674	No		552-99-xxxx		
VINCENT TONG	34077 PASEO PADRE PKWY APT 12	FREMONT	CA	94555-2372	No		552-99-xxxx		
VINCENT Y TONG	34077 PASEO PADRE PKWY APT 12	FREMONT	CA	94555-2372	No		552-99-xxxx		
VINCENT TONG	38852 STONINGTON TER	FREMONT	CA	94536-4278	No		552-99-xxxx		
VINCENT Y TONG	550 CENTER ST APT 328	MORAGA	CA	94556-2207	No		552-99-xxxx		
VINCENT TONG	34457 WILLOW LN	UNION CITY	CA	94587-8017	No		552-99-xxxx		
VINCENT Y TONG	550 CENTER ST # 328	MORAGA	CA	94556-2207	No		552-99-xxxx		
VINCENT Y TONG	34880 TRAVERLINE WAY	UNION CITY	CA	94587-4681	No		552-99-xxxx		
VINCENT Y TONG	34457 WILLOW LN	UNION CITY	CA	94587-8017	No		552-99-xxxx		
VINCENT Y TONG	460 S 6TH ST APT 4	SAN JOSE	CA	95112-5655	No		552-99-xxxx		
VINCENT Y TONG	4080 OROVILLE CT	FREMONT	CA	94555-3311	No		552-99-xxxx		
VINCENT Y TONG	4080 OROVILLE CT	FREMONT	CA	94555-3311	No		552-99-xxxx		
VINCENT Y TONG	38852 STONINGTON TER	FREMONT	CA	94536-4278	No		552-99-xxxx		
VINCENT Y TONG	28859 LA CORONA ST	HAYWARD	CA	94544-6228	No		552-99-xxxx		
VINCENT TONG	40208 SANTA TERESA CMN	FREMONT	CA	94539-3629	No		552-99-xxxx		
VINCENT TONG	28859 LA CORONA ST	HAYWARD	CA	94544-6228	No		552-99-xxxx		
VINCENT L TONG	593 SHETLAND CT	MILPITAS	CA	95035-3932	No		556-71-xxxx		
VINCENT LAP TONG	30548 MALLORCA WAY	UNION CITY	CA	94587-1672	No		556-71-xxxx		
VINCENT LAP TONG	33250 LAKE ONEIDA ST	FREMONT	CA	94555-1285	No	000-946-9079	556-71-xxxx		
VINCENT LAP TONG	2915 MERIDIEN CIR	UNION CITY	CA	94587-1674	No		556-71-xxxx		
VINCENT LAP TONG	45641 MONTCLAIRE TER	FREMONT	CA	94539-4815	No	510-818-0513 - PDT	556-71-xxxx		
VINCENT TONG	MONTCLAIRE TRL	FREMONT	CA	94539	Yes		556-71-xxxx		
VINCENT H TONG	8428 SANDSTONE SEA	SACRAMENTO	CA	95829	No		567-57-xxxx		
VINCENT H TONG	8555 WASHINGTON BLVD	ROSEVILLE	CA	95678-5901	No		567-75-xxxx		
VINCENT H TONG	1234 S WHITE RD	SAN JOSE	CA	95127	No		567-75-xxxx		
VINCENT HUNG TONG	7529 WINDBRIDGE DR APT 160	SACRAMENTO	CA	95831-5231	No		567-75-xxxx		
VINCENT HUNG TONG	5385 KING ESTATES CT	SAN JOSE	CA	95135-1365	No		567-75-xxxx		
VINCENT HUNG TONG	5383 KING ESTATES CT	SAN JOSE	CA	95135-1365	No	000-576-3005	567-75-xxxx		
VINCENT HUNG TONG	8248 SANDSTONE SEA WAY	SACRAMENTO	CA	95829-9500	No		567-75-xxxx		
VINCENT HUNG TONG	10128 BRENNIA WAY	ELK GROVE	CA	95757-5957	No		567-75-xxxx		
VINCENT HUNG TONG	3379 KOHLER RD	SAN JOSE	CA	95148-1732	No	408-287-8557 - PDT	567-75-xxxx		
VINCENT HUNG TONG	642 BLYTHE CT APT 10	SUNNYVALE	CA	94085-3208	No		567-75-xxxx		
VINCENT HUNG TONG	PO BOX 51205	SAN JOSE	CA	95151-5205	No	000-576-3005	567-75-xxxx		
VINCENT TONG	2216 ASHBY D	BERKELEY	CA	94705	No		603-07-xxxx		
VINCENT TONG	2231 WARD ST APT	BERKELEY	CA	94705-1050	No		603-07-xxxx		
VINCENT TONG	655 S FAIR OAKS AVE APT C212	SUNNYVALE	CA	94086-7830	No		603-07-xxxx		
VINCENT TONG	661 W FREMONT AVE	SUNNYVALE	CA	94087-2401	No	000-737-1025	603-07-xxxx		
VINCENT TONG	2333 LOUIS RD	PALO ALTO	CA	94303-3636	No		603-07-xxxx		
VINCENT K TONG	800 SEA SPRAY LN APT 316	FOSTER CITY	CA	94404-2433	No		603-07-xxxx		
VINCENT K TONG	714 WILLIS AVE	SAN JOSE	CA	95125-1547	No		603-07-xxxx		
VINCENT K TONG	1993 PLYMOUTH ST	SARATOGA	CA	95070	No		603-07-xxxx		



VINCENT TONG		Accurant addresses within 75 miles of Alameda CA									CW for W. Barbus	32052.9527.U
										PROBABLE CURRENT ADDRESS		
NAME	STREET ADDRESS	CITY	STATE	ZIP						PHONE NUMBER	SSN	
VINCENT K TONG	402 GALLERIA DR APT 7	SAN JOSE	CA	95134-2408					No	000-737-1025	603-07-xxxx	
VINCENT K TONG	14221 LUTHERIA WAY	SARATOGA	CA	95070-5979					Yes	408-872-1871 - PDT	603-07-xxxx	
VINCENT TONG		SARATOGA	CA	95070					Yes	408-872-1871 - PDT	603-07-xxxx	
VINCENT K TONG	14221 LUTHERIA WAY 202	SARATOGA	CA	95070-5979					Yes	408-872-1871 - PDT	603-07-xxxx	
VINCENT K TONG	2753 S NORFOLK ST APT 209	SAN MATEO	CA	94403-5504					No		603-07-xxxx	
VINCENT K TONG	1993 PLYMOUTH ST APT 11	MOUNTAIN VIEW	CA	94043-1741					No		603-07-xxxx	
VINCENT K TONG	870 E EL CAMINO REAL APT 62	SUNNYVALE	CA	94087-2962					No		603-07-xxxx	
VINCENT K TONG	1453 VIA VISTA	SAN MATEO	CA	94404-2415					No	000-341-6444	603-07-xxxx	
VINCENT K TONG	15221 LUTHERIA WAY	SARATOGA	CA	95070					No		603-07-xxxx	
VINCENT M TONG	101 W WEDDELL DR APT 343W	SUNNYVALE	CA	94089-1582					No	408-507-1900 - PDT	615-49-xxxx	
VINCENT M TONG	101 W WEDDELL DR APT 338	SUNNYVALE	CA	94089-1582					No		615-49-xxxx	
VINCENT TONG	2536 COLLEGE AVE APT 8C	BERKELEY	CA	94704-3020					No		617-20-xxxx	
VINCENT TONG	5425 DE MARCUS BLVD APT 408	DUBLIN	CA	94568-7589					No		617-20-xxxx	
VINCENT TONG	992 SOUTHGATE AVE	DALY CITY	CA	94015-3829					No		617-20-xxxx	
VINCENT TONG	5563 JACQUILINE WAY APT 20	LIVERMORE	CA	94550-7312					No		617-20-xxxx	
VINCENT TONG	124 EL CAPITAN LN	ANTIOCH	CA	94509-5643					No		617-20-xxxx	
VINCENT WING CHUNG TONG	382 GRENADINE WAY	HERCULES	CA	94547-2047					No	510-245-2168 - PDT	617-98-xxxx	
VINCENT D TONG	45641 MONTCLAIRE TER	FREMONT	CA	94539-4815					No		625-50-xxxx	
VINCENT TONG	1060 N 4TH ST	SAN JOSE	CA	95112-4941					No	408-296-4303 - PDT		
VINCENT TONG	PO BOX 1198	WOODLAND	CA	95776-1198					No			
VINCE TONG	69 COLLEGE ST	WOODLAND	CA	95695-3219					No			
VINCENT TONG	829 36TH AVE	OAKLAND	CA	94601-3408					No			
VINCENT TONG	69 COLLEGE ST	WOODLAND	CA	95695-3219					No			
VINCE TONG	829 36TH AVE	OAKLAND	CA	94601-3408					No			
VINCE TONG	846 35TH AVE	OAKLAND	CA	94601-3407					No			
VINCENT TONG	834 DEL ORO ST	WOODLAND	CA	95695-5045					No			
VINCE TONG	834 DEL ORO ST	WOODLAND	CA	95695-5045					No			
VINCENT TONG	41369 DANZON CT	FREMONT	CA	94539-3869					No			
VINCENT TONG	66 COLLEGE ST 70	WOODLAND	CA	95695-3220					No			
VINCENT TONG	63 VIRGINA AVE REDW	REDWOOD CITY	CA	94061					No			
VINCE TONG		ELK GROVE	CA	95624					Yes			
VINCENT TONG	PO BOX 1198	WOODLAND	CA	95776-1198					No			
VINCENT TONG	846 35TH AVE	OAKLAND	CA	94601-3407					No	408-296-4303 - PDT		



S00	Retrieved 3-26-2010			
AGE	DOB	DECEASED	DATE RECORD VERIFIED	
36	Jun xx 1973	No	May-95	
36	Jun-73	No	Aug-95	
36	Jun xx 1973	No	1-Jun	
36	Jun xx 1973	No	1999 - Jul 02	
36	Jun xx 1973	No	Feb 95 - Jun 01	
36	Jun xx 1973	No	Mar 02 - Mar 10	
36	Jun xx 1973	No	Mar 95 - Jul 01	
49	Aug-60	No	Jul-80	
50	1960	No	Oct-88	
49	1961	No	May-90	
49	Aug xx 1960	No	Apr 96 - Mar 10	
49	Aug xx 1960	No	Aug 89 - Dec 04	
49	Aug-60	No	Jul 80 - Apr 83	
49	Aug xx 1960	No	Sep 89 - Dec 92	
49	Aug xx 1960	No	Sep 93 - Aug 95	
		No	Jul-86	
		No	Jul-86	
71	Jan-39	Yes	Jan-83	
71	Jan-39	Yes	Jan-83	
71	Jan-39	Yes	Jan-83	
73	Jan xx 1937	Yes	Apr-96	
73	Jan xx 1937	Yes	Apr-96	
72	1938	Yes	Dec 91 - Apr 04	
71	Jan-39	Yes	Jul 80 - Apr 86	
70	May-39	Yes	Jul 80 - Sep 93	
71	Jan-39	Yes	Jun 84 - Aug 93	
70	1940	No	Apr-86	
70	1940	No	Apr-86	
70	1940	No	Jul-87	
69	Apr xx 1940	No	Dec-96	
69	Apr xx 1940	No	Jul 80	
69	Apr xx 1940	No	Nov 09	
69	Apr xx 1940	No	Mar 85 - Mar 10	
69	Apr xx 1940	No	Mar 85 - Mar 10	
69	Apr xx 1940	No	Mar 89 - 2006	
69	Apr xx 1940	No	Sep 94 - 2000	
69	Apr xx 1940	No	Sep 94 - 2005	
69	Apr xx 1940	No	Sep 94 - 2005	
69	Apr xx 1940	No	Sep 94 - Aug 09	
47	May-62	No	Nov-85	



S00	Retrieved 3-26-2010				
AGE	DOB	DECEASED	DATE RECORD VERIFIED		
47	May-62	No	Nov 85 - Apr 86		
42	1968	No	Mar-91		
42	1968	No	Oct-95		
60	1950	No	May-96		
42	1968	No	Mar-00		
42	1968	No	4-Jan		
42	1968	No	5-Mar		
60	1950	No	4-Apr		
60	1950	No	6-May		
60	1950	No	4-Oct		
60	1950	No	Aug 91 - Feb 95		
60	1950	No	Jan 93 - Dec 09		
42	1968	No	Jun 95 - Aug 09		
60	1950	No	Mar 00 - Oct 05		
60	1950	No	Nov 04 - Jul 06		
42	1968	No	Oct 88 - Dec 90		
42	1968	No	Sep 01 - Mar 10		
47	May-62	No	Feb-86		
47	May xx 1962	No	Jul 99		
47	May-62	No	Feb 86 - Aug 93		
47	May-62	No	Feb 86 - Mar 94		
46	May xx 1963	No	Jun 99 - Mar 10		
		No	Oct 04 - Mar 10		
41	Aug xx 1968	No	Oct 04 - Dec 09		
41	Aug xx 1968	No	Apr-94		
41	Aug xx 1968	No	Oct-98		
41	Aug xx 1968	No	1-May		
41	Aug xx 1968	No	1-Dec		
41	Aug xx 1968	No	Oct 01		
41	Aug xx 1968	No	Apr 01 - Mar 10		
41	Aug xx 1968	No	Aug 04 - 2006		
41	Aug xx 1968	No	Feb 88 - Dec 09		
41	Aug xx 1968	No	Feb 95 - Apr 96		
41	Aug xx 1968	No	Jan 92 - Oct 01		
43	1967	No	Jan-88		
43	1967	No	Nov-89		
43	1967	No	Jun-91		
43	1967	No	Dec-91		
43	1967	No	Jun-94		
43	1967	No	Mar-95		
44	1966	No	Jun-00		
44	1966	No	1-Feb		



S00	Retrieved 3-26-2010			
AGE	DOB	DECEASED	DATE RECORD VERIFIED	
43	1967	No	Aug 92 - Dec 92	
		No	Jul 00 - Jan 10	
		No	Jul 00 - Mar 10	
44	1966	No	May 00 - Mar 10	
43	Jun-66	No	May 88 - Mar 95	
44	1966	No	May 97 - Aug 05	
43	1967	No	Nov 93 - Jan 99	
43	1967	No	Nov 96 - Jan 97	
		No	Oct 01 - May 04	
		No	Feb 05 - Mar 10	
		No	Feb 05 - Nov 06	
31	Oct xx 1978	No	Aug 98 - Sep 02	
31	Oct xx 1978	No	Feb 08 - Apr 09	
31	Oct xx 1978	No	Jul 97 - Jul 98	
31	Oct xx 1978	No	Oct 06 - Feb 07	
31	Oct xx 1978	No	Sep 06 - Sep 09	
29	Oct xx 1980	No	Sep 98 - Mar 10	
18	May xx 1991	No	Sep 09 - Mar 10	
		No	2000	
		No	2000	
		No	Aug-89	
		No	Sep-94	
		No	Sep-94	
		No	Dec-98	
		No	6-Apr	
		No	Dec 02	
		No	Aug 99 - May 03	
		No	Jun 05 - May 07	
		No	Mar 88 - 2001	
		No	May 91 - Dec 91	
		No	Nov 08 - Mar 10	
		No	Sep 89 - Dec 92	
		No	Sep 94 - Apr 06	



MATTHEW CRAMPTON	Accurint report 3-26-2010	CW for W. Barbus	STATE	ZIP	PHONE NUMBER	SSN	AGE
NAME	STREET ADDRESS	CITY	STATE	ZIP	PHONE NUMBER	SSN	AGE
MATTHEW C CRAMPTON	75 GOUGH ST APT 18	SAN FRANCISCO	CA	94102-5942		378-06-xxxx	31
MATT CRAMPTON	200 DANA ST APT E	MOUNTAIN VIEW	CA	94041	650-691-9722 - PDT	378-06-xxxx	31
MATT CRAMPTON	200 E DANA ST APT 22E	MOUNTAIN VIEW	CA	94041-2436	650-691-9722 - PDT	378-06-xxxx	31
MATT CRAMPTON	200 E DANA ST APT 22E	MOUNTAIN VIEW	CA	94041-2436	650-937-5989 - PDT	378-06-xxxx	31
MATT CRAMPTON	200 DANA ST APT E	MOUNTAIN VIEW	CA	94041	650-937-5989 - PDT	378-06-xxxx	31
MATTHEW C CRAMPTON	3565 17TH ST	SAN FRANCISCO	CA	94110-1077	415-552-7153 - PDT	378-06-xxxx	31
MATTHEW C CRAMPTON	65 OAKWOOD ST # A	SAN FRANCISCO	CA	94110-1573		378-06-xxxx	31
MATTHEW C CRAMPTON	200 DANA A 22 ST E	MOUNTAIN VIEW	CA	94041		378-06-xxxx	31
MATTHEW C CRAMPTON	200 E DANA ST APT A22	MOUNTAIN VIEW	CA	94041-2420		378-06-xxxx	31
MATTHEW C CRAMPTON	230 MONROE DR APT 9	MOUNTAIN VIEW	CA	94040-1066		378-06-xxxx	31
MATTHEW C CRAMPTON	1379 SNOW ST APT 1	MOUNTAIN VIEW	CA	94041-1841		378-06-xxxx	31
MATTHEW A CRAMPTON	1634 GRANT ST	BERKELEY	CA	94703-1356		046-80-xxxx	29
MATTHEW A CRAMPTON	6280 CANNING ST APT	OAKLAND	CA	94609-1308		046-80-xxxx	29
MATTHEW A CRAMPTON	2108 PRINCE ST	BERKELEY	CA	94705-1817		046-80-xxxx	29
MATTHEW A CRAMPTON	2308 WOOLSEY ST APT 4	BERKELEY	CA	94705-1971		046-80-xxxx	29
MATTHEW C CRAMPTON	841 W CALIFORNIA AVE UNIT C	SUNNYVALE	CA	94086-2491		378-06-xxxx	31
MATT J CRAMPTON	1625 BELLEVUE RD	REDLANDS	CA	92373-5637	909-792-1760 - PDT	556-79-xxxx	28
MATT CRAMPTON	11031 PICARD PL	BEAUMONT	CA	92223-6200		556-79-xxxx	28
MATT CRAMPTON	32390 AVENUE D APT 2	YUCAIPA	CA	92399-1820		556-79-xxxx	28
MATTHEW J CRAMPTON	32390 AVENUE D APT 2	BEAUMONT	CA	92223		556-79-xxxx	28
MATTHEW J CRAMPTON	1675 BT MATTHEW J	BEAUMONT	CA	92223		556-79-xxxx	28
MATTHEW JAMES CRAMPTON	1675 BIG SKY DR	BEAUMONT	CA	92223-3316		556-79-xxxx	28
MATTHEW CRAMPTON	32390 AVENUE D B	YUCAIPA	CA	92399	909-557-8510 - PDT	556-79-xxxx	28
MATTHEW J CRAMPTON	11031 PICARD PL	BEAUMONT	CA	92223-6200		556-79-xxxx	28
MATTHEW CRAMPTON	32390 AVENUE D B	YUCAIPA	CA	92399		556-79-xxxx	28
MATTHEW J CRAMPTON	32390 AVENUE D APT 2	YUCAIPA	CA	92399-1820		556-79-xxxx	28
MATTHEW CRAMPTON	32390 AVENUE D APT B	YUCAIPA	CA	92399-1820		556-79-xxxx	28
MATTHEW J CRAMPTON	1625 BELLEVUE RD	REDLANDS	CA	92373-5637	909-798-7807 - PDT	556-79-xxxx	28
MATTHEW CRAMPTON	29 GLEN PARK WAY	BRISBANE	CA	94005-1709		556-79-xxxx	28
MATTHEW CRAMPTON	628 CAPP ST APT 203	SAN FRANCISCO	CA	94110-2689	650-906-3247 - PDT		



DOB	DATE RECORD VERIFIED
Jan xx 1979	Apr 04 - Jul 05
Jan xx 1979	Aug 00 - Dec 00
Jan xx 1979	Aug 00 - Dec 00
Jan xx 1979	Aug 00 - Dec 00
Jan xx 1979	Aug 00 - Dec 00
Jan xx 1979	Aug 00 - Dec 00
Jan xx 1979	Aug 03 - Mar 04
Jan xx 1979	Jul 02 - Sep 03
Jan xx 1979	Mar 01 - Sep 01
Jan xx 1979	Oct 00 - Sep 01
Jan xx 1979	Oct 01 - May 09
Jan xx 1979	Oct 04 - Nov 05
Jul xx 1980	Aug 05 - Sep 06
Jul xx 1980	Aug 06 - Sep 07
Jul xx 1980	Oct 06 - Sep 08
Jul xx 1980	Oct 07 - Mar 09
Jan xx 1979	2004 - Mar 10
Dec xx 1981	May-98
Dec xx 1981	6-Mar
Dec xx 1981	7-Mar
Dec xx 1981	9-Jun
Dec xx 1981	9-Jul
Dec xx 1981	2008 - Mar 10
Dec xx 1981	Feb 07 - Jun 07
Dec xx 1981	Mar 06 - May 09
Dec xx 1981	Mar 07 - Jul 07
Dec xx 1981	Mar 07 - Jul 09
Dec xx 1981	Mar 07 - May 07
Dec xx 1981	May 98 - Jun 06
	Aug 06 - Mar 10
	Mar 09 - Jul 09